POTASH & PHOSPHATE INSTITUTE

NORTH AMERICAN PRODUCERS
POTASH EXPORTS
JULY-SEPTEMBER 1985

AGRICULTURAL COUNTRY	STANDARD MURIATE	COARSE MURIATE	GRANULAR MURIATE	SOLUBLE MURIATE	SULPHATES	TOTAL
Australia	-	3,515	22,386	-	307	26,208
Bangladesh	21,682	-	-	-	-	21,682
Brazil	31,493	-	96,362	-	-	127,855
Chile	6,376	-	-	-	4,023	10,399
Columbia	-	-	1,878	-	776	2,654
Costa Rica	-	-	1,996	-	-	1,996
Denmark	11,550	-	-	-	-	11,550
Dom.Republic	-	-	2,083	-	694	2,777
Ecuador	-	-	3,637	-	-	3,637
India	70,971	-	-	5,653	-	76,624
Indonesia	7,042	-	-	-	-	7,042
Japan	44,195	21,305	13,727	26,710	14,140	120,077
Korea	40,540	-	-	-	4,856	45,396
Malaysia	43,711	-	-	-	2,942	46,653
Martinique	-	-	961	-	-	961
Mexico	432	-	-	34	3,971	4,437
New Zealand	24,187	3,383	-	-	-	27,570
Panama	-	-	-	-	112	112
Peru	1,412	-	-	-	-	1,412
Philippines	7,163	-	-	-	110	7,273
South Africa	3,534	-	-	-	-	3,534
Sri Lanka	3,355	-	-	-	-	3,355
Switzerland	23,904	-	7,452	-	-	31,356
Taiwan	20,450	-	-	-	117	20,567
Uruguay	-	854	-	-	-	854
Venezuela	-	-	3,552	-	-	3,552
TOTAL AGRIC.	361,997	29,057	154,034	32,397	32,048	609,533
NON-AGRICULTURAL						
Japan	175	-	-	11,644	-	11,819
Mexico	599	-	-	271	-	870
Un.Kingdom	177	-	-	-	-	177
TOT.NON-AG.	951	-	-	11,915	-	12,866
TOTAL EXPORTS	362,948	29,057	154,034	44,312	32,048	622,399

POTASH & PHOSPHATE INSTITUTE

CANADIAN PRODUCERS POTASH EXPORTS

(Short Tons K_2O)

JULY-SEPTEMBER 1985

AGRICULTURAL COUNTRY	STANDARD MURIATE	COARSE MURIATE	GRANULAR MURIATE	SOLUBLE MURIATE	TOTAL
Australia	-0-	3,515	21,308	-0-	24,823
Bangladesh	21,682	-0-	-0-	-0-	21,682
Brazil	19,211	-0-	62,190	-0-	81,401
Chile	6,376	-0-	-0-	-0-	6,376
Denmark	11,550	-0-	-0-	-0-	11,550
India	70,971	-0-	-0-	5,653	76,624
Indonesia	7,042	-0-	-0-	-0-	7,042
Japan	27,932	21,305	13,727	26,710	89,674
Korea	40,540	-0-	-0-	-0-	40,540
Malaysia	43,711	-0-	-0-	-0-	43,711
Martinique	-0-	-0-	961	-0-	961
Mexico	-0-	-0-	-0-	34	34
New Zealand	10,144	3,383	-0-	-0-	13,527
Peru	1,412	-0-	-0-	-0-	1,412
Philippines	7,163	-0-	-0-	-0-	7,163
South Africa	3,534	-0-	-0-	-0-	3,534
Sri Lanka	3,355	-0-	-0-	-0-	3,355
Switzerland	23,904	-0-	7,452	-0-	31,356
Taiwan	20,450	-0-	-0-	-0-	20,450
Venezuela	-0-	-0-	3,552	-0-	3,552
TOTAL AGRIC.	318,977	28,203	109,190	32,397	488,767
NON-AGRICULTURAL					
Japan	175	-0-	-0-	11,644	11,819
United Kingdom	177	-0-	-0-	-0-	177
TOTAL NON-AG.	352	-0-	-0-	11,644	11,996
TOTAL EXPORTS	319,329	28,203	109,190	44,041	500,763

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POTASH & PHOSPHATE INSTITUTE

QUARTERLY POTASH REPORT SUMMARY

(Short Tons K_2O)

JULY-SEPTEMBER

	CANADIAN PRODUCERS			UNITED STATES PRODUCERS			TOTAL CANADIAN & U.S. PRODUCERS		
	1985	1984	Change %	1985	1984	Change %	1985	1984	Change %
Beginning Inventory	2,049,854	1,825,491	+12.3%	300,800	305,561	- 1.6%	2,350,654	2,131,052	+10.3%
(+) Production	1,258,323	1,711,039	-26.5%	348,862	422,257	-17.4%	1,607,185	2,133,296	-24.7%
(-) Ending Inventory	1,675,980	1,226,608	+36.6%	361,307	334,333	+ 8.1%	2,037,287	1,560,941	+30.5%
(=) Total Disappearance	1,632,197	2,309,922	-29.3%	288,355	393,485	-26.7%	1,920,552	2,703,407	-29.0%
(-) Exports	500,763	784,541	-36.2%	121,636	151,897	-19.9%	622,399	936,438	-33.5%
(=) Disappearance-Canada & United States	1,131,434	1,525,381	-25.8%	166,719	241,588	-31.0%	1,298,153	1,766,969	-26.5%

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
TOTAL BY U. S. & CANADIAN PRODUCERS
JULY-SEPTEMBER QUARTER 1985 AND 1984

	PRODUCTION K_2O JUL-SEP		ENDING INVENTORY K_2O SEPT 30		DISAPPEARANCE K_2O JUL-SEP	
	1985	1984	1985	1984	1985	1984
Spec. Std. Muriate	56,783	55,955	37,014	32,144	47,977	58,874
Standard Muriate	383,758	624,846	480,079	347,974	429,106	651,839
Chemical Muriate	19,795	26,615	7,075	4,821	20,627	22,362
Coarse Muriate	446,309	606,260	684,879	537,147	675,892	990,553
Granular Muriate	493,960	564,707	561,249	432,489	573,378	744,353
Soluble Muriate	137,908	184,622	178,017	103,256	109,610	185,217
Sulphates	68,672	70,291	88,974	103,110	63,962	50,209
Total	1,607,185	2,133,296	2,037,287	1,560,941	1,920,552	2,703,407

	AGRICULTURAL SALES K_2O				NON-AGRICULTURAL SALES K_2O				TOTAL SALES K_2O AG & NON-AG	
	U.S. & CANADA JUL-SEP		*EXPORTS JUL-SEP		U.S. & CANADA JUL-SEP		*EXPORTS JUL-SEP		JUL-SEP	
	1985	1984	1985	1984	1985	1984	1985	1984	1985	1984
Spec. Std. Muriate	60	1,198	38,365	73,647	-	-	-	-	38,425	74,845
Standard Muriate	78,308	100,198	323,632	554,104	48,287	40,939	599	2,070	450,826	697,311
Chemical Muriate	-	-	-	-	19,705	19,519	352	185	20,057	19,704
Coarse Muriate	637,746	946,904	29,057	61,740	-	-	-	-	666,803	1,008,644
Granular Muriate	398,544	458,428	154,034	197,724	-	-	-	-	552,578	656,152
Soluble Muriate	75,394	122,898	32,397	20,581	31,215	32,062	11,915	10,448	150,921	185,989
Sulphates	26,496	32,951	32,048	15,783	689	1,147	-	156	59,233	50,037
Total	1,216,548	1,662,577	609,533	923,579	99,896	93,667	12,866	12,859	1,938,843	2,692,682

*Exports listed on reverse side.

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY CANADIAN PRODUCERS
JULY-SEPTEMBER QUARTER 1985 AND 1984

	PRODUCTION K_2O JUL-SEP		ENDING INVENTORY K_2O SEPT 30		DISAPPEARANCE K_2O JUL-SEP	
	1985	1984	1985	1984	1985	1984
Spec. Std. Muriate	56,783	55,955	37,014	32,144	47,977	58,874
Standard Muriate	256,659	478,473	351,560	247,746	332,796	519,133
Chemical Muriate	13,119	19,276	3,341	2,879	13,994	16,941
Coarse Muriate	404,695	532,037	631,278	495,030	639,910	910,059
Granular Muriate	398,606	449,373	481,718	349,084	493,788	625,639
Soluble Muriate	128,461	175,925	171,069	99,725	103,732	179,276
Total	1,258,323	1,711,039	1,675,980	1,226,608	1,632,197	2,309,922

	AGRICULTURAL SALES K_2O				NON-AGRICULTURAL SALES K_2O				TOTAL SALES K_2O AG & NON-AG JUL-SEP	
	U.S. & CANADA JUL-SEP		*EXPORTS JUL-SEP		U.S. & CANADA JUL-SEP		*EXPORTS JUL-SEP			
	1985	1984	1985	1984	1985	1984	1985	1984	1985	1984
Spec. Std. Muriate	60	1,198	38,365	73,647	-	-	-	-	38,425	74,845
Standard Muriate	63,211	70,252	280,612	476,615	12,405	9,708	-	35	356,228	556,610
Chemical Muriate	-	-	-	-	13,073	14,085	352	185	13,425	14,270
Coarse Muriate	602,043	883,088	28,203	50,969	-	-	-	-	630,246	934,057
Granular Muriate	362,565	382,369	109,190	152,061	-	-	-	-	471,755	534,430
Soluble Muriate	74,068	120,617	32,397	20,581	26,644	28,382	11,644	10,448	144,753	180,028
Total	1,101,947	1,457,524	488,767	773,873	52,122	52,175	11,996	10,668	1,654,832	2,294,240

*Exports listed on reverse side.

POTASH & PHOSPHATE INSTITUTE

U. S. PRODUCERS POTASH EXPORTS

(Short Tons K_2O)

JULY-SEPTEMBER, 1985

AGRICULTURAL COUNTRY	STANDARD MURIATE	COARSE MURIATE	GRANULAR MURIATE	SOLUBLE MURIATE	SULPHATES	TOTAL
Australia	-0-	-0-	1,078	-0-	307	1,385
Brazil	12,282	-0-	34,172	-0-	-0-	46,454
Chile	-0-	-0-	-0-	-0-	4,023	4,023
Columbia	-0-	-0-	1,878	-0-	776	2,654
Costa Rica	-0-	-0-	1,996	-0-	-0-	1,996
Dominican Republic	-0-	-0-	2,083	-0-	694	2,777
Ecuador	-0-	-0-	3,637	-0-	-0-	3,637
Japan	16,263	-0-	-0-	-0-	14,140	30,403
Korea	-0-	-0-	-0-	-0-	4,856	4,856
Malaysia	-0-	-0-	-0-	-0-	2,942	2,942
Mexico	432	-0-	-0-	-0-	3,971	4,403
New Zealand	14,043	-0-	-0-	-0-	-0-	14,043
Panama	-0-	-0-	-0-	-0-	112	112
Philippines	-0-	-0-	-0-	-0-	110	110
Taiwan	-0-	-0-	-0-	-0-	117	117
Uruguay	-0-	854	-0-	-0-	-0-	854
TOTAL AGRIC.	43,020	854	44,844	-0-	32,048	120,766
NON-AGRICULTURAL						
Mexicp	599	-0-	-0-	271	-0-	870
TOTAL NON-AG.	599	-0-	-0-	271	-0-	870
TOTAL EXPORTS	43,619	854	44,844	271	32,048	121,636

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY U. S. PRODUCERS
JULY-SEPTEMBER QUARTER 1985 AND 1984

	PRODUCTION K_2O JUL-SEP		ENDING INVENTORY K_2O SEPT 30		DISAPPEARANCE K_2O JUL-SEP	
	1985	1984	1985	1984	1985	1984
Standard Muriate	127,099	146,373	128,519	100,228	96,310	132,706
Chemical Muriate	6,676	7,339	3,734	1,942	6,633	5,421
Coarse Muriate	41,614	74,223	53,601	42,117	35,982	80,494
Granular Muriate	95,354	115,334	79,531	83,405	79,590	118,714
Soluble Muriate	9,447	8,697	6,948	3,531	5,878	5,941
Sulphates	68,672	70,291	88,974	103,110	63,962	50,209
Total	348,862	422,257	361,307	334,333	288,355	393,485

	AGRICULTURAL SALES K_2O				NON-AGRICULTURAL SALES K_2O				TOTAL SALES K_2O AG & NON-AG	
	U.S. & CANADA JUL-SEP		*EXPORTS JUL-SEP		U.S. & CANADA JUL-SEP		*EXPORTS JUL-SEP		JUL-SEP	
	1985	1984	1985	1984	1985	1984	1985	1984	1985	1984
Standard Muriate	15,097	29,946	43,020	77,489	35,882	31,231	599	2,035	94,598	140,701
Chemical Muriate	-	-	-	-	6,632	5,434	-	-	6,632	5,434
Coarse Muriate	35,703	63,816	854	10,771	-	-	-	-	36,557	74,587
Granular Muriate	35,979	76,059	44,844	45,663	-	-	-	-	80,823	121,722
Soluble Muriate	1,326	2,281	-	-	4,571	3,680	271	-	6,168	5,961
Sulphates	26,496	32,951	32,048	15,783	689	1,147	-	156	59,233	50,037
Total	114,601	205,053	120,766	149,706	47,774	41,492	870	2,191	284,011	398,442

*Exports listed on reverse side.

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OCTOBER

	CANADIAN PRODUCERS			UNITED STATES PRODUCERS			TOTAL CANADIAN & U.S. PRODUCERS		
	1985	1984	Change %	1985	1984	Change %	1985	1984	Change %
Beginning Inventory	1,675,980	1,226,608	+36.6%	361,307	334,333	+ 8.1%	2,037,287	1,560,941	+30.5%
(+) Production	749,784	809,139	- 7.3%	116,506	157,774	-26.2%	866,290	966,913	-10.4%
(-) Ending Inventory	1,823,394	1,513,045	+20.5%	381,240	382,350	- 0.3%	2,204,634	1,895,395	+16.3%
(=) Total Disappearance	602,370	522,702	+15.2%	96,573	109,757	-12.0%	698,943	632,459	+10.5%
(-) Exports	195,573	200,513	- 2.5%	29,516	22,351	+32.1%	225,089	222,864	+ 1.0%
(=) Disappearance-Canada & United States	406,797	322,189	+26.3%	67,057	87,406	-23.3%	473,854	409,595	+15.7%

FOUR MONTHS (JULY-OCTOBER) OF THE FERTILIZER YEAR

	CANADIAN PRODUCERS			UNITED STATES PRODUCERS			TOTAL CANADIAN & U.S. PRODUCERS		
	1985-86	1984-85	Change %	1985-86	1984-85	Change %	1985-86	1984-85	Change %
Beginning Inventory	2,049,854	1,825,491	+12.3%	300,800	305,561	- 1.6%	2,350,654	2,131,052	+10.3%
(+) Production	2,008,107	2,520,178	-20.3%	465,368	580,031	-19.8%	2,473,475	3,100,209	-20.2%
(-) Ending Inventory	1,823,394	1,513,045	+20.5%	381,240	382,350	- 0.3%	2,204,634	1,895,395	+16.3%
(=) Total Disappearance	2,234,567	2,832,624	-21.1%	384,928	503,242	-23.5%	2,619,495	3,335,866	-21.5%
(-) Exports	696,336	985,054	-29.3%	149,152	174,248	-14.4%	845,488	1,159,302	-27.1%
(=) Disappearance-Canada & United States	1,538,231	1,847,570	-16.7%	235,776	328,994	-28.3%	1,774,007	2,176,564	-18.5%

MONTH-END INVENTORIES - CANADIAN & U.S. PRODUCERS

(1000 Short Tons K_2O)

Fertilizer Year	JUL	AUG	SEPT	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUNE
1985-86	2186	2077	2037	2205								
1984-85	2046	1563	1561	1895	2097	2050	2124	2211	2404	2309	2157	2362

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
TOTAL BY U. S. & CANADIAN PRODUCERS
OCTOBER 1985

	PRODUCTION K_2O		ENDING INVENTORY K_2O OCTOBER 31				DISAPPEARANCE K_2O	
	1985 OCT	1984	MINE SITE	OFF SITE	1985	1984	1985 OCT	1984
Spec. Std. Muriate	19.454	20,057	24,639	20,837	45,476	29,828	10,992	22,373
Standard Muriate	231,773	315,622	403,792	185,114	588,906	449,044	122,946	214,552
Chemical Muriate	7,790	11,702	7,700	1,138	8,838	8,080	6,027	8,443
Coarse Muriate	248,734	279,106	198,396	500,905	699,301	623,851	234,312	192,402
Granular Muriate	259,582	237,727	196,486	420,341	616,827	561,639	204,004	108,577
Soluble Muriate	73,532	75,721	58,349	89,441	147,790	117,557	103,759	61,420
Sulphates	25,425	26,978	72,034	25,462	97,496	105,396	16,903	24,692
Total	866,290	966,913	961,396	1,243,238	2,204,634	1,895,395	698,943	632,459

	AGRICULTURAL SALES K_2O				NON-AGRICULTURAL SALES K_2O				TOTAL SALES K_2O AG & NON-AG	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS			
	1985 OCT	1984	1985 OCT	1984	1985 OCT	1984	1985 OCT	1984	1985 OCT	1984
Spec. Std. Muriate	17	471	22,205	18,957	-	-	-	-	22,222	19,428
Standard Muriate	31,944	44,184	96,788	164,481	15,777	14,986	378	646	144,887	224,297
Chemical Muriate	-	-	-	-	5,944	8,289	51	126	5,995	8,415
Coarse Muriate	178,868	190,770	19,350	11,933	-	-	-	-	198,218	202,703
Granular Muriate	110,977	97,690	56,454	13,272	-	-	-	-	167,431	110,962
Soluble Muriate	37,950	38,148	7,262	6,360	17,817	12,445	16,666	3,463	79,695	60,416
Sulphates	11,145	19,136	5,935	3,523	147	345	-	103	17,227	23,107
Total	370,901	390,399	207,994	218,526	39,685	36,065	17,095	4,338	635,675	649,328

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY CANADIAN PRODUCERS
OCTOBER 1985

	PRODUCTION K_2O		ENDING INVENTORY K_2O OCTOBER 31				DISAPPEARANCE K_2O	
	1985 OCT	1984	MINE SITE	OFF SITE	1985	1984	1985 OCT	1984
Spec. Std. Muriate	19,454	20,057	24,639	20,837	45,476	29,828	10,992	22,373
Standard Muriate	178,974	260,326	254,322	184,870	439,192	329,299	91,342	178,773
Chemical Muriate	5,168	10,148	3,239	1,138	4,377	6,075	4,132	6,952
Coarse Muriate	236,433	258,458	162,425	491,574	653,999	576,957	213,712	176,531
Granular Muriate	240,746	187,768	127,853	413,727	541,580	456,751	180,884	80,101
Soluble Muriate	69,009	72,382	49,329	89,441	138,770	114,135	101,308	57,972
Total	749,784	809,139	621,807	1,201,587	1,823,394	1,513,045	602,370	522,702

	AGRICULTURAL SALES K_2O				NON-AGRICULTURAL SALES K_2O				TOTAL SALES K_2O AG & NON-AG	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS			
	1985 OCT	1984	1985 OCT	1984	1985 OCT	1984	1985 OCT	1984	1985 OCT	1984
Spec. Std. Muriate	17	471	22,205	18,957	-	-	-	-	22,222	19,428
Standard Muriate	25,063	30,948	85,915	153,548	2,899	4,935	-	(1)	113,877	189,430
Chemical Muriate	-	-	-	-	4,049	6,796	51	126	4,100	6,922
Coarse Muriate	167,381	176,708	12,493	6,758	-	-	-	-	179,874	183,466
Granular Muriate	94,963	71,502	50,981	11,302	-	-	-	-	145,944	82,804
Soluble Muriate	37,427	37,253	7,262	6,360	15,889	9,891	16,666	3,463	77,244	56,967
Total	324,851	316,882	178,856	196,925	22,837	21,622	16,717	3,588	543,261	539,017

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY U. S. PRODUCERS
OCTOBER 1985

	PRODUCTION K_2O OCT		ENDING INVENTORY K_2O OCTOBER 31				DISAPPEARANCE K_2O OCT	
	1985	1984	MINE SITE	OFF SITE	1985	1984	1985	1984
Standard Muriate	52,799	55,296	149,470	244	149,714	119,745	31,604	35,779
Chemical Muriate	2,622	1,554	4,461	-	4,461	2,005	1,895	1,491
Coarse Muriate	12,301	20,648	35,971	9,331	45,302	46,894	20,600	15,871
Granular Muriate	18,836	49,959	68,633	6,614	75,247	104,888	23,120	28,476
Soluble Muriate	4,523	3,339	9,020	-	9,020	3,422	2,451	3,448
Sulphates	25,425	26,978	72,034	25,462	97,496	105,396	16,903	24,692
Total	116,506	157,774	339,589	41,651	381,240	382,350	96,573	109,757

	AGRICULTURAL SALES K_2O U.S. & CANADA OCT		AGRICULTURAL SALES K_2O EXPORTS OCT		NON-AGRICULTURAL SALES K_2O U.S. & CANADA OCT		NON-AGRICULTURAL SALES K_2O EXPORTS OCT		TOTAL SALES K_2O AG & NON-AG OCT	
	1985	1984	1985	1984	1985	1984	1985	1984	1985	1984
Standard Muriate	6,881	13,236	10,873	10,933	12,878	10,051	378	647	31,010	34,867
Chemical Muriate	-	-	-	-	1,895	1,493	-	-	1,895	1,493
Coarse Muriate	11,487	14,062	6,857	5,175	-	-	-	-	18,344	19,237
Granular Muriate	16,014	26,188	5,473	1,970	-	-	-	-	21,487	28,158
Soluble Muriate	523	895	-	-	1,928	2,554	-	-	2,451	3,449
Sulphates	11,145	19,136	5,935	3,523	147	345	-	103	17,227	23,107
Total	46,050	73,517	29,138	21,601	16,848	14,443	378	750	92,414	110,311

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POTASH & PHOSPHATE INSTITUTE
POTASH REPORT SUMMARY
(Short Tons K_2O)

PR 1185
December 30, 1985

NOVEMBER

	CANADIAN PRODUCERS			UNITED STATES PRODUCERS			TOTAL CANADIAN & U.S. PRODUCERS		
	1985	1984	Change %	1985	1984	Change %	1985	1984	Change %
Beginning Inventory	1,823,394	1,513,045	+20.5%	381,240	382,350	- 0.3%	2,204,634	1,895,395	+16.3%
(+) Production	700,559	794,326	-11.8%	100,692	135,547	-25.7%	801,251	929,873	-13.8%
(-) Ending Inventory	2,068,354	1,714,684	+20.6%	383,986	382,003	+ 0.5%	2,452,340	2,096,687	+16.9%
(=) Total Disappearance	455,599	592,687	-23.1%	97,946	135,894	-27.9%	553,545	728,581	-24.0%
(-) Exports	124,258	199,046	-37.6%	53,359	49,975	+ 6.8%	177,617	249,021	-28.7%
(=) Disappearance-Canada & United States	331,341	393,641	-15.8%	44,587	85,919	-48.1%	375,928	479,560	-21.6%

FIVE MONTHS (JULY-NOVEMBER) OF THE FERTILIZER YEAR

	CANADIAN PRODUCERS			UNITED STATES PRODUCERS			TOTAL CANADIAN & U.S. PRODUCERS		
	1985-86	1984-85	Change %	1985-86	1984-85	Change %	1985-86	1984-85	Change %
Beginning Inventory	2,049,854	1,825,491	+12.3%	300,800	305,561	- 1.6%	2,350,654	2,131,052	+10.3%
(+) Production	2,708,666	3,314,504	-18.3%	566,060	715,578	-20.9%	3,274,726	4,030,082	-18.7%
(-) Ending Inventory	2,068,354	1,714,684	+20.6%	383,986	382,003	+ 0.5%	2,452,340	2,096,687	+16.9%
(=) Total Disappearance	2,690,166	3,425,311	-21.5%	482,874	639,136	-24.4%	3,173,040	4,064,447	-21.9%
(-) Exports	802,370	1,184,100	-32.2%	202,512	224,223	- 9.7%	1,004,882	1,408,323	-28.6%
(=) Disappearance-Canada & United States	1,887,796	2,241,211	-15.8%	280,362	414,913	-32.4%	2,168,158	2,656,124	-18.4%

MONTH-END INVENTORIES - CANADIAN & U.S. PRODUCERS
(1000 Short Tons K_2O)

Fertilizer Year	JUL	AUG	SEPT	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUNE
1985-86	2186	2077	2037	2205	2452							
1984-85	2046	1563	1561	1895	2097	2050	2124	2211	2404	2309	2157	2362

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
TOTAL BY U. S. & CANADIAN PRODUCERS
NOVEMBER 1985

	PRODUCTION K_2O NOV		ENDING INVENTORY K_2O NOVEMBER 30				DISAPPEARANCE K_2O NOV	
	1985	1984	MINE SITE	OFF SITE	1985	1984	1985	1984
Spec. Std. Muriate	25,449	26,080	27,301	11,412	38,713	26,602	32,212	29,306
Standard Muriate	207,981	285,640	453,126	141,024	594,150	496,768	202,737	237,916
Chemical Muriate	8,043	9,386	13,318	446	13,764	8,520	3,117	8,940
Coarse Muriate	214,410	265,218	264,444	539,679	804,123	703,316	109,588	185,753
Granular Muriate	257,332	248,176	272,016	451,648	723,664	641,495	150,495	168,320
Soluble Muriate	65,195	72,024	82,290	89,097	171,387	123,766	41,598	65,815
Sulphates	22,841	23,349	75,098	31,441	106,539	96,220	13,798	32,525
Total	801,251	929,873	1,187,593	1,264,747	2,452,340	2,096,687	553,545	728,581

	AGRICULTURAL SALES K_2O U.S. & CANADA NOV		AGRICULTURAL SALES K_2O EXPORTS NOV		NON-AGRICULTURAL SALES K_2O U.S. & CANADA NOV		NON-AGRICULTURAL SALES K_2O EXPORTS NOV		TOTAL SALES K_2O AG & NON-AG NOV	
	1985	1984	1985	1984	1985	1984	1985	1984	1985	1984
Spec. Std. Muriate	-	539	11,614	24,648	-	-	-	-	11,614	25,187
Standard Muriate	33,015	51,655	78,075	138,889	14,352	16,412	378	324	125,820	207,280
Chemical Muriate	-	-	-	-	5,165	11,498	437	151	5,602	11,649
Coarse Muriate	78,976	136,298	12,950	17,669	-	-	-	-	91,926	153,967
Granular Muriate	99,045	96,937	50,881	42,093	-	-	-	-	149,926	139,030
Soluble Muriate	21,247	24,745	15,575	9,363	13,634	16,459	6,869	8,626	57,325	59,193
Sulphates	10,310	19,327	838	7,103	271	290	-	155	11,419	26,875
Total	242,593	329,501	169,933	239,765	33,422	44,659	7,684	9,256	453,632	623,181

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY CANADIAN PRODUCERS
NOVEMBER 1985

	PRODUCTION K_2O		ENDING INVENTORY K_2O NOVEMBER 30				DISAPPEARANCE K_2O	
	1985 NOV	1984	MINE SITE	OFF SITE	1985	1984	1985 NOV	1984
Spec. Std. Muriate	25,449	26,080	27,301	11,412	38,713	26,602	32,212	29,306
Standard Muriate	160,878	245,994	302,510	140,725	443,235	377,898	156,835	197,395
Chemical Muriate	5,806	7,898	8,362	446	8,808	6,571	1,375	7,402
Coarse Muriate	204,642	240,802	228,400	532,555	760,955	654,738	97,686	163,021
Granular Muriate	242,448	207,090	210,027	446,770	656,797	530,196	127,231	133,645
Soluble Muriate	61,336	66,462	70,749	89,097	159,846	118,679	40,260	61,918
Total	700,559	794,326	847,349	1,221,005	2,068,354	1,714,684	455,599	592,687

	AGRICULTURAL SALES K_2O				NON-AGRICULTURAL SALES K_2O				TOTAL SALES K_2O AG & NON-AG	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS			
	1985 NOV	1984	1985 NOV	1984	1985 NOV	1984	1985 NOV	1984	1985 NOV	1984
Spec. Std. Muriate	-	539	11,614	24,648	-	-	-	-	11,614	25,187
Standard Muriate	29,017	37,375	48,208	121,783	2,696	7,445	-	-	79,921	166,603
Chemical Muriate	-	-	-	-	3,771	9,955	89	151	3,860	10,106
Coarse Muriate	71,133	123,258	8,885	8,230	-	-	-	-	80,018	131,488
Granular Muriate	88,825	79,504	33,091	26,245	-	-	-	-	121,916	105,749
Soluble Muriate	20,943	23,956	15,575	9,363	12,673	13,369	6,796	8,626	55,987	55,314
Total	209,918	264,632	117,373	190,269	19,140	30,769	6,885	8,777	353,316	494,447

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY U. S. PRODUCERS
NOVEMBER 1985

	PRODUCTION K_2O		ENDING INVENTORY K_2O NOVEMBER 30				DISAPPEARANCE K_2O	
	1985 NOV	1984	MINE SITE	OFF SITE	1985	1984	1985 NOV	1984
Standard Muriate	47,103	39,646	150,616	299	150,915	118,870	45,902	40,521
Chemical Muriate	2,237	1,488	4,956	-	4,956	1,949	1,742	1,544
Coarse Muriate	9,768	24,416	36,044	7,124	43,168	48,578	11,902	22,732
Granular Muriate	14,884	41,086	61,989	4,878	66,867	111,299	23,264	34,675
Soluble Muriate	3,859	5,562	11,541	-	11,541	5,087	1,338	3,897
Sulphates	22,841	23,349	75,098	31,441	106,539	96,220	13,798	32,525
Total	100,692	135,547	340,244	43,742	383,986	382,003	97,946	135,894

	AGRICULTURAL SALES K_2O				NON-AGRICULTURAL SALES K_2O				TOTAL SALES K_2O	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS		AG & NON-AG	
	1985 NOV	1984	1985 NOV	1984	1985 NOV	1984	1985 NOV	1984	1985 NOV	1984
Standard Muriate	3,998	14,280	29,867	17,106	11,656	8,967	378	324	45,899	40,677
Chemical Muriate	-	-	-	-	1,394	1,543	348	-	1,742	1,543
Coarse Muriate	7,843	13,040	4,065	9,439	-	-	-	-	11,908	22,479
Granular Muriate	10,220	17,433	17,790	15,848	-	-	-	-	28,010	33,281
Soluble Muriate	304	789	-	-	961	3,090	73	-	1,338	3,879
Sulphates	10,310	19,327	838	7,103	271	290	-	155	11,419	26,875
Total	32,675	64,869	52,560	49,496	14,282	13,890	799	479	100,316	128,734

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POTASH & PHOSPHATE INSTITUTE
POTASH REPORT SUMMARY
(Short Tons K_2O)

PR 1285
January 30, 1986

DECEMBER

	CANADIAN PRODUCERS			UNITED STATES PRODUCERS			TOTAL CANADIAN & U.S. PRODUCERS		
	1985	1984	Change %	1985	1984	Change %	1985	1984	Change %
Beginning Inventory	2,068,354	1,714,684	+20.6%	383,986	382,003	+ 0.5%	2,452,340	2,096,687	+17.0%
(+) Production	560,234	667,415	-16.1%	61,685	99,197	-37.8%	621,919	766,612	-18.9%
(-) Ending Inventory	1,946,547	1,700,814	+14.4%	357,080	349,310	+ 2.2%	2,303,627	2,050,124	+12.4%
(=) Total Disappearance	682,041	681,285	+ 0.1%	88,591	131,890	-32.8%	770,632	813,175	- 5.2%
(-) Exports	154,980	178,135	-13.0%	21,559	52,397	-58.9%	176,539	230,532	-23.4%
(=) Disappearance-Canada & United States	527,061	503,150	- 4.8%	67,032	79,493	-15.7%	594,093	582,643	+ 2.0%

SIX MONTHS (JULY-DECEMBER) OF THE FERTILIZER YEAR

	CANADIAN PRODUCERS			UNITED STATES PRODUCERS			TOTAL CANADIAN & U.S. PRODUCERS		
	1985-86	1984-85	Change %	1985-86	1984-85	Change %	1985-86	1984-85	Change %
Beginning Inventory	2,049,854	1,825,491	+12.3%	300,800	305,561	- 1.6%	2,350,654	2,131,052	+10.3%
(+) Production	3,268,900	3,981,919	-17.9%	627,745	814,775	-23.0%	3,896,645	4,796,694	-18.8%
(-) Ending Inventory	1,946,547	1,700,814	+14.4%	357,080	349,310	+ 2.2%	2,303,627	2,050,124	+12.4%
(=) Total Disappearance	3,372,207	4,106,596	-17.9%	571,465	771,026	-25.9%	3,943,672	4,877,622	-19.1%
(-) Exports	955,523	1,362,235	-29.9%	224,251	276,620	-18.9%	1,179,774	1,638,855	-28.0%
(=) Disappearance-Canada & United States	2,416,684	2,744,361	-11.9%	347,214	494,406	-29.8%	2,763,898	3,238,767	-14.7%

MONTH-END INVENTORIES - CANADIAN & U.S. PRODUCERS
(1000 Short Tons K_2O)

Fertilizer Year	JUL	AUG	SEPT	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUNE
1985-86	2186	2077	2037	2205	2452	2304						
1984-85	2046	1563	1561	1895	2097	2050	2124	2211	2404	2309	2157	2362

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
TOTAL BY U. S. & CANADIAN PRODUCERS
DECEMBER 1985

	PRODUCTION K_2O DEC		ENDING INVENTORY K_2O DECEMBER 31				DISAPPEARANCE K_2O DEC	
	1985	1984	MINE SITE	OFF SITE	1985	1984	1985	1984
Spec. Std. Muriate	10,919	12,358	12,896	30,139	43,035	18,448	6,597	20,512
Standard Muriate	156,686	220,960	495,082	228,457	723,539	468,266	27,297	249,462
Chemical Muriate	3,418	7,872	13,014	428	13,442	5,690	3,740	10,702
Coarse Muriate	149,845	236,320	191,151	399,122	590,273	724,584	363,695	215,052
Granular Muriate	223,269	179,379	236,309	446,482	682,791	577,791	264,142	243,083
Soluble Muriate	61,023	86,288	79,311	77,156	156,467	161,160	75,943	48,894
Sulphates	16,759	23,435	75,926	18,154	94,080	94,185	29,218	25,470
Total	621,919	766,612	1,103,689	1,199,938	2,303,627	2,050,124	770,632	813,175

	AGRICULTURAL SALES K_2O				NON-AGRICULTURAL SALES K_2O				TOTAL SALES K_2O AG & NON-AG	
	U.S. & CANADA DEC		EXPORTS DEC		U.S. & CANADA DEC		EXPORTS DEC		DEC	
	1985	1984	1985	1984	1985	1984	1985	1984	1985	1984
Spec. Std. Muriate	2,581	176	13,589	9,249	-	-	-	-	16,170	9,425
Standard Muriate	26,126	38,530	84,460	155,542	15,624	13,442	432	1,095	126,642	208,609
Chemical Muriate	-	-	-	-	3,638	6,984	101	-	3,739	6,984
Coarse Muriate	333,970	228,654	12,927	31,779	-	-	-	-	346,897	260,433
Granular Muriate	194,732	240,838	40,270	15,104	-	-	-	-	235,002	255,942
Soluble Muriate	28,666	33,474	8,305	2,726	14,551	13,002	3,994	7,878	55,516	57,080
Sulphates	17,719	22,432	12,461	7,159	256	308	-	-	30,436	29,899
Total	603,794	564,104	172,012	221,559	34,069	33,736	4,527	8,973	814,402	828,372

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY CANADIAN PRODUCERS
DECEMBER 1985

	PRODUCTION K_2O DEC		ENDING INVENTORY K_2O DECEMBER 31				DISAPPEARANCE K_2O DEC	
	1985	1984	MINE SITE	OFF SITE	1985	1984	1985	1984
Spec. Std. Muriate	10,919	12,358	12,896	30,139	43,035	18,448	6,597	20,512
Standard Muriate	126,455	190,744	337,379	227,754	565,133	368,292	4,557	200,350
Chemical Muriate	3,418	5,151	9,760	428	10,188	2,886	2,038	8,836
Coarse Muriate	147,109	215,830	159,878	396,501	556,379	669,254	351,685	201,314
Granular Muriate	211,310	160,961	183,821	441,619	625,440	485,793	242,667	205,364
Soluble Muriate	61,023	82,371	69,216	77,156	146,372	156,141	74,497	44,909
Total	560,234	667,415	772,950	1,173,597	1,946,547	1,700,814	682,041	681,285

	AGRICULTURAL SALES K_2O				NON-AGRICULTURAL SALES K_2O				TOTAL SALES K_2O AG & NON-AG	
	U.S. & CANADA DEC		EXPORTS DEC		U.S. & CANADA DEC		EXPORTS DEC		DEC	
	1985	1984	1985	1984	1985	1984	1985	1984	1985	1984
Spec. Std. Muriate	2,581	176	13,589	9,249	-	-	-	178	16,170	9,603
Standard Muriate	21,553	25,000	79,652	130,964	3,355	4,392	-	-	104,560	160,356
Chemical Muriate	-	-	-	-	1,936	5,118	101	-	2,037	5,118
Coarse Muriate	327,427	226,641	9,069	21,001	-	-	-	-	336,496	247,642
Granular Muriate	185,693	214,318	40,270	6,518	-	-	-	-	225,963	220,836
Soluble Muriate	28,225	32,767	8,305	2,347	13,546	10,110	3,994	7,878	54,070	53,102
Total	565,479	498,902	150,885	170,079	18,837	19,620	4,095	8,056	739,296	696,657

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY U. S. PRODUCERS
DECEMBER 1985

	PRODUCTION K_2O		ENDING INVENTORY K_2O DECEMBER 31				DISAPPEARANCE K_2O	
	1985 DEC	1984	MINE SITE	OFF SITE	1985	1984	1985 DEC	1984
Standard Muriate	30,231	30,216	157,703	703	158,406	99,974	22,740	49,112
Chemical Muriate	-	2,721	3,254	-	3,254	2,804	1,702	1,866
Coarse Muriate	2,736	20,490	31,273	2,621	33,894	55,330	12,010	13,738
Granular Muriate	11,959	18,418	52,488	4,863	57,351	91,998	21,475	37,719
Soluble Muriate	-	3,917	10,095	-	10,095	5,019	1,446	3,985
Sulphates	16,759	23,435	75,926	18,154	94,080	94,185	29,218	25,470
Total	61,685	99,197	330,739	26,341	357,080	349,310	88,591	131,890

	AGRICULTURAL SALES K_2O				NON-AGRICULTURAL SALES K_2O				TOTAL SALES K_2O AG & NON-AG	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS			
	1985 DEC	1984	1985 DEC	1984	1985 DEC	1984	1985 DEC	1984	1985 DEC	1984
Standard Muriate	4,573	13,530	4,808	24,578	12,269	9,050	432	917	22,082	48,075
Chemical Muriate	-	-	-	-	1,702	1,866	-	-	1,702	1,866
Coarse Muriate	6,543	2,013	3,858	10,778	-	-	-	-	10,401	12,791
Granular Muriate	9,039	26,520	-	8,586	-	-	-	-	9,039	35,106
Soluble Muriate	441	707	-	379	1,005	2,892	-	-	1,446	3,978
Sulphates	17,719	22,432	12,461	7,159	256	308	-	-	30,436	29,899
Total	38,315	65,202	21,127	51,480	15,232	14,116	432	917	75,106	131,715

1985

ANNUAL SUMMARY

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POTASH & PHOSPHATE INSTITUTE

QUARTERLY POTASH REPORT SUMMARY

(Short Tons K_2O)

OCTOBER-DECEMBER

	CANADIAN PRODUCERS			UNITED STATES PRODUCERS			TOTAL CANADIAN & U.S. PRODUCERS		
	1985	1984	Change %	1985	1984	Change %	1985	1984	Change %
Beginning Inventory	1,675,980	1,226,608	+36.6%	361,307	334,333	+ 8.1%	2,037,287	1,560,941	+30.5%
(+) Production	2,010,577	2,270,880	-11.5%	278,883	392,518	-29.0%	2,289,460	2,663,398	-14.0%
(-) Ending Inventory	1,946,547	1,700,814	+14.4%	357,080	349,310	+ 2.2%	2,303,627	2,050,124	+12.4%
(=) Total Disappearance	1,740,010	1,796,674	- 3.2%	283,110	377,541	-25.0%	2,023,120	2,174,215	- 6.9%
(-) Exports	454,757	577,694	-21.3%	104,810	124,723	-16.0%	559,567	702,417	-20.3%
(=) Disappearance-Canada & United States	1,285,253	1,218,980	+ 5.4%	178,300	252,818	-29.5%	1,463,553	1,471,798	- 0.6%

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
TOTAL BY U. S. & CANADIAN PRODUCERS
OCTOBER-DECEMBER QUARTER 1985 AND 1984

	PRODUCTION K_2O OCT-DEC 1985	PRODUCTION K_2O OCT-DEC 1984	ENDING INVENTORY K_2O DEC 31 1985	ENDING INVENTORY K_2O DEC 31 1984	DISAPPEARANCE K_2O OCT-DEC 1985	DISAPPEARANCE K_2O OCT-DEC 1984
Spec. Std. Muriate	55,822	58,495	43,035	18,448	49,801	72,191
Standard Muriate	596,440	822,222	723,539	468,266	352,980	701,930
Chemical Muriate	19,251	28,960	13,442	5,690	12,884	28,091
Coarse Muriate	612,989	780,644	590,273	724,584	707,595	593,207
Granular Muriate	740,183	665,282	682,791	577,791	618,641	519,980
Soluble Muriate	199,750	234,033	156,467	161,160	221,300	176,129
Sulphates	65,025	73,762	94,080	94,185	59,919	82,687
Total	2,289,460	2,663,398	2,303,627	2,050,124	2,023,120	2,174,215

	AGRICULTURAL SALES K_2O				NON-AGRICULTURAL SALES K_2O				TOTAL SALES K_2O AG & NON-AG	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS		OCT-DEC	
	1985 OCT-DEC	1984	1985 OCT-DEC	1984	1985 OCT-DEC	1984	1985 OCT-DEC	1984	1985	1984
Spec. Std. Muriate	2,598	1,186	47,408	52,854	-	-	-	-	50,006	54,040
Standard Muriate	101,559	134,369	250,799	458,912	46,319	44,840	1,187	2,065	399,864	640,186
Chemical Muriate	-	-	-	-	14,747	26,771	589	277	15,336	27,048
Coarse Muriate	611,353	555,722	40,166	61,381	-	-	-	-	651,519	617,103
Granular Muriate	411,607	435,465	144,500	70,469	-	-	-	-	556,107	505,934
Soluble Muriate	86,981	96,367	31,142	18,449	46,000	41,906	27,529	19,967	191,652	176,689
Sulphates	36,466	60,939	16,247	17,785	658	943	-	258	53,371	79,925
Total	1,250,564	1,284,048	530,262	679,850	107,724	114,460	29,305	22,567	1,917,855	2,100,925

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY CANADIAN PRODUCERS
OCTOBER-DECEMBER QUARTER 1985 AND 1984

	PRODUCTION K_2O OCT-DEC		ENDING INVENTORY K_2O DEC 31		DISAPPEARANCE K_2O OCT-DEC	
	1985	1984	1985	1984	1985	1984
Spec. Std. Muriate	55,822	58,495	43,035	18,448	49,801	72,191
Standard Muriate	466,307	697,064	565,133	368,292	252,734	576,518
Chemical Muriate	14,392	23,197	10,188	2,886	7,545	23,190
Coarse Muriate	588,184	715,090	556,379	669,254	663,083	540,866
Granular Muriate	694,504	555,819	625,440	485,793	550,782	419,110
Soluble Muriate	191,368	221,215	146,372	156,141	216,065	164,799
Total	2,010,577	2,270,880	1,946,547	1,700,814	1,740,010	1,796,674

	AGRICULTURAL SALES K_2O				NON-AGRICULTURAL SALES K_2O				TOTAL SALES K_2O AG & NON-AG	
	U.S. & CANADA OCT-DEC		EXPORTS OCT-DEC		U.S. & CANADA OCT-DEC		EXPORTS OCT-DEC		OCT-DEC	
	1985	1984	1985	1984	1985	1984	1985	1984	1985	1984
Spec. Std. Muriate	2,598	1,186	47,408	52,854	-	-	-	-	50,006	54,040
Standard Muriate	84,605	93,323	205,251	406,295	8,950	16,772	-	177	298,806	516,567
Chemical Muriate	-	-	-	-	9,756	21,869	240	277	9,996	22,146
Coarse Muriate	584,526	526,607	26,399	35,989	-	-	-	-	610,925	562,596
Granular Muriate	372,812	365,324	116,862	44,065	-	-	-	-	489,674	409,389
Soluble Muriate	85,714	93,976	31,142	18,070	42,105	33,370	27,455	19,967	186,416	165,383
Total	1,130,255	1,080,416	427,062	557,273	60,811	72,011	27,695	20,421	1,645,823	1,730,121

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY U. S. PRODUCERS
OCTOBER-DECEMBER QUARTER 1985 AND 1984

	PRODUCTION K_2O OCT-DEC		ENDING INVENTORY K_2O DEC 31		DISAPPEARANCE K_2O OCT-DEC	
	1985	1984	1985	1984	1985	1984
Standard Muriate	130,133	125,158	158,406	99,974	100,246	125,412
Chemical Muriate	4,859	5,763	3,254	2,804	5,339	4,901
Coarse Muriate	24,805	65,554	33,894	55,330	44,512	52,341
Granular Muriate	45,679	109,463	57,351	91,998	67,859	100,870
Soluble Muriate	8,382	12,818	10,095	5,019	5,235	11,330
Sulphates	65,025	73,762	94,080	94,185	59,919	82,687
Total	278,883	392,518	357,080	349,310	283,110	377,541

	AGRICULTURAL SALES K_2O U.S. & CANADA OCT-DEC		AGRICULTURAL SALES K_2O EXPORTS OCT-DEC		NON-AGRICULTURAL SALES K_2O U.S. & CANADA OCT-DEC		NON-AGRICULTURAL SALES K_2O EXPORTS OCT-DEC		TOTAL SALES K_2O AG & NON-AG OCT-DEC	
	1985	1984	1985	1984	1985	1984	1985	1984	1985	1984
Standard Muriate	16,954	41,046	45,548	52,617	37,369	28,068	1,188	1,888	101,059	123,619
Chemical Muriate	-	-	-	-	4,991	4,902	348	-	5,339	4,902
Coarse Muriate	26,827	29,115	13,767	25,392	-	-	-	-	40,594	54,507
Granular Muriate	38,795	70,141	27,638	26,404	-	-	-	-	66,433	96,545
Soluble Muriate	1,267	2,391	-	379	3,895	8,536	74	-	5,236	11,306
Sulphates	36,466	60,939	16,247	17,785	658	943	-	258	53,371	79,925
Total	120,309	203,632	103,200	122,577	46,913	42,449	1,610	2,146	272,032	370,804

POTASH & PHOSPHATE INSTITUTE

NORTH AMERICAN PRODUCERS - DOMESTIC POTASH SALES
(Short Tons K_2O)

CALENDAR 1985

AGRICULTURAL UNITED STATES	STANDARD MURIATE	COARSE MURIATE	GRANULAR MURIATE	SOLUBLE MURIATE	SULPHATES	TOTAL
Alabama	13,825	11,711	30,555	13,101	3,073	72,265
Alaska	0	0	239	0	0	239
Arizona	58	0	239	15	118	430
Arkansas	17	7,261	47,748	4,606	778	60,410
California	19,818	10,300	8,431	3,810	13,924	56,283
Colorado	2,074	81	4,909	777	1,334	9,175
Connecticut	0	2,328	2,940	340	593	6,201
Delaware	0	242	16,672	397	760	18,071
Florida	62,247	16,413	8,972	7,082	31,567	126,281
Georgia	40,096	14,185	74,292	26,669	16,522	171,764
Hawaii	1,196	5,624	5,855	2,219	54	14,948
Idaho	2,839	4,830	17,830	856	346	26,701
Illinois	28.754	546,654	86,084	68,172	1,865	731,529
Indiana	11,637	330,674	41,536	54,599	2,081	440,527
Iowa	26,255	228,476	106,166	79,599	883	441,379
Kansas	2,242	4,189	20,782	4,508	1,568	33,289
Kentucky	3,182	84,550	48,279	2,575	7,237	145,823
Louisiana	1,800	14,095	37,246	6,414	169	59,724
Maine	670	184	6,609	137	900	8,500
Maryland	2,528	1,973	18,688	6,561	977	30,727
Massachusetts	0	0	2,404	1,089	235	3,728
Michigan	2,950	160,814	36,412	2,462	1,936	204,574
Minnesota	2,279	109,246	256,660	15,291	2,848	386,324
Mississippi	12,675	7,055	6,856	8,203	496	35,285
Missouri	19,026	38,513	174,906	23,019	779	256,243
Montana	43	655	9,527	936	66	11,227
Nebraska	1,360	3,899	16,067	8,863	5,363	35,552
New Hampshire	0	0	795	0	51	846
New Jersey	0	1,591	4,738	1,441	946	8,716
New Mexico	830	63	8,107	47	3,490	12,537
New York	4,898	35,684	44,354	3,808	2,097	90,841
North Carolina	11,627	25,270	72,825	14,320	5,835	129,877
North Dakota	361	5,142	16,215	430	0	22,148
Ohio	12,348	291,376	120,559	10,793	4,774	439,850
Oklahoma	893	5,457	17,414	579	711	25,054
Oregon	933	3,704	20,540	575	1,378	27,130
Pennsylvania	4,334	10,137	46,536	5,724	2,734	69,465
Rhode Island	0	460	1,037	754	182	2,433
South Carolina	12,856	7,489	42,813	4,534	5,607	73,299
South Dakota	0	3,897	6,310	1,732	70	12,009
Tennessee	2,731	20,925	118,590	10,605	1,884	154,735
Texas	28,548	21,012	80,464	9,225	10,359	149,608
Utah	14,533	190	1,046	124	81	15,974
Vermont	0	134	4,283	774	353	5,544
Virginia	8,277	6,787	42,667	10,016	1,739	69,486
Washington	8,667	6,191	24,554	2,002	1,284	42,698
West Virginia	0	1,955	2,960	498	0	5,413
Wisconsin	11,256	224,776	71,757	11,447	3,199	322,435
Wyoming	748	320	758	159	427	2,412
TOTAL U.S.:	381,411	2,276,512	1,836,226	431,887	143,673	5,069,709
CANADA						
Alberta	228	1,891	25,088	3,267	36	30,510
British Columbia	(35)	751	6,214	68	435	7,433
Manitoba	0	5,008	16,261	1,797	5	23,071
New Brunswick	0	0	6,356	0	523	6,879
Newfoundland	411	0	0	0	(84)	327
Nova Scotia	0	(122)	5,472	0	64	5,414
Ontario	195	165,168	67,512	2,697	7,282	242,854
Pr.Edw.Isle	27	379	8,722	0	283	9,411
Quebec	18,328	28,069	73,953	3,693	5,389	129,432
Saskatchewan	0	978	9,673	98	0	10,749
TOTAL CAN:	19,154	202,122	219,251	11,620	13,933	466,080
EXPORT SALES:	1,666,843	158,270	532,521	116,328	80,335	2,554,297
TOTAL AG SALES..	2,067,408	2,636,904	2,587,998	559,835	237,941	8,090,086

POTASH & PHOSPHATE INSTITUTE

NORTH AMERICAN PRODUCERS - EXPORT POTASH SALES
(Short Tons K_2O)

CALENDAR 1985

AGRICULTURAL COUNTRY	STANDARD MURIATE	COARSE MURIATE	GRANULAR MURIATE	SOLUBLE MURIATE	SULPHATES	TOTAL
Argentina	1,389	0	0	0	360	1,749
Australia	9,160	23,601	80,404	0	5,498	118,663
Bangladesh	31,748	0	0	0	0	31,748
Brazil	129,156	34,255	316,636	0	848	480,895
Chile	26,711	0	0	0	7,176	33,887
China	116,492	0	0	0	0	116,492
Columbia	19,146	4,216	3,755	0	3,559	30,676
Costa Rica	12,670	1,419	5,695	0	4,312	24,096
Denmark	22,117	0	0	0	0	22,117
Dom. Republic	0	0	12,446	0	1,448	13,894
Ecuador	2,182	0	5,819	0	855	8,856
France	51,677	0	0	0	0	51,677
Guatemala	2,734	0	672	0	0	3,406
Haiti	0	0	666	0	0	666
Honduras	(37,202)	0	0	0	0	(37,202)
India	347,920	0	0	10,000	0	357,920
Indonesia	115,375	0	0	0	0	115,375
Ireland	0	0	7,552	0	0	7,552
Jamaica	0	3,818	0	0	0	3,818
Japan	165,662	75,872	38,344	106,294	30,958	417,130
Korea	199,312	0	0	0	4,856	204,168
Malaysia	139,823	0	0	0	2,942	142,765
Martinique	0	0	4,433	0	764	5,197
Mexico	59,137	0	14,011	34	15,762	88,944
New Zealand	85,881	5,714	4,038	0	0	95,633
Panama	0	0	976	0	118	1,094
Peru	9,636	0	0	0	254	9,890
Philippines	24,708	0	0	0	110	24,818
Puerto Rico	0	8,521	0	0	349	8,870
South Africa	15,417	0	12,392	0	49	27,858
Sri Lanka	38,140	0	0	0	0	38,140
Switzerland	34,458	0	21,130	0	0	55,588
Taiwan	43,394	0	0	0	117	43,511
United Kingdom	0	854	0	0	0	854
Venezuela	0	0	3,552	0	0	3,552
TOTAL AG:	1,666,843	158,270	532,521	116,328	80,335	2,554,297
NON-AGRICULTURAL						
Brazil	0	-	-	0	492	492
Costa Rica	0	-	-	0	492	492
Guatemala	0	-	-	0	737	737
Italy	0	-	-	10,304	0	10,304
Jamaica	0	-	-	10,012	0	10,012
Japan	756	-	-	64,319	0	65,075
Korea	0	-	-	6,099	0	6,099
Malaysia	725	-	-	0	0	725
Mexico	5,437	-	-	434	0	5,871
Sri Lanka	10,065	-	-	0	0	10,065
Sweden	695	-	-	0	0	695
United Kingdom	502	-	-	0	0	502
TOTAL NON-AG:	18,180	-	-	91,168	1,721	111,069
TOTAL EXPORTS	1,685,023	158,270	532,521	207,496	82,056	2,665,366

POTASH & PHOSPHATE INSTITUTE

NORTH AMERICAN PRODUCERS - DOMESTIC POTASH SALES
(Short Tons K_2O)

CALENDAR 1985

NON-AGRICULTURAL UNITED STATES	STANDARD MURIATE	COARSE MURIATE	GRANULAR MURIATE	SOLUBLE MURIATE	SULPHATES	TOTAL
Alabama	6,247	-	-	63,765	68	70,080
Arizona	90	-	-	0	34	124
Arkansas	17	-	-	574	92	683
California	8,688	-	-	217	848	9,753
Colorado	7,701	-	-	27	37	7,765
Connecticut	127	-	-	4	0	131
Delaware	36,891	-	-	0	36	36,927
Florida	2,805	-	-	26	1,458	4,289
Georgia	1,503	-	-	0	691	2,194
Idaho	45	-	-	0	11	56
Illinois	24,482	-	-	151	0	24,633
Indiana	320	-	-	14	60	394
Iowa	463	-	-	26	12	501
Kansas	1,657	-	-	396	134	2,187
Kentucky	25	-	-	351	0	376
Louisiana	987	-	-	605	0	1,592
Maine	437	-	-	0	22	459
Maryland	91	-	-	0	102	193
Massachusetts	552	-	-	0	94	646
Michigan	202	-	-	1,347	106	1,655
Minnesota	25	-	-	0	344	369
Mississippi	30,212	-	-	1,062	12	31,286
Missouri	2,745	-	-	108	764	3,617
Montana	78	-	-	0	0	78
Nebraska	62	-	-	0	447	509
Nevada	0	-	-	0	65	65
New Hampshire	27	-	-	0	0	27
New Jersey	14,468	-	-	133	5	14,606
New Mexico	18,522	-	-	19,692	6	38,220
New York	818	-	-	310	262	1,390
North Carolina	28	-	-	0	146	174
North Dakota	423	-	-	0	0	423
Ohio	10,265	-	-	54,623	62	64,950
Oklahoma	9,564	-	-	374	99	10,037
Oregon	1,462	-	-	13	109	1,584
Pennsylvania	1,402	-	-	1,145	128	2,675
Rhode Island	101	-	-	0	0	101
South Carolina	54	-	-	75	55	184
Tennessee	170	-	-	281	200	651
Texas	41,554	-	-	5,630	213	47,397
Utah	13,016	-	-	67	12	13,095
Vermont	0	-	-	0	15	15
Virginia	181	-	-	0	15	15
Washington	2,597	-	-	148	62	2,807
West Virginia	0	-	-	662	0	662
Wisconsin	225	-	-	0	312	537
Wyoming	680	-	-	6	23	709
TOTAL U.S.:	242,009	-	-	151,839	7,178	401,026
CANADA						
Alberta	5,973	-	-	866	17	6,856
British Columbia	0	-	-	0	34	34
New Brunswick	0	-	-	0	84	84
Newfoundland	460	-	-	0	84	544
Ontario	4,185	-	-	4,349	510	9,044
Pr.Edw.Isle	0	-	-	0	41	41
Quebec	194	-	-	0	0	194
Saskatchewan	7,600	-	-	2,645	0	10,245
TOTAL CAN:	18,412	-	-	7,860	770	27,042
EXPORT SALES:	18,180	0	0	91,168	1,721	111,069
TOTAL NON-AG ...	278,601	0	0	250,867	9,669	539,137
GRAND TOTAL:	2,346,009	2,636,904	2,587,998	810,702	247,610	8,629,223

POTASH & PHOSPHATE INSTITUTE

CANADIAN PRODUCERS - DOMESTIC POTASH SALES
(Short Tons K_2O)

CALENDAR 1985

AGRICULTURAL UNITED STATES	STANDARD MURIATE	COARSE MURIATE	GRANULAR MURIATE	SOLUBLE MURIATE	TOTAL
Alabama	11,528	10,438	24,553	13,101	59,620
Alaska	0	0	239	0	239
Arizona	0	0	0	15	15
Arkansas	0	5,670	33,840	4,543	44,053
California	1,006	71	2,213	3,810	7,100
Colorado	509	0	440	463	1,412
Connecticut	0	2,328	2,880	340	5,548
Delaware	0	242	16,672	397	17,311
Florida	61,333	16,413	5,781	7,082	90,609
Georgia	36,297	14,158	71,809	26,565	148,829
Hawaii	0	5,024	0	2,219	7,243
Idaho	0	1,092	6,685	856	8,633
Illinois	28,754	504,791	84,143	68,172	685,860
Indiana	11,637	328,854	41,536	54,599	436,626
Iowa	25,981	225,017	102,745	79,599	433,342
Kansas	0	70	2,675	4,090	6,835
Kentucky	3,139	84,412	47,890	2,575	138,016
Louisiana	0	4,601	20,091	5,521	30,213
Maine	670	184	6,609	137	7,600
Maryland	2,528	1,973	18,646	6,561	29,708
Massachusetts	0	0	2,404	996	3,400
Michigan	2,896	160,747	36,048	2,462	202,153
Minnesota	2,233	108,087	222,831	15,291	348,442
Mississippi	0	6,784	5,454	8,203	20,441
Missouri	2,728	30,894	129,560	22,299	185,481
Montana	43	640	9,385	936	11,004
Nebraska	45	3,645	8,804	8,668	21,162
New Hampshire	0	0	795	0	795
New Jersey	0	1,496	4,738	1,441	7,675
New York	4,898	35,684	41,346	3,808	85,736
North Carolina	11,627	25,270	72,765	14,320	123,982
North Dakota	361	5,142	16,199	430	22,132
Ohio	12,330	290,206	120,619	10,780	433,935
Oklahoma	0	3,263	2,098	89	5,450
Oregon	38	2,797	13,578	575	16,988
Pennsylvania	4,247	10,015	45,668	5,724	65,654
Rhode Island	0	460	1,037	754	2,251
South Carolina	12,840	7,489	42,515	4,534	67,378
South Dakota	0	3,897	6,247	1,732	11,876
Tennessee	1,820	20,896	113,921	10,591	147,228
Texas	0	0	(565)	554	(11)
Utah	13,468	19	125	124	13,736
Vermont	0	134	4,283	774	5,191
Virginia	8,277	6,787	42,638	10,016	67,718
Washington	5,761	6,072	23,630	2,002	37,465
West Virginia	0	1,955	2,960	498	5,413
Wisconsin	11,110	216,546	69,150	11,447	308,253
Wyoming	644	243	388	159	1,434
TOTAL U.S.:	278,748	2,154,506	1,528,068	419,852	4,381,174
CANADA					
Alberta	228	1,891	25,031	3,267	30,417
British Columbia	(35)	751	6,214	68	6,998
Manitoba	0	5,008	16,261	1,797	23,066
New Brunswick	0	0	6,356	0	6,356
Newfoundland	411	0	0	0	411
Nova Scotia	0	(122)	5,472	0	5,350
Ontario	195	165,168	67,512	2,697	235,572
Pr.Edw.Isle	27	379	8,722	0	9,128
Quebec	18,328	28,069	73,953	3,693	124,043
Saskatchewan	0	978	9,519	98	10,595
TOTAL CAN:	19,154	202,122	219,040	11,620	451,936
EXPORT SALES:	1,417,235	116,111	372,719	116,328	2,022,393
TOTAL AG SALES..	1,715,137	2,472,739	2,119,827	547,800	6,855,503

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POTASH & PHOSPHATE INSTITUTE

CALENDAR YEAR POTASH REPORT SUMMARY

(Short Tons K_2O)

	CANADIAN PRODUCERS			UNITED STATES PRODUCERS			TOTAL CANADIAN & U.S. PRODUCERS		
	1985	1984	Change %	1985	1984	Change %	1985	1984	Change %
Beginning Inventory	1,700,814	949,646	+79.1%	349,310	434,338	-19.6%	2,050,124	1,383,984	+48.1%
(+) Production	7,315,540	8,541,332	-14.4%	1,371,805	1,695,852	-19.1%	8,687,345	10,237,184	-15.1%
(-) Ending Inventory	1,946,547	1,700,814	+14.4%	357,080	349,310	+ 2.2%	2,303,627	2,050,124	+12.4%
(=) Total Disappearance	7,069,807	7,790,164	- 9.2%	1,364,035	1,780,880	-23.4%	8,433,842	9,571,044	-11.9%
(-) Exports	2,125,101	2,804,729	-24.2%	540,265	556,311	- 2.9%	2,665,366	3,361,040	-20.7%
(=) Disappearance-Canada & United States	4,944,706	4,985,435	- 0.8%	823,770	1,224,569	-32.7%	5,768,476	6,210,004	- 7.1%

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
TOTAL BY U. S. & CANADIAN PRODUCERS
CALENDAR YEAR 1985 AND 1984

	PRODUCTION K_2O JANUARY-DECEMBER 1985	PRODUCTION K_2O JANUARY-DECEMBER 1984	ENDING INVENTORY K_2O DECEMBER 31 TOTAL 1985	ENDING INVENTORY K_2O DECEMBER 31 TOTAL 1984	DISAPPEARANCE K_2O JANUARY-DECEMBER 1985	DISAPPEARANCE K_2O JANUARY-DECEMBER 1984
Spec. Std. Muriate	216,442	239,936	43,035	18,448	191,855	265,697
Standard Muriate	2,195,689	2,843,409	723,539	468,266	1,940,416	2,730,217
Chemical Muriate	96,651	116,390	13,442	5,690	88,899	112,961
Coarse Muriate	2,423,106	3,130,197	590,273	724,584	2,557,417	2,846,278
Granular Muriate	2,717,344	2,768,703	682,791	577,791	2,612,344	2,464,351
Soluble Muriate	779,184	854,237	156,467	161,160	783,877	844,778
Sulphates	258,929	284,312	94,080	94,185	259,034	306,762
Total	8,687,345	10,237,184	2,303,627	2,050,124	8,433,842	9,571,044

	AGRICULTURAL SALES K_2O U.S. & CANADA JAN-DEC 1985	AGRICULTURAL SALES U.S. & CANADA 1984	AGRICULTURAL SALES EXPORTS JAN-DEC 1985	AGRICULTURAL SALES EXPORTS 1984	NON-AGRICULTURAL SALES K_2O U.S. & CANADA JAN-DEC 1985	NON-AGRICULTURAL SALES U.S. & CANADA 1984	NON-AGRICULTURAL SALES EXPORTS JAN-DEC 1985	NON-AGRICULTURAL SALES EXPORTS 1984	TOTAL SALES K_2O AG & NON-AG JAN-DEC 1985	TOTAL SALES AG & NON-AG 1984
Spec. Std. Muriate	3,319	6,171	167,529	203,557	-	-	-	-	170,848	209,728
Standard Muriate	397,246	490,105	1,499,314	2,143,879	170,007	161,344	16,224	7,715	2,082,791	2,803,043
Chemical Muriate	-	-	-	-	90,414	103,924	1,955	1,500	92,370	105,424
Coarse Muriate	2,478,634	2,684,038	158,270	267,396	-	-	-	-	2,636,904	2,951,434
Granular Muriate	2,055,477	1,873,717	532,521	487,371	-	-	-	-	2,587,998	2,361,088
Soluble Muriate	443,507	524,731	116,328	99,191	159,699	141,964	91,168	63,566	810,702	829,452
Sulphates	157,606	204,873	80,335	85,882	7,948	4,527	1,721	983	247,610	296,265
Total	5,535,789	5,783,635	2,554,297	3,287,276	428,068	411,759	111,069	73,764	8,629,223	9,556,434

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY CANADIAN PRODUCERS
CALENDAR YEAR 1985 AND 1984

	PRODUCTION K_2O JANUARY-DECEMBER 1985	PRODUCTION K_2O JANUARY-DECEMBER 1984	ENDING INVENTORY K_2O DECEMBER 31 TOTAL 1985	ENDING INVENTORY K_2O DECEMBER 31 TOTAL 1984	DISAPPEARANCE K_2O JANUARY-DECEMBER 1985	DISAPPEARANCE K_2O JANUARY-DECEMBER 1984
Spec. Std. Muriate	216,442	239,936	43,035	18,448	191,855	265,697
Standard Muriate	1,667,601	2,337,742	565,133	368,292	1,470,760	2,159,536
Chemical Muriate	70,178	81,588	10,188	2,886	62,876	80,421
Coarse Muriate	2,294,672	2,869,705	556,379	669,254	2,407,547	2,567,627
Granular Muriate	2,333,835	2,197,564	625,440	485,793	2,194,188	1,907,411
Soluble Muriate	732,812	814,797	146,372	156,141	742,581	809,472
Total	7,315,540	8,541,332	1,946,547	1,700,814	7,069,807	7,790,164

	AGRICULTURAL SALES K_2O				NON-AGRICULTURAL SALES K_2O				TOTAL SALES K_2O AG & NON-AG	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS		JAN-DEC	
	1985 JAN-DEC	1984	1985 JAN-DEC	1984	1985 JAN-DEC	1984	1985 JAN-DEC	1984	1985	1984
Spec. Std. Muriate	3,319	6,171	167,529	203,557	-	-	-	-	170,848	209,728
Standard Muriate	294,583	308,077	1,249,706	1,881,014	38,531	44,853	10,789	214	1,593,609	2,234,158
Chemical Muriate	-	-	-	-	65,085	71,834	1,259	1,035	66,344	72,869
Coarse Muriate	2,356,628	2,491,470	116,111	180,238	-	-	-	-	2,472,739	2,671,708
Granular Muriate	1,747,108	1,432,412	372,719	376,305	-	-	-	-	2,119,827	1,808,717
Soluble Muriate	431,472	508,707	116,328	98,812	130,698	122,907	90,660	63,554	769,158	793,980
Total	4,833,110	4,746,837	2,022,393	2,739,926	234,314	239,594	102,708	64,803	7,192,525	7,791,160

POTASH & PHOSPHATE INSTITUTE

CANADIAN PRODUCERS - EXPORT POTASH SALES
(Short Tons K_2O)

CALENDAR 1985

AGRICULTURAL COUNTRY	STANDARD MURIATE	COARSE MURIATE	GRANULAR MURIATE	SOLUBLE MURIATE	TOTAL
Australia	9,160	20,918	75,361	0	105,439
Bangladesh	31,748	0	0	0	31,748
Brazil	71,132	14,209	193,709	0	279,050
Chile	26,711	0	0	0	26,711
China	116,492	0	0	0	116,492
Costa Rica	11,629	1,419	1,101	0	14,149
Denmark	22,117	0	0	0	22,117
Dom. Republic	0	0	2,958	0	2,958
France	51,677	0	0	0	51,677
Guatemala	2,734	0	672	0	3,406
Honduras	(38,286)	0	0	0	(38,286)
India	334,071	0	0	10,000	344,071
Indonesia	115,375	0	0	0	115,375
Ireland	0	0	7,552	0	7,552
Jamaica	0	3,818	0	0	3,818
Japan	114,367	72,364	38,344	106,294	331,369
Korea	199,312	0	0	0	199,312
Malaysia	139,823	0	0	0	139,823
Martinique	0	0	961	0	961
Mexico	28,099	0	14,011	34	42,144
New Zealand	23,545	3,383	0	0	26,928
Panama	0	0	976	0	976
Peru	1,412	0	0	0	1,412
Philippines	24,708	0	0	0	24,708
South Africa	15,417	0	12,392	0	27,809
Sri Lanka	38,140	0	0	0	38,140
Switzerland	34,458	0	21,130	0	55,588
Taiwan	43,394	0	0	0	43,394
Venezuela	0	0	3,552	0	3,552
TOTAL AG:	1,417,235	116,111	372,719	116,328	2,022 393

NON-AGRICULTURAL

Italy	0	-	-	20,242	20,242
Japan	756	-	-	64,319	65,075
Korea	0	-	-	6,099	6,099
Malaysia	725	-	-	0	725
Sri Lanka	10,065	-	-	0	10,065
United Kingdom	502	-	-	0	502
TOTAL NON-AG:	12,048	-	-	90,660	102,708
TOTAL EXPORTS	1,429,283	116,111	372,719	206,988	2,125,101

POTASH & PHOSPHATE INSTITUTE

CANADIAN PRODUCERS - DOMESTIC POTASH SALES
(Short Tons K_2O)

CALENDAR 1985

NON-AGRICULTURAL UNITED STATES	STD	CSE	GRN	SOL	TOTAL
Alabama	431	-	-	63,118	63,549
Colorado	3,642	-	-	27	3,669
Delaware	30,360	-	-	0	30,360
Florida	2,036	-	-	26	2,062
Illinois	15,084	-	-	118	15,202
Indiana	283	-	-	14	297
Iowa	77	-	-	13	90
Kansas	787	-	-	0	787
Kentucky	0	-	-	270	270
Maine	437	-	-	0	437
Maryland	60	-	-	0	60
Michigan	175	-	-	1,347	1,522
Mississippi	313	-	-	1,007	1,320
Missouri	2,427	-	-	27	2,454
Montana	78	-	-	0	78
Nebraska	62	-	-	0	62
New Hampshire	27	-	-	0	27
New Jersey	14,217	-	-	108	14,325
New York	818	-	-	310	1,128
North Dakota	423	-	-	0	423
Ohio	10,120	-	-	54,549	64,669
Oregon	1,450	-	-	13	1,463
Pennsylvania	95	-	-	1,039	1,134
Tennessee	40	-	-	183	223
Texas	1,057	-	-	0	1,057
Virginia	181	-	-	7	188
West Virginia	0	-	-	662	662
Wisconsin	29	-	-	0	29
Wyoming	495	-	-	0	495
TOTAL U.S.:	85,204	-	-	122,338	208,042
CANADA					
Alberta	5,973	-	-	866	6,839
Newfoundland	460	-	-	0	460
Ontario	4,185	-	-	4,349	8,534
Quebec	194	-	-	0	194
Saskatchewan	7,600	-	-	2,645	10,245
TOTAL CAN:	18,412	-	-	7,860	26,272
EXPORT SALES:	12,048	0	0	90,660	102,708
TOTAL NON-AG ...	115,664	0	0	221,358	337,022
GRAND TOTAL	1,830,801	2,472,739	2,119,827	769,158	7,192,525

POTASH & PHOSPHATE INSTITUTE

U.S. PRODUCERS - DOMESTIC POTASH SALES
(Short Tons K_2O)

CALENDAR 1985

AGRICULTURAL UNITED STATES	STANDARD MURIATE	COARSE MURIATE	GRANULAR MURIATE	SOLUBLE MURIATE	SULPHATES	TOTAL
Alabama	2,297	1,273	6,002	0	3,073	12,645
Arizona	58	0	239	0	118	415
Arkansas	17	1,591	13,908	63	778	16,357
California	18,812	10,229	6,218	0	13,924	49,183
Colorado	1,565	81	4,469	314	1,334	7,763
Connecticut	0	0	60	0	593	653
Delaware	0	0	0	0	760	760
Florida	914	0	3,191	0	31,567	35,672
Georgia	3,799	27	2,483	104	16,522	22,935
Hawaii	1,196	600	5,855	0	54	7,705
Idaho	2,839	3,738	11,145	0	346	18,068
Illinois	0	41,863	1,941	0	1,865	45,669
Indiana	0	1,820	0	0	2,081	3,901
Iowa	274	3,459	3,421	0	883	8,037
Kansas	2,242	4,119	18,107	418	1,568	26,454
Kentucky	43	138	389	0	7,237	7,807
Louisiana	1,800	9,494	17,155	893	169	29,511
Maine	0	0	0	0	900	900
Maryland	0	0	42	0	977	1,019
Massachusetts	0	0	0	93	235	328
Michigan	54	67	364	0	1,936	2,421
Minnesota	46	1,159	33,829	0	2,848	37,882
Mississippi	12,675	271	1,402	0	496	14,844
Missouri	16,298	7,619	45,346	720	779	70,762
Montana	0	15	142	0	66	223
Nebraska	1,315	254	7,263	195	5,363	14,390
New Hampshire	0	0	0	0	51	51
New Jersey	0	95	0	0	946	1,041
New Mexico	830	63	8,107	47	3,490	12,537
New York	0	0	3,008	0	2,097	5,105
North Carolina	0	0	60	0	5,835	5,895
North Dakota	0	0	16	0	0	16
Ohio	18	1,170	(60)	13	4,774	5,915
Oklahoma	893	2,194	15,316	490	711	19,604
Oregon	895	907	6,962	0	1,378	10,142
Pennsylvania	87	122	868	0	2,734	3,811
Rhode Island	0	0	0	0	182	182
South Carolina	16	0	298	0	5,607	5,921
South Dakota	0	0	63	0	70	133
Tennessee	911	29	4,669	14	1,884	7,507
Texas	28,548	21,012	81,029	8,671	10,359	149,619
Utah	1,065	171	921	0	81	2,238
Vermont	0	0	0	0	353	353
Virginia	0	0	29	0	1,739	1,768
Washington	2,906	119	924	0	1,284	5,233
Wisconsin	146	8,230	2,607	0	3,199	14,182
Wyoming	104	77	370	0	427	978
TOTAL U.S.:	102,663	122,006	308,158	12,035	143,673	688,535
CANADA						
Alberta	0	0	57	0	36	93
British Columbia	0	0	0	0	435	435
Manitoba	0	0	0	0	5	5
New Brunswick	0	0	0	0	523	523
Newfoundland	0	0	0	0	(84)	(84)
Nova Scotia	0	0	0	0	64	64
Ontario	0	0	0	0	7,282	7,282
Pr.Edw.Isle	0	0	0	0	283	283
Quebec	0	0	0	0	5,389	5,389
Saskatchewan	0	0	154	0	0	154
TOTAL CAN:	0	0	211	0	13,933	14,144
EXPORT SALES:	249,608	42,159	159,802	0	80,335	531,904
TOTAL AG SALES..	352,271	164,165	468,171	12,035	237,941	1,234,583

POTASH & PHOSPHATE INSTITUTE

U.S. PRODUCERS - EXPORT POTASH SALES
(Short Tons K_2O)

CALENDAR 1985

AGRICULTURAL COUNTRY	STANDARD MURIATE	COARSE MURIATE	GRANULAR MURIATE	SOLUBLE MURIATE	SULPHATES	TOTAL
Argentina	1,389	0	0	0	360	1,749
Australia	0	2,683	5,043	0	5,498	13,224
Brazil	58,024	20,046	122,927	0	848	201,845
Chile	0	0	0	0	7,176	7,176
Columbia	19,146	4,216	3,755	0	3,559	30,676
Costa Rica	1,041	0	4,594	0	4,312	9,947
Dom. Republic	0	0	9,488	0	1,448	10,936
Ecuador	2,182	0	5,819	0	855	8,856
Haiti	0	0	666	0	0	666
Honduras	1,084	0	0	0	0	1,084
India	13,849	0	0	0	0	13,849
Japan	51,295	3,508	0	0	30,958	85,761
Korea	0	0	0	0	4,856	4,856
Malaysia	0	0	0	0	2,942	2,942
Martinique	0	0	3,472	0	764	4,236
Mexico	31,038	0	0	0	15,762	46,800
New Zealand	62,336	2,331	4,038	0	0	68,705
Panama	0	0	0	0	118	118
Peru	8,224	0	0	0	254	8,478
Philippines	0	0	0	0	110	110
Puerto Rico	0	8,521	0	0	349	8,870
South Africa	0	0	0	0	49	49
Taiwan	0	0	0	0	117	117
United Kingdom	0	854	0	0	0	854
TOTAL AG:	249,608	42,159	159,802	0	80,335	531,904
NON-AGRICULTURAL						
Brazil	0	-	-	0	492	492
Costa Rica	0	-	-	0	492	492
Guatemala	0	-	-	0	737	737
Jamaica	0	-	-	74	0	74
Mexico	5,437	-	-	434	0	5,871
Sweden	695	-	-	0	0	695
TOTAL NON-AG:	6,132	-	-	508	1,721	8,361
GRAND TOTAL	255,740	42,159	159,802	508	82,056	540,265

POTASH & PHOSPHATE INSTITUTE

U.S. PRODUCERS - DOMESTIC POTASH SALES
(Short Tons K_2O)

CALENDAR 1985

NON-AGRICULTURAL UNITED STATES	STANDARD MURIATE	COARSE MURIATE	GRANULAR MURIATE	SOLUBLE MURIATE	SULPHATES	TOTAL
Alabama	5,816	-	-	647	68	6,531
Arizona	90	-	-	0	34	124
Arkansas	17	-	-	574	92	683
California	8,688	-	-	217	848	9,753
Colorado	4,059	-	-	0	37	4,096
Connecticut	127	-	-	4	0	131
Delaware	6,531	-	-	0	36	6,567
Florida	769	-	-	0	1,458	2,227
Georgia	1,503	-	-	0	691	2,194
Idaho	45	-	-	0	11	56
Illinois	9,398	-	-	33	0	9,431
Indiana	37	-	-	0	60	97
Iowa	386	-	-	13	12	411
Kansas	870	-	-	396	134	1,400
Kentucky	25	-	-	81	0	106
Louisiana	987	-	-	605	0	1,592
Maine	0	-	-	0	22	22
Maryland	31	-	-	0	102	133
Massachusetts	552	-	-	0	94	646
Michigan	27	-	-	0	106	133
Minnesota	25	-	-	0	344	369
Mississippi	29,899	-	-	55	12	29,966
Missouri	318	-	-	81	764	1,163
Nebraska	0	-	-	0	447	447
Nevada	0	-	-	0	65	65
New Jersey	251	-	-	25	5	281
New Mexico	18,522	-	-	19,692	6	38,220
New York	0	-	-	0	262	262
North Carolina	28	-	-	0	146	174
Ohio	145	-	-	74	62	281
Oklahoma	9,564	-	-	374	99	10,037
Oregon	12	-	-	0	109	121
Pennsylvania	1,307	-	-	106	128	1,541
Rhode Island	101	-	-	0	0	101
South Carolina	54	-	-	75	55	184
Tennessee	130	-	-	98	200	428
Texas	40,497	-	-	5,630	213	46,340
Utah	13,016	-	-	67	12	13,095
Vermont	0	-	-	0	15	15
Virginia	0	-	-	0	32	32
Washington	2,597	-	-	148	62	2,807
Wisconsin	196	-	-	0	312	508
Wyoming	185	-	-	6	23	214
TOTAL U.S.:	156,805	-	-	29,001	7,178	192,984
CANADA						
Alberta	0	-	-	0	17	17
British Columbia	0	-	-	0	34	34
New Brunswick	0	-	-	0	84	84
Newfoundland	0	-	-	0	84	84
Ontario	0	-	-	0	510	510
Pr.Edw.Isle	0	-	-	0	41	41
TOTAL CAN:	0	-	-	0	770	770
EXPORT SALES:	6,132	0	0	508	1,721	8,361
TOTAL NON-AG ..	162,937	0	0	29,509	9,669	202,115
GRAND TOTAL...	515,208	164,165	468,171	41,544	247,610	1,436,698

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY U. S. PRODUCERS
CALENDAR YEAR 1985 AND 1984

	PRODUCTION K_2O JANUARY-DECEMBER		ENDING INVENTORY K_2O DECEMBER 31		DISAPPEARANCE K_2O JANUARY-DECEMBER	
	1985	1984	TOTAL 1985	TOTAL 1984	1985	1984
Standard Muriate	528,088	505,667	158,406	99,974	469,656	570,681
Chemical Muriate	26,473	34,802	3,254	2,804	26,023	32,540
Coarse Muriate	128,434	270,492	33,894	55,330	149,870	288,651
Granular Muriate	383,509	561,139	57,351	91,998	418,156	546,940
Soluble Muriate	46,372	39,440	10,095	5,019	41,296	35,306
Sulphates	258,929	284,312	94,080	94,185	259,034	306,762
Total	1,371,805	1,695,852	357,080	349,310	1,364,035	1,780,880

	AGRICULTURAL SALES K_2O				NON-AGRICULTURAL SALES K_2O				TOTAL SALES K_2O AG & NON-AG	
	U.S. & CANADA JAN-DEC		EXPORTS JAN-DEC		U.S. & CANADA JAN-DEC		EXPORTS JAN-DEC		JAN-DEC	
	1985	1984	1985	1984	1985	1984	1985	1984	1985	1984
Standard Muriate	102,663	182,028	249,608	262,865	131,476	116,491	5,436	7,501	489,183	568,885
Chemical Muriate	-	-	-	-	25,329	32,090	696	465	26,025	32,555
Coarse Muriate	122,006	192,568	42,159	87,158	-	-	-	-	164,165	279,726
Granular Muriate	308,369	441,305	159,802	111,066	-	-	-	-	468,171	552,371
Soluble Muriate	12,035	16,024	-	379	29,001	19,057	508	12	41,544	35,472
Sulphates	157,606	204,873	80,335	85,882	7,948	4,527	1,721	983	247,610	296,265
Total	702,679	1,036,798	531,904	547,350	193,754	172,165	8,361	8,961	1,436,698	1,765,274

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POTASH & PHOSPHATE INSTITUTE
POTASH REPORT SUMMARY
(Short Tons K_2O)

PR 186
March 21, 1986

JANUARY

	CANADIAN PRODUCERS			UNITED STATES PRODUCERS			TOTAL CANADIAN & U.S. PRODUCERS		
	1986	1985	Change %	1986	1985	Change %	1986	1985	Change %
Beginning Inventory	1,946,547	1,700,814	+14.4%	356,990	349,310	+ 2.2%	2,303,537	2,050,124	+12.4%
(+) Production	581,756	709,838	-18.0%	61,139	123,987	-50.7%	642,895	833,825	-22.9%
(-) Ending Inventory	1,760,832	1,801,124	- 2.2%	307,542	322,694	- 4.7%	2,068,374	2,123,818	- 2.6%
(=) Total Disappearance	767,471	609,528	+25.9%	110,587	150,603	-26.6%	878,058	760,131	+15.5%
(-) Exports	112,140	158,405	-29.2%	52,001	76,355	-31.9%	164,141	234,760	-30.0%
(=) Disappearance-Canada & United States	655,331	451,123	+45.3%	58,586	74,248	-21.1%	713,917	525,371	+35.9%

SEVEN MONTHS (JULY-JANUARY) OF THE FERTILIZER YEAR

	CANADIAN PRODUCERS			UNITED STATES PRODUCERS			TOTAL CANADIAN & U.S. PRODUCERS		
	1985-86	1984-85	Change %	1985-86	1984-85	Change %	1985-86	1984-85	Change %
Beginning Inventory	2,049,854	1,825,491	+12.3%	300,800	305,561	- 1.6%	2,350,654	2,131,052	+10.3%
(+) Production	3,850,656	4,691,757	-17.9%	688,884	938,762	-26.6%	4,539,540	5,630,519	-19.4%
(-) Ending Inventory	1,760,832	1,801,124	- 2.2%	307,542	322,694	- 4.7%	2,068,374	2,123,818	- 2.6%
(=) Total Disappearance	4,139,678	4,716,124	-12.2%	682,142	921,629	-26.0%	4,821,820	5,637,753	-14.5%
(-) Exports	1,067,660	1,520,640	-29.8%	278,447	352,975	-21.1%	1,346,107	1,873,615	-28.2%
(=) Disappearance-Canada & United States	3,072,018	3,195,484	- 3.9%	403,695	568,654	-29.0%	3,475,713	3,764,138	- 7.7%

MONTH-END INVENTORIES - CANADIAN & U.S. PRODUCERS

(1000 Short Tons K_2O)

Fertilizer Year	JUL	AUG	SEPT	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUNE
1985-86	2186	2077	2037	2205	2452	2304	2068					
1984-85	2046	1563	1561	1895	2097	2050	2124	2211	2404	2309	2157	2362

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
TOTAL BY U. S. & CANADIAN PRODUCERS
JANUARY 1986

REVISED

	PRODUCTION K_2O		ENDING INVENTORY K_2O JANUARY 31				DISAPPEARANCE K_2O	
	1986 JAN	1985	MINE SITE	OFF SITE	1986	1985	1986 JAN	1985
Spec.Std.Muriate	23,717	29,600	23,330	38,842	62,172	36,592	4,580	11,456
Standard Muriate	161,332	236,442	507,173	170,685	677,858	548,873	207,013	155,835
Chemical Muriate	6,568	11,714	12,727	479	13,206	8,148	6,804	9,256
Coarse Muriate	170,074	231,327	181,083	303,988	485,071	717,929	275,186	237,982
Granular Muriate	215,478	218,598	258,358	341,925	600,283	563,413	297,986	232,970
Soluble Muriate	42,967	82,724	54,155	73,307	127,462	164,042	71,972	79,842
Sulphates	22,759	23,420	84,931	17,391	102,322	84,821	14,517	32,784
Total	642,895	833,825	1,121,757	946,617	2,068,374	2,123,818	878,058	760,131

	AGRICULTURAL SALES K_2O			
	U.S. & CANADA		EXPORTS	
	1986 JAN	1985	1986 JAN	1985
Spec.Std. Muriate	-	140	4,065	24,738
Standard Muriate	41,514	41,492	113,913	141,885
Chemical Muriate	-	-	-	-
Coarse Muriate	330,184	284,873	6,760	7,882
Granular Muriate	250,922	191,508	25,070	32,720
Soluble Muriate	46,281	58,871	2,789	4,497
Sulphates	11,070	17,012	5,064	14,361
Total	679,971	593,896	157,661	226,083

	NON-AGRICULTURAL SALES K_2O				TOTAL SALES K_2O AG & NON-AG	
	U.S. & CANADA		EXPORTS			
	1986 JAN	1985	1986 JAN	1985	1986 JAN	1985
Spec.Std. Muriate	-	-	-	-	4,065	24,878
Standard Muriate	17,882	10,438	324	842	173,633	194,657
Chemical Muriate	3,734	10,777	76	449	3,810	11,226
Coarse Muriate	30	-	-	-	336,974	292,755
Granular Muriate	-	-	-	-	275,992	224,228
Soluble Muriate	15,217	15,092	6,080	7,386	70,367	85,846
Sulphates	375	153	-	-	16,509	31,526
Total	37,238	36,460	6,480	8,677	881,350	865,116

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY CANADIAN PRODUCERS
JANUARY 1986

	PRODUCTION K_2O JAN		ENDING INVENTORY K_2O JANUARY 31				DISAPPEARANCE K_2O JAN	
	1986	1985	MINE SITE	OFF SITE	1986	1985	1986	1985
Spec. Std. Muriate	23,717	29,600	23,330	38,842	62,172	36,592	4,580	11,456
Standard Muriate	142,778	182,005	392,835	167,574	560,409	470,993	147,502	79,304
Chemical Muriate	3,168	8,296	6,768	479	7,247	5,265	6,109	5,917
Coarse Muriate	166,073	220,478	150,546	303,914	454,460	656,539	267,992	233,193
Granular Muriate	203,053	190,930	216,762	339,589	556,351	471,649	272,142	205,074
Soluble Muriate	42,967	78,529	46,886	73,307	120,193	160,086	69,146	74,584
Total	581,756	709,838	837,127	923,705	1,760,832	1,801,124	767,471	609,528

	AGRICULTURAL SALES K_2O				NON-AGRICULTURAL SALES K_2O				TOTAL SALES K_2O AG & NON-AG	
	U.S. & CANADA JAN		EXPORTS JAN		U.S. & CANADA JAN		EXPORTS JAN		JAN	
	1986	1985	1986	1985	1986	1985	1986	1985	1986	1985
Spec. Std. Muriate	-	140	4,065	24,738	-	-	-	-	4,065	24,878
Standard Muriate	35,228	26,712	77,330	89,865	6,297	2,366	-	-	118,855	118,943
Chemical Muriate	-	-	-	-	3,052	7,786	63	101	3,115	7,887
Coarse Muriate	326,266	278,867	6,760	6,274	-	-	-	-	333,026	285,141
Granular Muriate	231,623	169,087	15,053	25,544	-	-	-	-	246,676	194,631
Soluble Muriate	45,260	58,016	2,789	4,497	14,103	10,697	6,080	7,386	68,232	80,596
Total	638,377	532,822	105,997	150,918	23,452	20,849	6,143	7,487	773,969	712,076

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY U. S. PRODUCERS
JANUARY 1986

	PRODUCTION K_2O		ENDING INVENTORY K_2O JANUARY 31				DISAPPEARANCE K_2O	
	1986 JAN	1985	MINE SITE	OFF SITE	1986	1985	1986 JAN	1985
Standard Muriate	18,554	54,437	114,338	3,111	117,449	77,880	59,511	76,531
Chemical Muriate	3,400	3,418	5,959	-	5,959	2,883	695	3,339
Coarse Muriate	4,001	10,849	30,537	74	30,611	61,390	7,194	4,789
Granular Muriate	12,425	27,668	41,596	2,336	43,932	91,764	25,844	27,902
Soluble muriate	-	4,195	7,269	-	7,269	3,956	2,826	5,258
Sulphates	22,759	23,420	84,931	17,391	102,322	84,821	14,517	32,784
Total	61,139	123,987	284,630	22,912	307,542	322,694	110,587	150,603

	AGRICULTURAL SALES K_2O				NON-AGRICULTURAL SALES K_2O				TOTAL SALES K_2O	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS		AG & NON-AG	
	1986 JAN	1985	1986 JAN	1985	1986 JAN	1985	1986 JAN	1985	1986 JAN	1985
Standard Muriate	6,286	14,780	36,583	52,020	11,585	8,072	324	842	54,778	75,714
Chemical Muriate	-	-	-	-	682	2,991	13	348	695	3,339
Coarse Muriate	3,918	6,006	-	1,608	30	-	-	-	3,948	7,614
Granular Muriate	19,299	22,421	10,017	7,176	-	-	-	-	29,316	29,597
Soluble Muriate	1,021	855	-	-	1,114	4,395	-	-	2,135	5,250
Sulphates	11,070	17,012	5,064	14,361	375	153	-	-	16,509	31,526
Total	41,594	61,074	51,664	75,165	13,786	15,611	337	1,190	107,381	153,040

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POTASH & PHOSPHATE INSTITUTE
POTASH REPORT SUMMARY
(Short Tons K_2O)

PR 286
March 27, 1986

FEBRUARY

	CANADIAN PRODUCERS			UNITED STATES PRODUCERS			TOTAL CANADIAN & U.S. PRODUCERS		
	1986	1985	Change %	1986	1985	Change %	1986	1985	Change %
Beginning Inventory	1,760,832	1,801,124	- 2.2	307,542	322,694	- 4.7	2,068,374	2,123,818	- 2.6
(+) Production	614,632	653,545	- 6.0	61,432	140,625	-56.3	676,064	794,170	-14.9
(-) Ending Inventory	1,743,171	1,856,779	- 6.1	255,208	353,845	-27.9	1,998,379	2,210,624	- 9.6
(=) Total Disappearance	632,293	597,890	+ 5.8	113,766	109,474	+ 3.9	746,059	707,364	+ 5.5
(-) Exports	291,544	219,738	+32.7	52,549	44,244	+18.8	344,093	263,982	+30.3
(=) Disappearance-Canada & United States	340,749	378,152	- 9.9	61,217	65,230	- 6.2	401,966	443,382	- 9.3

EIGHT MONTHS (JULY-FEBRUARY) OF THE FERTILIZER YEAR

	CANADIAN PRODUCERS			UNITED STATES PRODUCERS			TOTAL CANADIAN & U.S. PRODUCERS		
	1985-86	1984-85	Change %	1985-86	1984-85	Change %	1985-86	1984-85	Change %
Beginning Inventory	2,049,854	1,825,491	+12.3	300,800	305,561	- 1.6	2,350,654	2,131,052	+10.3
(+) Production	4,465,288	5,345,302	-16.5	750,316	1,079,387	-30.5	5,215,604	6,424,689	-18.8
(-) Ending Inventory	1,743,171	1,856,779	- 6.1	255,208	353,845	-27.9	1,998,379	2,210,624	- 9.6
(=) Total Disappearance	4,771,971	5,314,014	-10.2	795,908	1,031,103	-22.8	5,567,879	6,345,117	-12.2
(-) Exports	1,359,204	1,740,378	-21.9	330,996	397,219	-16.7	1,690,200	2,137,597	-20.9
(=) Disappearance-Canada & United States	3,412,767	3,573,636	- 4.5	464,912	633,884	-26.7	3,877,679	4,207,520	- 7.8

MONTH-END INVENTORIES - CANADIAN & U.S. PRODUCERS
(1000 Short Tons K_2O)

Fertilizer Year	JUL	AUG	SEPT	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUNE
1985-86	2186	2077	2037	2205	2452	2304	2068	1998				
1984-85	2046	1563	1561	1895	2097	2050	2124	2211	2404	2309	2157	2362

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
TOTAL BY U. S. & CANADIAN PRODUCERS
FEBRUARY 1986

	PRODUCTION K_2O		ENDING INVENTORY K_2O FEBRUARY 28				DISAPPEARANCE K_2O	
	1986 FEB	1985	MINE SITE	OFF SITE	1986	1985	1986 FEB	1985
Spec. Std. Muriate	20,975	13,326	25,519	15,285	40,804	37,844	42,343	12,074
Standard Muriate	155,020	237,797	408,933	167,297	576,230	557,356	256,648	229,314
Chemical Muriate	2,035	7,121	8,824	315	9,139	11,592	6,152	3,677
Coarse Muriate	190,008	211,075	238,029	322,925	560,954	729,678	114,125	199,326
Granular Muriate	222,491	231,190	206,869	382,257	589,126	618,788	233,648	175,815
Soluble Muriate	66,227	73,520	53,155	74,906	128,061	169,813	65,628	67,749
Sulphates	19,258	20,141	68,969	25,096	94,065	85,553	27,515	19,409
Total	676,064	794,170	1,010,298	988,081	1,998,379	2,210,624	746,059	707,364

	AGRICULTURAL SALES K_2O				NON-AGRICULTURAL SALES K_2O				TOTAL SALES K_2O AG & NON-AG	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS			
	1986 JAN	1985	1986 JAN	1985	1986 JAN	1985	1986 JAN	1985	1986 JAN	1985
Spec. Std. Muriate	-	312	33,147	8,468	-	-	-	-	33,147	8,780
Standard Muriate	39,349	35,659	205,986	184,734	11,773	9,748	324	701	257,432	230,842
Chemical Muriate	-	-	-	-	5,867	8,686	151	113	6,018	8,799
Coarse Muriate	86,352	187,957	21,486	18,249	61	-	-	-	107,899	206,206
Granular Muriate	184,253	134,160	37,617	36,028	3,126	-	-	-	224,996	170,188
Soluble Muriate	38,535	33,182	19,183	14,321	8,970	11,022	12,237	4,081	78,925	62,606
Sulphates	15,057	16,284	13,962	2,182	273	356	-	-	29,292	18,822
Total	363,546	407,554	331,381	263,982	30,070	29,812	12,712	4,895	737,709	706,243

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY CANADIAN PRODUCERS
FEBRUARY 1986

	PRODUCTION K2O FEB 1986	PRODUCTION K2O FEB 1985	ENDING INVENTORY K2O FEBRUARY 28 MINE SITE	OFF SITE	1986	1985	DISAPPEARANCE K2O FEB 1986	DISAPPEARANCE K2O FEB 1985
Spec. Std. Muriate	20,975	13,326	25,519	15,285	40,804	37,844	42,343	12,074
Standard Muriate	128,530	178,469	319,752	164,138	483,890	462,141	205,049	187,321
Chemical Muriate	2,085	6,236	3,321	315	3,636	9,921	5,696	1,580
Coarse Muriate	185,656	200,154	212,750	322,851	535,601	668,687	104,515	188,006
Granular Muriate	211,159	187,205	177,697	379,370	557,067	513,385	210,443	145,469
Soluble Muriate	66,227	68,155	47,267	74,906	122,173	164,801	64,247	63,440
Total	614,632	653,545	786,306	956,865	1,743,171	1,856,779	632,293	597,890

	AGRICULTURAL SALES K2O U.S. & CANADA FEB 1986	U.S. & CANADA FEB 1985	EXPORTS FEB 1986	EXPORTS FEB 1985	NON-AGRICULTURAL SALES K2O U.S. & CANADA FEB 1986	U.S. & CANADA FEB 1985	EXPORTS FEB 1986	EXPORTS FEB 1985	TOTAL SALES K2O AG & NON-AG FEB 1986	TOTAL SALES K2O AG & NON-AG FEB 1985
Spec. Std. Muriate	-	312	33,147	8,468	-	-	-	-	33,147	8,780
Standard Muriate	29,599	22,718	176,069	157,042	2,417	2,132	-	-	208,085	181,892
Chemical Muriate	-	-	-	-	5,440	6,590	151	113	5,591	6,703
Coarse Muriate	81,075	181,680	17,433	13,393	46	-	-	-	98,554	195,073
Granular Muriate	164,166	113,894	33,324	26,514	3,126	-	-	-	200,616	140,408
Soluble Muriate	37,700	31,725	19,183	14,321	8,480	8,180	12,237	4,081	77,600	58,307
Total	312,540	350,329	279,156	219,738	19,509	16,902	12,388	4,194	623,593	591,163

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY U. S. PRODUCERS
FEBRUARY 1986

	PRODUCTION K_2O		ENDING INVENTORY K_2O FEBRUARY 28				DISAPPEARANCE K_2O	
	1986 FEB	1985	MINE SITE	OFF SITE	1986	1985	1986 FEB	1985
Standard Muriate	26,490	59,328	89,181	3,159	92,340	95,215	51,599	41,993
Chemical Muriate	-	885	5,503	-	5,503	1,671	456	2,097
Coarse Muriate	4,352	10,921	25,279	74	25,353	60,991	9,610	11,320
Granular Muriate	11,332	43,985	29,172	2,887	32,059	105,403	23,205	30,346
Soluble Muriate	-	5,365	5,888	-	5,888	5,012	1,381	4,309
Sulphates	19,258	20,141	68,969	25,096	94,065	85,553	27,515	19,409
Total	61,432	140,625	223,992	31,216	255,208	353,845	113,766	109,474

	AGRICULTURAL SALES K_2O U.S. & CANADA		AGRICULTURAL SALES K_2O EXPORTS		NON-AGRICULTURAL SALES K_2O U.S. & CANADA		NON-AGRICULTURAL SALES K_2O EXPORTS		TOTAL SALES K_2O AG & NON-AG	
	1986 FEB	1985	1986 FEB	1985	1986 FEB	1985	1986 FEB	1985	1986 FEB	1985
Standard Muriate	9,750	12,941	29,917	27,692	9,356	7,616	324	701	49,347	48,950
Chemical Muriate	-	-	-	-	427	2,096	-	-	427	2,096
Coarse Muriate	5,277	6,277	4,053	4,856	15	-	-	-	9,345	11,133
Granular Muriate	20,087	20,266	4,293	9,514	-	-	-	-	24,380	29,780
Soluble Muriate	835	1,457	-	-	490	2,842	-	-	1,325	4,299
Sulphates	15,057	16,284	13,962	2,182	273	356	-	-	29,292	18,822
Total	51,006	57,225	52,225	44,244	10,561	12,910	324	701	114,116	115,080

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POTASH & PHOSPHATE INSTITUTE
POTASH REPORT SUMMARY
(Short Tons K_2O)

PR 386
April 30, 1986

MARCH

	CANADIAN PRODUCERS 1986	1985	Change %	UNITED STATES PRODUCERS 1986	1985	Change %	TOTAL CANADIAN & U.S. PRODUCERS 1986	1985	Change %
Beginning Inventory	1,743,171	1,856,779	- 6.1	255,208	353,845	-27.9	1,998,379	2,210,624	- 9.6
(+) Production	710,361	788,699	- 9.9	100,275	141,872	-29.3	810,636	930,571	-12.9
(-) Ending Inventory	1,945,902	2,068,366	- 5.9	255,815	335,590	-23.8	2,201,717	2,403,956	- 8.4
(=) Total Disappearance	507,630	577,112	-12.0	99,668	160,127	-37.8	607,298	737,239	-17.6
(-) Exports	215,195	167,651	+28.4	16,409	54,194	-69.7	231,604	221,845	+ 4.4
(=) Disappearance-Canada & United States	292,435	409,461	-28.6	83,259	105,933	-21.4	375,694	515,394	-27.1

NINE MONTHS (JULY-MARCH) OF THE FERTILIZER YEAR

	CANADIAN PRODUCERS 1985-86	1984-85	Change %	UNITED STATES PRODUCERS 1985-86	1984-85	Change %	TOTAL CANADIAN & U.S. PRODUCERS 1985-86	1984-85	Change %
Beginning Inventory	2,049,854	1,825,491	+12.3	300,800	305,561	- 1.6	2,350,654	2,131,052	+10.3
(+) Production	5,175,649	6,134,001	-15.6	850,591	1,221,259	-30.4	6,026,240	7,355,260	-18.1
(-) Ending Inventory	1,945,902	2,068,366	- 5.9	255,815	335,590	-23.8	2,201,717	2,403,956	- 8.4
(=) Total Disappearance	5,279,601	5,891,126	-10.4	895,576	1,191,230	-24.8	6,175,177	7,082,356	-12.8
(-) Exports	1,592,747	1,908,029	-16.5	347,405	451,413	-23.0	1,940,152	2,359,442	-17.8
(=) Disappearance-Canada & United States	3,686,854	3,983,097	- 7.4	548,171	739,817	-25.9	4,235,025	4,722,914	-10.3

MONTH-END INVENTORIES - CANADIAN & U.S. PRODUCERS
(1000 Short Tons K_2O)

Fertilizer Year	JUL	AUG	SEPT	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUNE
1985-86	2186	2077	2037	2205	2452	2304	2068	1998	2202			
1984-85	2046	1563	1561	1895	2097	2050	2124	2211	2404	2309	2157	2362

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
TOTAL BY U. S. & CANADIAN PRODUCERS
MARCH 1986

	PRODUCTION K_2O		ENDING INVENTORY K_2O MARCH 31				DISAPPEARANCE K_2O	
	1986 MAR	1985	MINE SITE	OFF SITE	1986	1985	1986 MAR	1985
Spec. Std. Muriate	9,577	8,015	13,951	28,692	42,643	25,747	7,738	20,112
Standard Muriate	193,654	261,184	396,345	211,353	607,698	594,316	162,186	224,224
Chemical Muriate	16,227	10,748	9,712	227	9,939	14,222	15,427	8,118
Coarse Muriate	217,661	250,583	194,132	460,137	654,269	826,395	124,346	153,866
Granular Muriate	277,284	277,418	188,813	454,284	643,097	655,077	223,313	241,129
Soluble Muriate	75,344	97,496	67,830	90,972	158,802	199,974	44,603	67,335
Sulphates	20,889	25,127	59,208	26,061	85,269	88,225	29,685	22,455
Total	810,636	930,571	929,991	1,271,726	2,201,717	2,403,956	607,298	737,239

	AGRICULTURAL SALES K_2O				NON-AGRICULTURAL SALES K_2O				TOTAL SALES K_2O AG & NON-AG	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS			
	1986 MAR	1985	1986 MAR	1985	1986 MAR	1985	1986 MAR	1985	1986 MAR	1985
Spec. Std. Muriate	-	209	-	11,087	-	-	-	-	-	11,296
Standard Muriate	43,043	41,914	160,516	152,702	11,390	9,899	270	862	215,219	205,377
Chemical Muriate	-	-	-	-	5,186	7,698	40	202	5,226	7,900
Coarse Muriate	100,408	132,218	7,449	23,133	30	-	54	-	107,941	155,351
Granular Muriate	211,582	185,479	37,448	26,417	4,122	-	-	-	253,152	211,896
Soluble Muriate	35,945	38,454	10,430	-	7,499	12,680	5,912	4,191	59,786	55,325
Sulphates	18,418	20,743	9,473	3,251	294	189	12	-	28,197	24,183
Total	409,396	419,017	225,316	216,590	28,521	30,466	6,288	5,255	669,521	671,328

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY CANADIAN PRODUCERS
MARCH 1986

	PRODUCTION K_2O		ENDING INVENTORY K_2O MARCH 31				DISAPPEARANCE K_2O	
	1986 MARCH	1985	MINE SITE	OFF SITE	1986	1985	1986 MARCH	1985
Spec. Std. Muriate	9,577	8,015	13,951	28,692	42,643	25,747	7,738	20,1[illegible]2
Standard Muriate	145,115	211,411	277,380	209,781	487,161	504,626	141,844	168,926
Chemical Muriate	16,227	9,243	5,251	227	5,478	12,645	14,385	6,510
Coarse Muriate	209,615	243,273	175,274	459,893	635,167	774,095	110,049	137,805
Granular Muriate	256,817	225,472	169,701	453,345	623,046	557,958	190,838	180,899
Soluble Muriate	73,010	91,285	61,435	90,972	152,407	193,295	42,776	62,791
Total	710,361	788,699	702,992	1,242,910	1,945,902	2,068,366	507,630	577,112

	AGRICULTURAL SALES K_2O				NON-AGRICULTURAL SALES K_2O				TOTAL SALES K_2O AG & NON-AG	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS			
	1986 MAR	1985	1986 MAR	1985	1986 MAR	1985	1986 MAR	1985	1986 MAR	1985
Spec. Std. Muriate	-	209	-	11,087	-	-	-	-	-	11,296
Standard Muriate	36,456	28,556	153,935	127,689	1,729	1,551	-	(1)	192,120	157,795
Chemical Muriate	-	-	-	-	4,147	6,097	37	202	4,184	6,299
Coarse Muriate	84,398	123,672	7,433	18,120	15	-	-	-	91,846	141,792
Granular Muriate	179,480	143,765	37,448	6,363	4,122	-	-	-	221,050	150,128
Soluble Muriate	34,659	36,392	10,430	-	6,958	10,207	5,912	4,191	57,959	50,790
Total	334,993	332,594	209,246	163,259	16,971	17,855	5,949	4,392	567,159	518,100

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY U. S. PRODUCERS
MARCH 1986

	PRODUCTION K_2O		ENDING INVENTORY K_2O MARCH 31				DISAPPEARANCE K_2O	
	1986 MAR	1985	MINE SITE	OFF SITE	1986	1985	1986 MARCH	1985
Standard Muriate	48,539	49,773	118,965	1,572	120,537	89,690	20,342	55,298
Chemical Muriate	-	1,505	4,461	-	4,461	1,577	1,042	1,599
Coarse Muriate	8,046	7,310	18,858	244	19,102	52,300	14,297	16,001
Granular Muriate	20,467	51,946	19,112	939	20,051	97,119	32,475	60,230
Soluble Muriate	2,334	6,211	6,395	-	6,395	6,679	1,827	4,544
Sulphates	20,889	25,127	59,208	26,061	85,269	88,225	29,685	22,455
Total	100,275	141,872	226,999	28,816	255,815	335,590	99,668	160,127

	AGRICULTURAL SALES K_2O U.S. & CANADA		AGRICULTURAL SALES K_2O EXPORTS		NON-AGRICULTURAL SALES K_2O U.S. & CANADA		NON-AGRICULTURAL SALES K_2O EXPORTS		TOTAL SALES K_2O AG & NON-AG	
	1986 MAR	1985	1986 MAR	1985	1986 MAR	1985	1986 MAR	1985	1986 MAR	1985
Standard Muriate	6,587	13,358	6,581	25,013	9,661	8,348	270	863	23,099	47,582
Chemical Muriate	-	-	-	-	1,039	1,601	3	-	1,042	1,601
Coarse Muriate	16,010	8,546	16	5,013	15	-	54	-	16,095	13,559
Granular Muriate	32,102	41,714	-	20,054	-	-	-	-	32,102	61,768
Soluble Muriate	1,286	2,062	-	-	541	2,473	-	-	1,827	4,535
Sulphates	18,418	20,743	9,473	3,251	294	189	12	-	28,197	24,183
Total	74,403	86,423	16,070	53,331	11,550	12,611	339	863	102,362	153,228

POTASH & PHOSPHATE INSTITUTE

EXPORT SALES - NORTH AMERICAN PRODUCERS

(Short Tons K2O)

JANUARY - MARCH 1986

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Argentina	0	0	427	0	0	427
Australia	672	11,799	23,552	0	0	36,023
Bangladesh	10,497	0	0	0	0	10,497
Belgium	6,944	0	0	0	0	6,944
Brazil	8,271	1,934	13,572	0	317	24,094
Chile	7,399	0	0	0	2,425	9,824
Columbia	0	0	12,077	0	2,715	14,792
Costa Rica	6,932	2,095	0	0	1,120	10,147
Denmark	24,194	0	0	0	0	24,194
Ecuador	0	0	1,984	0	0	1,984
Guatemala	0	0	7,429	0	0	7,429
Honduras	1,075	0	0	0	0	1,075
India	87,967	0	0	6,073	0	94,040
Indonesia	112,097	0	0	0	0	112,097
Ireland	0	0	4,009	0	0	4,009
Italy	9,953	0	0	0	0	9,953
Jamaica	0	0	1,836	0	0	1,836
Japan	31,098	19,849	12,957	21,812	11,051	96,767
Korea	61,638	0	0	0	0	61,638
Malaysia	44,821	0	0	0	0	44,821
Mexico	16,262	16	0	0	5,961	22,239
New Zealand	20,144	0	0	0	0	20,144
Peru	2,778	0	0	0	2,149	4,927
Philippines	3,699	0	0	0	127	3,826
Puerto Rico	0	0	0	0	11	11
South Africa	3,326	0	4,006	0	0	7,332
Sri Lanka	3,335	0	0	0	0	3,335
Switzerland	27,569	0	0	0	0	27,569
Taiwan	26,131	0	0	0	0	26,131
Venezuela	16,320	0	13,015	0	0	29,335
TOTAL AG:	533,122	35,693	94,864	27,885	25,876	717,440
NON-AGRICULTURAL						
Italy	0	-	-	10,430	0	10,430
Japan	212	-	-	12,237	0	12,449
Korea	0	-	-	6,080	0	6,080
Mexico	972	-	-	0	0	972
Puerto Rico	3	-	-	0	0	3
United Kingdom	51	-	-	0	0	51
TOTAL NON-AG:	1,238	-	-	28,747	0	29,985
TOTAL EXPORTS:	534,360	35,693	94,864	56,632	25,876	747,425

POTASH & PHOSPHATE INSTITUTE

EXPORT SALES - CANADIAN PRODUCERS

(Short Tons K20)

JANUARY - MARCH, 1986

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	TOTAL
Australia	672	11,799	23,552	0	36,023
Bangladesn	10,497	0	0	0	10,497
Brazil	8,271	0	5,335	0	13,606
Chile	7,399	0	0	0	7,399
Columbia	0	0	8,415	0	8,415
Costa Rica	6,932	2,095	0	0	9,027
Denmark	24,194	0	0	0	24,194
Guatemala	0	0	7,429	0	7,429
India	73,807	0	0	6,073	79,880
Indonesia	112,097	0	0	0	112,097
Ireland	0	0	4,009	0	4,009
Italy	9,953	0	0	0	9,953
Jamaica	0	0	1,836	0	1,836
Japan	20,703	17,731	12,957	21,812	73,203
Korea	61,638	0	0	0	61,638
Malaysia	44,821	0	0	0	44,821
New Zealand	6,816	0	0	0	6,816
Philippines	3,699	0	0	0	3,699
South Africa	3,326	0	4,006	0	7,332
Sri Lanka	3,335	0	0	0	3,335
Switzerland	27,569	0	0	0	27,569
Taiwan	26,131	0	0	0	26,131
Venezuela	16,320	0	13,015	0	29,335
TOTAL AG:	468,180	31,625	80,554	27,885	608,244
NON-AGRICULTURAL					
Italy	0	-	-	10,430	10,430
Japan	200	-	-	12,237	12,437
Korea	0	-	-	6,080	6,080
United Kingdom	51	-	-	0	51
TOTAL NON-AG	251	-	-	28,747	28,998
TOTAL EXPORTS	645,814	29,728	168,874	237,850	1,082,266

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POTASH & PHOSPHATE INSTITUTE

QUARTERLY POTASH REPORT SUMMARY

(Short Tons K_2O)

JANUARY-MARCH

	CANADIAN PRODUCERS			UNITED STATES PRODUCERS			TOTAL CANADIAN & U.S. PRODUCERS		
	1986	1985	Change %	1986	1985	Change %	1986	1985	Change %
Beginning Inventory	1,946,547	1,700,814	+14.4	356,990	349,310	+ 2.2	2,303,537	2,050,124	+12.4
(+) Production	1,906,749	2,152,082	-11.4	222,846	406,484	-45.2	2,129,595	2,558,566	-16.8
(-) Ending Inventory	1,945,902	2,068,366	- 5.9	255,815	335,590	-23.8	2,201,717	2,403,956	- 8.4
(=) Total Disappearance	1,907,394	1,784,530	+ 6.9	324,021	420,204	-22.9	2,231,415	2,204,734	+ 1.2
(-) Exports	637,242	549,988	+15.9	110,183	175,494	-37.2	747,425	725,482	+ 3.0
(=) Disappearance-Canada & United States	1,270,152	1,234,542	+ 2.9	213,838	244,710	-12.6	1,483,990	1,479,252	+ .3

POTASH & PHOSPHATE INSTITUTE

REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES

TOTAL BY U. S. & CANADIAN PRODUCERS

JANUARY-MARCH QUARTER 1986 AND 1985

	PRODUCTION K_2O JAN-MAR		ENDING INVENTORY K_2O MAR 31		DISAPPEARANCE K_2O JAN-MAR	
	1986	1985	1986	1985	1986	1985
Spec.Std.Muriate	54,269	50,941	42,643	25,747	54,661	43,642
Standard Muriate	510,006	735,423	607,698	594,316	625,847	609,373
Chemical Muriate	24,880	29,583	9,939	14,222	28,383	21,051
Coarse Muriate	577,743	692,985	654,269	826,395	513,657	591,174
Granular Muriate	715,253	727,206	643,097	655,077	754,947	649,920
Soluble Muriate	184,538	253,740	158,802	199,974	182,203	214,926
Sulphates	62,906	68,688	85,269	88,225	71,717	74,648
Total	2,129,595	2,558,566	2,201,717	2,403,956	2,231,415	2,204,734

	AGRICULTURAL SALES K_2O				NON-AGRICULTURAL SALES K_2O				TOTAL SALES K_2O AG & NON-AG	
	U.S. & CANADA JAN-MAR		EXPORTS JAN-MAR		U.S. & CANADA JAN-MAR		EXPORTS JAN-MAR		JAN-MAR	
	1986	1985	1986	1985	1986	1985	1986	1985	1986	1985
Spec.Std.Muriate	-	661	37,212	44,293	-	-	-	-	37,212	44,954
Standard Muriate	129,005	119,065	495,910	479,321	47,009	30,085	971	2,405	672,895	630,870
Chemical Muriate	-	-	-	-	14,787	27,161	267	764	15,054	27,925
Coarse Muriate	520,901	605,048	35,693	49,264	-	-	-	-	556,594	654,312
Granular Muriate	670,301	511,147	94,864	95,165	-	-	-	-	765,165	606,312
Soluble Muriate	120,746	130,507	27,885	18,818	31,133	38,794	28,747	15,658	208,511	203,777
Sulphates	45,641	54,039	25,876	19,794	954	698	-	-	72,471	74,531
Total	1,486,594	1,420,467	717,440	706,655	93,883	96,738	29,985	18,827	2,327,902	2,242,687

Note: <u>Exports are listed on reverse side</u>.

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY CANADIAN PRODUCERS
JANUARY-MARCH QUARTER 1986 AND 1985

	PRODUCTION K_2O JAN-MAR		ENDING INVENTORY K_2O MAR 31		DISAPPEARANCE K_2O JAN-MAR	
	1986	1985	1986	1985	1986	1985
Spec.Std.Muriate	54,269	50,941	42,643	25,747	54,661	43,642
Standard Muriate	416,423	571,885	487,161	504,626	494,395	435,551
Chemical Muriate	21,480	23,775	5,478	12,645	26,190	14,016
Coarse Muriate	561,344	663,905	635,167	774,095	482,556	559,064
Granular Muriate	671,029	603,607	623,064	557,958	673,423	531,442
Soluble Muriate	182,204	237,969	152,407	193,295	176,169	200,815
Total	1,906,749	2,152,082	1,945,902	2,068,366	1,907,394	1,784,530

	AGRICULTURAL SALES K_2O				NON-AGRICULTURAL SALES K_2O				TOTAL SALES K_2O AG & NON-AG JAN-MAR	
	U.S. & CANADA JAN-MAR		EXPORTS JAN-MAR		U.S. & CANADA JAN-MAR		EXPORTS JAN-MAR			
	1986	1985	1986	1985	1986	1985	1986	1985	1986	1985
Spec.Std.Muriate	-	661	37,212	44,293	-	-	-	-	37,212	44,954
Standard Muriate	109,508	77,986	430,968	374,596	18,014	6,049	-	(1)	558,490	458,630
Chemical Muriate	-	-	-	-	12,639	20,473	251	416	12,890	20,889
Coarse Muriate	497,721	584,219	31,625	37,787	-	-	-	-	529,346	622,006
Granular Muriate	609,657	426,746	80,554	58,421	-	-	-	-	690,211	485,167
Soluble Muriate	118,893	126,133	27,885	18,818	29,535	29,084	28,747	15,658	205,060	189,693
Total	1,335,779	1,215,745	608,244	533,915	60,188	55,606	28,998	16,073	2,033,209	1,821,339

Note: Exports are listed on reverse side.

POTASH & PHOSPHATE INSTITUTE

EXPORT SALES - U. S. PRODUCERS

(Short Tons K20)

JANUARY - MARCH, 1986

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Argentina	0	0	427	0	0	427
Belgium	6,944	0	0	0	0	6,944
Brazil	0	1,934	8,237	0	317	10,488
Chile	0	0	0	0	2,425	2,425
Columbia	0	0	3,662	0	2,715	6,377
Costa Rica	0	0	0	0	1,120	1,120
Ecuador	0	0	1,984	0	0	1,984
Honduras	1,075	0	0	0	0	1,075
India	14,160	0	0	0	0	14,160
Japan	10,395	2,118	0	0	11,051	23,564
Mexico	16,262	16	0	0	5,961	22,239
New Zealand	13,328	0	0	0	0	13,328
Peru	2,778	0	0	0	2,149	4,927
Philippines	0	0	0	0	127	127
Puerto Rico	0	0	0	0	11	11
TOTAL AG:	64,942	4,068	14,310	0	25,876	109,196
NON-AGRICULTURAL						
Japan	12	-	-	0	0	12
Mexico	972	-	-	0	0	972
Puerto Rico	3	-	-	0	0	3
TOTAL NON-AG	987	-	-	0	0	987
TOTAL EXPORTS	65,929	4,068	14,310	0	25,876	110,183

POTASH & PHOSPHATE INSTITUTE

REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES

BY U. S. PRODUCERS

JANUARY-MARCH QUARTER 1986 AND 1985

	PRODUCTION K_2O JAN-MAR		ENDING INVENTORY K_2O MAR 31		DISAPPEARANCE K_2O JAN-MAR	
	1986	1985	1986	1985	1986	1985
Standard Muriate	93,583	163,538	120,537	89,690	131,452	173,822
Chemical Muriate	3,400	5,808	4,461	1,577	2,193	7,035
Coarse Muriate	16,399	29,080	19,102	52,300	31,101	32,110
Granular Muriate	44,224	123,599	20,051	97,119	81,524	118,478
Soluble Muriate	2,334	15,771	6,395	6,679	6,034	14,111
Sulphates	62,906	68,688	85,269	88,225	71,717	74,648
Total	222,846	406,484	255,815	335,590	324,021	420,204

	AGRICULTURAL SALES K_2O				NON-AGRICULTURAL SALES K_2O				TOTAL SALES K_2O AG & NON-AG	
	U.S. & CANADA JAN-MAR		EXPORTS JAN-MAR		U.S. & CANADA JAN-MAR		EXPORTS JAN-MAR		JAN-MAR	
	1986	1985	1986	1985	1986	1985	1986	1985	1986	1985
Standard Muriate	19,497	41,079	64,942	104,725	28,995	24,036	971	2,406	114,405	172,246
Chemical Muriate	-	-	-	-	2,148	6,688	16	348	2,164	7,036
Coarse Muriate	23,180	20,829	4,068	11,477	-	-	-	-	27,248	32,306
Granular Muriate	60,644	84,401	14,310	36,744	-	-	-	-	74,954	121,145
Soluble Muriate	1,853	4,374	-	-	1,598	9,710	-	-	3,451	14,084
Sulphates	45,641	54,039	25,876	19,794	954	698	-	-	72,471	74,531
Total	150,815	204,722	109,196	172,740	33,695	41,132	987	2,754	294,693	421,348

Note: Exports are listed on reverse side.

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POTASH & PHOSPHATE INSTITUTE
POTASH REPORT SUMMARY
(Short Tons K_2O)

PR 486
June 2, 1986

APRIL

	CANADIAN PRODUCERS 1986	1985	Change %	UNITED STATES PRODUCERS 1986	1985	Change %	TOTAL CANADIAN & U.S. PRODUCERS 1986	1985	Change %
Beginning Inventory	1,945,902	2,068,366	- 5.9	255,815	335,590	-23.8	2,201,717	2,403,956	- 8.4
(+) Production	740,390	723,106	+ 2.4	130,344	129,436	+ .7	870,734	852,542	+ 2.1
(-) Ending Inventory	1,643,607	1,990,081	-17.4	250,670	319,006	-21.4	1,894,277	2,309,087	-18.0
(=) Total Disappearance	1,042,685	801,391	+30.1	135,489	146,020	- 7.2	1,178,174	947,411	+24.4
(-) Exports	277,746	207,003	+34.2	53,608	36,434	+47.1	331,354	243,437	+36.1
(=) Disappearance-Canada & United States	764,939	594,388	+28.7	81,881	109,586	-25.3	846,820	703,974	+20.3

TEN MONTHS (JULY-APRIL OF THE FERTILIZER YEAR

	CANADIAN PRODUCERS 1985-86	1984-85	Change %	UNITED STATES PRODUCERS 1985-86	1984-85	Change %	TOTAL CANADIAN & U.S. PRODUCERS 1985-86	1984-85	Change %
Beginning Inventory	2,049,854	1,825,491	+12.3	300,800	305,561	- 1.6	2,350,654	2,131,052	+10.3
(+) Production	5,916,039	6,857,107	-13.7	980,935	1,350,695	-27.4	6,896,974	8,207,802	-16.0
(-) Ending Inventory	1,643,607	1,990,081	-17.4	250,670	319,006	-21.4	1,894,277	2,309,087	-18.0
(=) Total Disappearance	6,322,286	6,692,517	- 5.5	1,031,065	1,337,250	-22.9	7,353,351	8,029,767	- 8.4
(-) Exports	1,870,508	2,115,032	-11.6	442,590	487,847	- 9.3	2,313,098	2,602,879	-11.1
(=) Disappearance-Canada & United States	4,451,778	4,577,485	- 2.7	588,475	849,403	-30.7	5,040,253	5,426,888	- 7.1

MONTH-END INVENTORIES - CANADIAN & U.S. PRODUCERS

(1000 Short Tons K_2O)

Fertilizer Year	JUL	AUG	SEPT	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUNE
1985-86	2186	2077	2037	2205	2452	2304	2068	1998	2202	1894		
1984-85	2046	1563	1561	1895	2097	2050	2124	2211	2404	2309	2157	2362

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
TOTAL BY U. S. & CANADIAN PRODUCERS
APRIL 1986

	PRODUCTION K_2O APR		ENDING INVENTORY K_2O APRIL 30				DISAPPEARANCE K_2O APR	
	1986	1985	MINE SITE	OFF SITE	1986	1985	1986	1985
Spec. Std. Muriete	25,714	35,369	21,137	14,589	35,726	36,484	32,631	24,632
Standard Muriate	212,316	174,852	369,630	170,913	540,543	570,284	279,471	198,884
Chemical Muriate	3,875	6,909	7,511	229	7,740	7,937	6,074	13,194
Coarse Muriate	222,879	255,790	123,189	438,706	561,895	823,875	315,253	258,310
Granular Muriate	300,899	277,014	122,340	407,351	529,691	592,287	414,305	339,804
Soluble Muriate	81,863	79,780	32,466	104,525	136,991	191,506	103,674	88,248
Sulphates	23,188	22,828	57,345	24,346	81,691	86,714	26,766	24,339
Total	870,734	852,542	733,618	1,160,659	1,894,277	2,309,087	1,178,174	947,411

	AGRICULTURAL SALES K_2O				NON-AGRICULTURAL SALES K_2O				TOTAL SALES K_2O AG & NON-AG	
	U.S. & CANADA APR		EXPORTS APR		U.S. & CANADA APR		EXPORTS APR		APR	
	1986	1985	1986	1985	1986	1985	1986	1985	1986	1985
Spec.Std.Muriate	-	-	32,473	4,669	-	-	-	-	32,473	4,669
Standard Muriate	36,775	56,337	239,052	184,363	8,480	11,790	270	487	284,577	252,977
Chemical Muriate	-	-	-	-	6,132	7,965	371	50	6,503	8,015
Coarse Muriate	324,384	251,997	13,419	20,306	102	-	-	-	337,905	272,303
Granular Muriate	361,906	317,041	27,215	21,456	3,973	-	-	-	393,094	338,497
Soluble Muriate	91,010	74,506	6,555	8,779	7,837	16,862	4,297	2,551	109,699	102,698
Sulphates	19,382	22,766	7,702	776	307	321	-	-	27,391	23,863
Total	833,457	722,647	326,416	240,439	26,831	36,938	4,938	3,088	1,191,642	1,003,022

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY CANADIAN PRODUCERS
APRIL 1986

	PRODUCTION K_2O APR 1986	PRODUCTION K_2O APR 1985	ENDING INVENTORY K_2O APRIL 30 MINE SITE	ENDING INVENTORY OFF SITE	ENDING INVENTORY 1986	ENDING INVENTORY 1985	DISAPPEARANCE K_2O APRIL 1986	DISAPPEARANCE K_2O APRIL 1985
Spec.Std.Muriate	25,714	35,369	21,137	14,589	35,726	36,484	32,631	24,632
Standard Muriate	165,457	136,623	251,161	167,079	418,240	460,007	234,378	181,242
Chemical Muriate	3,578	5,615	3,983	229	4,212	6,482	4,844	11,778
Coarse Muriate	208,614	241,875	112,173	438,706	550,879	780,785	292,902	235,185
Granular Muriate	259,293	229,236	99,711	406,375	506,086	519,990	376,253	267,204
Soluble Muriate	77,734	74,388	23,939	104,525	128,464	186,333	101,677	81,350
Total	740,390	723,106	512,104	1,131,503	1,643,607	1,990,081	1,042,685	801,391

	AGRICULTURAL SALES K_2O U.S. & CANADA APR 1986	AGRICULTURAL SALES U.S. & CANADA APR 1985	AGRICULTURAL SALES EXPORTS APR 1986	AGRICULTURAL SALES EXPORTS APR 1985	NON-AGRICULTURAL SALES K_2O U.S. & CANADA APR 1986	NON-AGRICULTURAL SALES U.S. & CANADA APR 1985	NON-AGRICULTURAL SALES EXPORTS APR 1986	NON-AGRICULTURAL SALES EXPORTS APR 1985	TOTAL SALES K_2O AG & NON-AG APR 1986	TOTAL SALES K_2O AG & NON-AG APR 1985
Spec.Std.Muriate	-	-	32,473	4,669	-	-	-	-	32,473	4,669
Standard Muriate	30,960	46,030	201,149	169,676	1,109	6,548	-	-	233,218	222,254
Chemical Muriate	-	-	-	-	4,657	6,549	162	50	4,819	6,599
Coarse Muriate	304,592	238,957	11,232	6,576	102	-	-	-	315,926	245,533
Granular Muriate	330,735	251,615	21,878	14,702	3,973	-	-	-	356,586	266,317
Soluble Muriate	89,547	71,710	6,555	8,779	7,304	12,768	4,297	2,551	107,703	95,808
Total	755,834	608,312	273,287	204,402	17,145	25,865	4,459	2,601	1,050,725	841,180

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY U. S. PRODUCERS
APRIL 1986

	PRODUCTION K_2O APR		ENDING INVENTORY K_2O APRIL 30				DISAPPEARANCE K_2O APRIL	
	1986	1985	MINE SITE	OFF SITE	1986	1985	1986	1985
Standard Muriate	46,859	38,229	118,469	3,834	122,303	110,277	45,093	46,949
Chemical Muriate	297	1,294	3,528	-	3,528	1,455	1,230	3,692
Coarse Muriate	14,265	13,915	11,016	-	11,016	43,090	22,351	22,739
Granular Muriate	41,606	47,778	22,629	976	23,605	72,297	38,052	75,755
Soluble Muriate	4,129	5,392	8,527	-	8,527	5,173	1,997	3,448
Sulphates	23,188	22,828	57,345	24,346	81,691	86,714	26,766	28,754
Total	130,344	129,436	221,514	29,156	250,670	319,006	135,489	181,337

	AGRICULTURAL SALES K_2O				NON-AGRICULTURAL SALES K_2O				TOTAL SALES K_2O AG & NON-AG	
	U.S. & CANADA APR		EXPORTS APR		U.S. & CANADA APR		EXPORTS APR		APR	
	1986	1985	1986	1985	1986	1985	1986	1985	1986	1985
Standard Muriate	5,815	10,307	37,903	14,687	7,371	2,967	270	487	51,359	28,448
Chemical Muriate	-	-	-	-	1,475	3,691	209	-	1,684	3,691
Coarse Muriate	19,792	13,040	2,187	13,730	-	-	-	-	21,979	26,770
Granular Muriate	31,171	65,426	5,337	6,754	-	-	-	-	36,508	72,180
Soluble Muriate	1,463	2,796	-	-	533	4,094	-	-	1,996	6,890
Sulphates	19,382	22,766	7,702	776	307	321	-	-	27,391	23,863
Total	77,623	114,335	53,129	35,947	9,686	11,073	479	487	140,917	161,842

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POTASH & PHOSPHATE INSTITUTE
POTASH REPORT SUMMARY
(Short Tons K2O)

PR 686
June 20, 1986

MAY

	CANADIAN PRODUCERS			UNITED STATES PRODUCERS			TOTAL CANADIAN & U.S. PRODUCERS		
	1986	1985	Change %	1986	1985	Change %	1986	1985	Change %
Beginning Inventory	1,643,607	1,990,081	-17.4%	250,670	319,006	-21.4%	1,894,277	2,309,087	-18.0%
(+) Production	650,298	607,249	7.1%	132,420	123,201	7.5%	782,718	730,450	7.2%
(-) Ending Inventory	1,494,994	1,872,817	-20.2%	309,622	284,412	8.9%	1,804,616	2,157,229	-16.3%
(=) Total Disappearance	798,911	724,513	10.3%	73,468	157,795	-53.4%	872,379	882,308	-1.1%
(-) Exports	302,974	218,626	38.6%	27,905	80,208	-65.2%	330,879	298,834	10.7%
(=) Disappearance-Canada & United States	495,937	505,887	-2.0%	45,563	77,587	-41.3%	541,500	583,474	-7.2%

ELEVEN MONTHS (JULY-MAY) OF THE FERTILIZER YEAR

	CANADIAN PRODUCERS			UNITED STATES PRODUCERS			TOTAL CANADIAN & U.S. PRODUCERS		
	1986	1985	Change %	1986	1985	Change %	1986	1985	Change %
Beginning Inventory	2,049,854	1,825,491	12.3%	300,800	305,561	-1.6%	2,350,654	2,131,052	10.3%
(+) Production	6,566,337	7,464,356	-12.0%	1,113,355	1,473,896	-24.5%	7,679,692	8,938,252	-14.1%
(-) Ending Inventory	1,494,994	1,872,817	-20.2%	309,622	284,412	8.9%	1,804,616	2,157,229	-16.3%
(=) Total Disappearance	7,121,197	7,417,030	-4.0%	1,104,533	1,495,045	-26.1%	8,225,730	8,912,075	-7.7%
(-) Exports	2,176,327	2,337,852	-6.9%	383,012	568,756	-32.7%	2,559,339	2,906,608	-11.9%
(=) Disappearance-Canada & United States	4,944,870	5,079,178	-2.6%	721,521	926,289	-22.1%	5,666,391	6,005,467	-5.6%

MONTH-END INVENTORIES - CANADIAN AND U.S. PRODUCERS

Fertilizer Year	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN
1985/86	2,186	2,077	2,037	2,205	2,452	2,304	2,068	1,998	2,202	1,894	1,805	
1984/85	2,046	1,563	1,561	1,895	2,097	2,050	2,124	2,211	2,404	2,304	2,157	2,362

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
TOTAL BY U.S. AND CANADIAN PRODUCERS
(Short Tons K2O)

May, 1986

	PRODUCTION		ENDING INVENTORY, MAY 31				DISAPPEARANCE	
	1986 MAY	1985	MINE SITE	OFFSITE	1986	1985	1986 MAY	1985
Special Std. Muriate	28,384	9,132	25,658	19,301	44,959	48,106	19,151	(2,490)
Standard Muriate	163,066	149,469	378,617	125,482	504,099	508,470	199,510	211,283
Chemical Muriate	3,781	11,824	6,284	193	6,477	7,253	5,044	12,508
Coarse Muriate	216,046	223,603	122,508	409,218	531,726	776,083	246,215	271,395
Granular Muriate	288,130	256,101	144,761	360,084	504,845	582,080	312,976	266,308
Soluble Muriate	58,956	58,553	35,464	84,970	120,434	148,330	75,513	101,729
Sulphates	24,355	21,768	69,580	22,496	92,076	86,907	13,970	21,575
TOTAL	782,718	730,450	782,872	1,021,744	1,804,616	2,157,229	872,379	882,308

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS		MAY	
	1986 MAY	1985	1986 MAY	1985	1986 MAY	1985	1986 MAY	1985	1986	1985
Spec. Std. Muriate	17	-	16,352	3,312	-	-	-	-	16,369	3,312
Standard Muriate	32,020	23,182	177,986	179,952	15,351	4,927	216	-	225,573	208,061
Chemical Muriate	-	-	-	-	5,008	12,254	-	126	5,008	12,380
Coarse Muriate	237,856	274,446	53,647	11,350	176	-	-	-	291,679	285,796
Granular Muriate	218,049	282,449	55,052	62,681	5,153	-	-	-	278,254	345,130
Soluble Muriate	45,258	65,255	16,148	15,913	9,003	13,745	7,628	19,863	78,037	114,776
Sulphates	11,145	10,320	3,850	3,916	188	5,350	-	1,721	15,183	21,307
TOTAL	544,345	655,652	323,035	277,124	34,879	36,276	7,844	21,710	910,103	990,762

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY CANADIAN PRODUCERS
(Short Tons K2O)

May, 1986

	PRODUCTION		ENDING INVENTORY, MAY 31				DISAPPEARANCE	
	1986 MAY	1985	MINE SITE	OFFSITE	1986	1985	1986 MAY	1985
Special Std. Muriate	28,384	9,132	25,658	19,301	44,959	48,106	19,151	(2,490)
Standard Muriate	119,773	120,396	235,205	122,059	357,264	426,985	180,749	153,418
Chemical Muriate	3,462	8,072	3,383	193	3,576	4,888	4,098	9,666
Coarse Muriate	203,452	211,599	108,723	409,046	517,769	731,065	236,562	261,319
Granular Muriate	238,275	202,795	102,261	357,603	459,864	516,035	284,497	206,750
Soluble Muriate	56,952	55,255	26,592	84,970	111,562	145,738	73,854	95,850
TOTAL	650,298	607,249	501,822	993,172	1,494,994	1,872,817	798,911	724,513

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES MAY	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS			
	1986 MAY	1985	1986 MAY	1985	1986 MAY	1985	1986 MAY	1985	1986	1985
Spec. Std. Muriate	17	-	16,352	3,312	-	-	-	-	16,369	3,312
Standard Muriate	24,305	14,330	173,672	140,265	7,874	1,888	-	-	205,851	156,483
Chemical Muriate	-	-	-	-	4,062	9,411	-	126	4,062	9,537
Coarse Muriate	231,470	267,844	49,577	9,019	130	-	-	-	281,177	276,863
Granular Muriate	203,821	253,960	39,597	30,182	5,153	-	-	-	248,571	284,142
Soluble Muriate	44,071	63,517	16,148	15,913	8,530	9,667	7,628	19,809	76,377	108,906
TOTAL	503,684	599,651	295,346	198,691	25,749	20,966	7,628	19,935	832,407	839,243

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY U.S. PRODUCERS

(Short Tons K2O)

May, 1986

	PRODUCTION MAY		ENDING INVENTORY, MAY 31				DISAPPEARANCE MAY	
	1986	1985	MINE SITE	OFFSITE	1986	1985	1986	1985
Standard Muriate	43,293	29,073	143,412	3,423	146,835	81,485	18,761	57,865
Chemical Muriate	319	3,752	2,901	-	2,901	2,365	946	2,842
Coarse Muriate	12,594	12,004	13,785	172	13,957	45,018	9,653	10,076
Granular Muriate	49,855	53,306	42,500	2,481	44,981	66,045	28,479	59,558
Soluble Muriate	2,004	3,298	8,872	-	8,872	2,592	1,659	5,879
Sulphates	24,355	21,768	69,580	22,496	92,076	86,907	13,970	21,575
TOTAL	132,420	123,201	281,050	28,572	309,622	284,412	73,468	157,795

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES MAY	
	U.S. & CANADA MAY		EXPORTS MAY		U.S. & CANADA MAY		EXPORTS MAY			
	1986	1985	1986	1985	1986	1985	1986	1985	1986	1985
Standard Muriate	7,715	8,852	4,314	39,687	7,477	3,039	216	-	19,722	51,578
Chemical Muriate	-	-	-	-	946	2,843	-	-	946	2,843
Coarse Muriate	6,386	6,602	4,070	2,331	46	-	-	-	10,502	8,933
Granular Muriate	14,228	28,489	15,455	32,499	-	-	-	-	29,683	60,988
Soluble Muriate	1,187	1,738	-	-	473	4,078	-	54	1,660	5,870
Sulphates	11,145	10,320	3,850	3,916	188	5,350	-	1,721	15,183	21,307
TOTAL	40,661	56,001	27,689	78,433	9,130	15,310	216	1,775	77,696	151,519

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POTASH & PHOSPHATE INSTITUTE
POTASH REPORT SUMMARY
(Short Tons K20)

PR 686
July 25, 1986

JUNE

	CANADIAN PRODUCERS			UNITED STATES PRODUCERS			TOTAL CANADIAN & U.S. PRODUCERS		
	1986	1985	Change %	1986	1985	Change %	1986	1985	Change %
Beginning Inventory	1,494,994	1,872,817	-20.2%	309,622	284,412	8.9%	1,804,616	2,157,229	-16.3%
(+) Production	620,366	564,203	10.0%	96,729	84,939	13.9%	717,095	649,142	10.5%
(-) Ending Inventory	1,690,235	2,049,854	-17.5%	294,222	300,800	-2.2%	1,984,457	2,350,654	-15.6%
(=) Total Disappearance	425,125	387,166	9.8%	112,129	68,551	63.6%	537,254	455,717	17.9%
(-) Exports	221,009	193,964	13.9%	77,246	21,683	256.3%	298,255	215,647	38.3%
(=) Disappearance-Canada & United States	204,117	193,202	5.6%	34,883	46,868	-25.6%	239,000	240,070	- .4%

FERTILIZER YEAR - JULY - JUNE

	CANADIAN PRODUCERS			UNITED STATES PRODUCERS			TOTAL CANADIAN & U.S. PRODUCERS		
	1986	1985	Change %	1986	1985	Change %	1986	1985	Change %
Beginning Inventory	2,049,854	1,825,491	12.3%	300,800	305,561	-1.6%	2,350,654	2,131,052	10.3%
(+) Production	7,186,703	8,028,559	-10.5%	1,210,084	1,558,835	-22.4%	8,396,787	9,587,394	-12.4%
(-) Ending Inventory	1,690,235	2,049,854	-17.5%	294,222	300,800	-2.2%	1,984,457	2,350,654	-15.6%
(=) Total Disappearance	7,546,322	7,804,196	-3.3%	1,216,662	1,563,596	-22.2%	8,762,984	9,367,792	-6.5%
(-) Exports	2,374,953	2,531,816	-6.2%	450,831	590,439	-23.6%	2,825,784	3,122,255	-9.5%
(=) Disappearance-Canada & United States	5,171,370	5,272,380	-1.9%	765,831	973,157	-21.3%	5,937,201	6,245,537	-4.9%

MONTH-END INVENTORIES - CANADIAN AND U.S. PRODUCERS

Fertilizer Year	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN
1985/86	2,186	2,077	2,037	2,205	2,452	2,304	2,068	1,998	2,202	1,894	1,805	1,984
1984/85	2,046	1,563	1,561	1,895	2,097	2,050	2,124	2,211	2,404	2,304	2,157	2,362

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
TOTAL BY U. S. AND CANADIAN PRODUCERS
(Short Tons K2O)

June, 1986

	PRODUCTION		ENDING INVENTORY, JUNE 30				DISAPPEARANCE	
	1986 JUNE	1985	MINE SITE	OFFSITE	1986	1985	1986 JUNE	1985
Special Std. Muriate	28,384	9,132	25,658	19,301	44,959	48,106	19,151	(2,490)
Special Std. Muriate	27,542	8,395	18,816	19,443	38,259	28,208	34,242	28,293
Standard Muriate	187,089	155,747	421,822	122,610	544,432	525,427	146,756	138,790
Chemical Muriate	7,028	9,289	7,276	156	7,432	7,907	6,073	8,635
Coarse Muriate	178,770	191,430	230,269	366,558	596,827	914,462	113,669	53,051
Granular Muriate	248,265	222,880	251,296	319,573	570,869	640,667	182,241	164,293
Soluble Muriate	58,441	49,453	57,878	80,452	138,330	149,719	40,545	48,064
Sulphates	9,960	11,948	67,919	20,388	88,307	84,264	13,729	14,591
TOTAL	717,095	649,142	1,055,276	929,181	1,984,457	2,350,654	537,254	455,717

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS		JUNE	
	1986 JUN	1985	1986 JUN	1985	1986 JUN	1985	1986 JUN	1985	1986	1985
Spec.Std. Muriate	-	-	33,674	29,482	-	-	-	-	33,674	29,482
Standard Muriate	22,349	18,795	115,981	81,247	8,256	28,515	220	11,546	146,806	140,103
Chemical Muriate	-	-	-	-	5,934	8,666	150	75	6,084	8,741
Coarse Muriate	78,978	98,044	38,444	8,127	15	-	-	-	117,437	106,171
Granular Muriate	69,819	134,689	89,254	54,685	4,541	-	-	-	163,614	189,374
Soluble Muriate	10,771	10,864	13,649	9,279	7,480	13,083	3,259	13,543	35,160	46,769
Sulphates	7,254	7,519	3,623	7,554	297	232	-	109	11,174	15,414
TOTAL	189,171	269,911	294,625	190,374	26,523	50,496	3,629	25,273	513,949	536,054

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY CANADIAN PRODUCERS
(Short Tons K2O)

June, 1986

	PRODUCTION		ENDING INVENTORY, JUNE 30				DISAPPEARANCE	
	JUNE 1986	JUNE 1985	MINE SITE	OFFSITE	1986	1985	JUNE 1986	JUNE 1985
Spec. Standard Muriate	27,542	8,395	18,816	19,443	38,259	28,208	34,242	28,293
Standard Muriate	150,638	115,731	298,631	119,038	417,669	427,697	90,233	115,019
Chemical Muriate	5,779	5,205	4,025	156	4,181	4,216	5,174	5,877
Coarse Muriate	171,177	184,414	216,683	366,558	583,241	866,493	105,705	48,986
Granular Muriate	207,466	205,087	197,887	317,191	515,078	576,900	152,252	144,222
Soluble Muriate	57,764	45,371	51,354	80,452	131,806	146,340	37,520	44,769
TOTAL	620,366	564,203	787,396	902,839	1,690,235	2,049,854	425,125	387,166

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS		JUNE	
	JUN 1986	JUN 1985	JUN 1986	JUN 1985	JUN 1986	JUN 1985	JUN 1986	JUN 1985	1986	1985
Spec. Std. Muriate	-	-	33,674	29,482	-	-	-	-	33,674	29,482
Standard Muriate	16,236	8,421	72,676	79,306	1,228	2,691	-	10,790	90,140	101,208
Chemical Muriate	-	-	-	-	5,034	5,823	150	75	5,184	5,898
Coarse Muriate	76,938	91,359	32,936	8,127	15	-	-	-	109,889	99,486
Granular Muriate	62,442	125,362	66,844	43,362	4,541	-	-	-	133,827	168,724
Soluble Muriate	10,162	10,330	11,469	9,279	7,245	10,430	3,259	13,543	32,136	43,582
TOTAL	165,778	235,472	217,599	169,556	18,063	18,944	3,409	24,408	404,850	448,380

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY U. S. PRODUCERS

(Short Tons K2O)

June, 1986

	PRODUCTION		ENDING INVENTORY, JUNE 30				DISAPPEARANCE	
	1986 JUNE	1985	MINE SITE	OFFSITE	1986	1985	1986 JUNE	1985
Standard Muriate	36,451	40,016	123,191	3,572	126,763	97,730	56,523	23,771
Chemical Muriate	1,249	4,084	3,251	-	3,251	3,691	899	2,758
Coarse Muriate	7,593	7,016	13,586	-	13,586	47,969	7,964	4,065
Granular Muriate	40,799	17,793	53,409	2,382	55,791	63,767	29,989	20,071
Soluble Muriate	677	4,082	6,524	-	6,524	3,379	3,025	3,295
Sulphates	9,960	11,948	67,919	20,388	88,307	84,264	13,729	14,591
TOTAL	96,729	84,939	267,880	26,342	294,222	300,800	112,129	68,551

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS		JUNE	
	1986 JUN	1985	1986 JUN	1985	1986 JUN	1985	1986 JUN	1985	1986	1985
Standard Muriate	6,113	10,374	43,305	1,941	7,028	25,824	220	756	56,666	38,895
Chemical Muriate	-	-	-	-	900	2,843	-	-	900	2,843
Coarse Muriate	2,040	6,685	5,508	-	-	-	-	-	7,548	6,685
Granular Muriate	7,377	9,327	22,410	11,323	-	-	-	-	29,787	20,650
Soluble Muriate	609	534	2,180	-	235	2,653	-	-	3,024	3,187
Sulphates	7,254	7,519	3,623	7,554	297	232	-	109	11,174	15,414
TOTAL	23,393	34,439	77,026	20,818	8,460	31,552	220	865	109,099	87,674

POTASH & PHOSPHATE INSTITUTE
EXPORT SALES - NORTH AMERICAN PRODUCERS - (Short Tons K2O)
FERTILIZER YEAR 1985/86

AGRICULTURAL

COUNTRY	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Argentina	0	1,714	427	0	0	2,141
Australia	3,367	27,610	76,988	2,176	1,744	111,885
Bangladesh	32,179	0	0	0	0	32,179
Belgium	21,900	0	0	0	0	21,900
Brazil	134,854	59,378	332,722	0	1,407	528,361
Chile	35,218	0	0	0	7,895	43,113
China	99,013	0	0	0	0	99,013
Columbia	4,418	473	15,756	0	5,683	26,330
Costa Rica	12,203	5,331	3,940	0	4,175	25,649
Denmark	51,937	0	0	0	1,273	53,210
Dom. Republic	0	0	9,555	0	842	10,397
Ecuador	1,951	0	9,104	0	1,325	12,380
France	9,734	0	0	0	0	9,734
Guatemala	2,734	0	8,101	0	726	11,561
Haiti	0	0	666	0	0	666
Honduras	2,133	0	0	0	0	2,133
India	344,215	0	0	11,726	0	355,941
Indonesia	185,391	0	0	0	0	185,391
Ireland	0	0	11,561	0	0	11,561
Italy	9,953	0	0	0	0	9,953
Jamaica	0	4,622	1,836	0	0	6,458
Japan	171,340	75,455	39,283	104,505	34,393	424,976
Korea	173,803	0	0	7,154	4,856	185,813
Malaysia	153,768	0	0	0	2,942	156,710
Martinique	0	0	4,433	0	764	5,197
Mexico	36,663	16	0	34	14,014	50,727
New Zealand	51,512	3,383	0	0	0	54,895
Panama	0	0	892	0	116	1,008
Peru	9,313	0	0	0	3,850	13,163
Philippines	18,247	0	0	0	310	18,557
Puerto Rico	0	4,358	0	0	287	4,645
South Africa	10,384	1,759	12,071	0	0	24,214
Sri Lanka	20,955	0	0	0	0	20,955
Switzerland	109,288	0	21,825	0	0	131,113
Taiwan	48,798	0	0	0	117	48,915
Thailand	0	0	0	0	851	851
Uruguay	0	354	0	0	0	354
Venezuela	23,356	0	27,104	0	0	50,460
West Germany	247	0	0	0	0	247
TOTAL AG:	1,779,874	184,953	576,264	125,595	87,570	2,754,256

NON-AGRICULTURAL

Australia	13	-	-	0	0	13
Brazil	2,111	-	-	0	0	2,111
Italy	0	-	-	20,368	0	20,368
Jamaica	0	-	-	74	0	74
Japan	8,358	-	-	48,955	52	57,375
Korea	0	-	-	6,080	0	6,080
Mexico	3,465	-	-	271	14	3,750
Pakistan	12	-	-	0	0	12
Puerto Rico	3	-	-	0	0	3
Sweden	558	-	-	0	0	558
United Kingdom	403	-	-	0	0	403
TOTAL NON-AG:	14,933	-	-	75,748	66	90,747
TOTAL EXPORTS:	1,794,807	184,953	576,264	201,343	87,636	2,845,003

POTASH & PHOSPHATE INSTITUTE

POTASH SALES - NORTH AMERICAN PRODUCERS - (Short Tons K20)

FERTILIZER YEAR 1985/86

AGRICULTURAL

UNITED STATES	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Alabama	11,872	12,221	34,300	10,634	2,794	71,821
Alaska	0	0	182	0	0	182
Arizona	166	48	168	2	145	529
Arkansas	30	3,473	46,264	6,073	659	56,499
California	15,263	11,391	10,001	3,834	11,015	51,504
Colorado	1,567	171	4,001	418	629	6,786
Connecticut	0	1,806	2,530	251	588	5,175
Delaware	0	0	20,388	371	643	21,402
Florida	76,167	8,664	26,678	7,694	37,100	156,303
Georgia	33,430	3,171	70,182	17,157	13,824	137,764
Hawaii	61	7,740	1,995	2,478	336	12,610
Idaho	2,436	7,553	16,611	542	70	27,212
Illinois	31,910	572,038	73,188	74,338	2,254	753,728
Indiana	19,175	332,950	38,486	46,751	1,854	439,216
Iowa	24,881	250,651	126,936	79,256	1,231	482,955
Kansas	3,144	6,560	20,864	3,220	1,350	35,138
Kentucky	2,513	77,226	47,156	1,896	5,598	134,389
Louisiana	1,048	8,241	36,144	5,912	105	51,450
Maine	906	0	6,381	125	876	8,288
Maryland	0	862	23,671	8,037	778	33,348
Massachusetts	0	0	2,805	1,679	1,169	5,653
Michigan	8,143	168,310	52,167	3,844	2,119	234,583
Minnesota	3,743	110,593	205,802	15,516	3,407	339,061
Mississippi	29	6,938	12,314	9,092	395	28,768
Missouri	18,188	44,590	152,626	23,907	943	240,254
Montana	80	561	10,405	668	30	11,744
Nebraska	880	4,232	15,723	9,558	5,017	35,410
Nevada	0	22	0	0	351	373
New Hampshire	0	0	508	0	46	554
New Jersey	0	1,196	4,353	1,571	1,002	8,222
New Mexico	114	646	7,999	63	2,249	11,071
New York	4,838	17,423	41,685	5,422	2,376	71,744
North Carolina	8,160	20,116	51,314	14,185	6,815	100,590
North Dakota	271	4,577	18,969	382	13	24,212
Ohio	21,269	260,470	156,069	13,850	5,225	456,883
Oklahoma	861	3,981	14,328	505	832	20,507
Oregon	831	3,525	18,599	1,128	1,480	25,564
Pennsylvania	3,537	2,279	49,242	6,550	2,870	64,478
Rhode Island	0	58	1,094	377	105	1,634
South Carolina	14,505	7,156	78,208	3,855	5,199	108,923
South Dakota	0	4,481	7,492	1,632	6	13,611
Tennessee	3,801	15,029	111,581	9,920	2,041	142,372
Texas	28,123	23,044	69,161	6,778	9,295	136,401
Utah	11,319	219	902	124	99	12,663
Vermont	0	117	3,209	372	366	4,064
Virginia	19,562	7,324	94,542	12,977	1,545	135,950
Washington	8,185	5,608	23,100	1,768	1,886	40,547
West Virginia	0	2,130	853	374	22	3,379
Wisconsin	3,780	206,002	88,236	9,956	3,689	311,663
Wyoming	236	239	1,054	64	258	1,851
TOTAL U.S.:	385,029	2,225,633	1,900,466	425,206	142,699	5,079,033
CANADA						
Alberta	149	1,807	26,235	2,877	1	31,069
British Columbia	(50)	406	6,649	57	404	7,466
Manitoba	1	4,124	15,484	1,771	5	21,385
New Brunswick	0	2,543	12,126	65	598	15,332
Newfoundland	573	0	0	0	0	573
Nova Scotia	17	180	5,569	0	56	5,822
Ontario	300	159,522	69,099	3,016	6,936	238,873
Pr.Edw.Isle	0	896	8,973	0	591	10,460
Quebec	16,478	24,860	92,767	264	5,330	139,699
Saskatchewan	159	1,889	11,889	89	0	14,026
TOTAL CAN:	17,627	196,227	248,791	8,139	13,921	484,705
EXPORT SALES:	1,779,874	184,953	576,264	125,595	87,570	2,754,256
TOTAL AGRICULTURAL....	2,182,530	2,606,813	2,725,521	558,940	244,190	8,317,994

POTASH & PHOSPHATE INSTITUTE

POTASH SALES - NORTH AMERICAN PRODUCERS - (Short Tons K20)

FERTILIZER YEAR 1985/86

NON-AGRICULTURAL

UNITED STATES	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Alabama	29,202	-	-	58,354	0	87,556
Alaska	0	-	-	0	0	0
Arizona	85	-	-	0	26	111
Arkansas	0	-	-	237	127	364
California	8,106	-	-	163	686	8,955
Colorado	7,382	-	-	63	0	7,445
Connecticut	100	-	-	6	0	106
Delaware	34,474	-	-	0	0	34,474
Florida	2,573	-	-	26	22	2,621
Georgia	1,564	-	-	0	217	1,781
Hawaii	0	-	-	0	49	49
Idaho	30	-	-	0	12	42
Illinois	10,062	-	-	849	0	10,911
Indiana	36	-	-	14	1	51
Iowa	500	-	-	41	0	541
Kansas	1,106	-	-	111	111	1,328
Kentucky	25	-	-	216	0	241
Louisiana	799	-	-	498	10	1,307
Maine	401	-	-	0	0	401
Maryland	0	-	-	0	0	0
Massachusetts	377	-	-	31	64	472
Michigan	161	-	-	1,237	68	1,466
Minnesota	25	-	-	0	2	27
Mississippi	36,340	-	-	39	0	36,379
Missouri	2,830	-	-	128	715	3,673
Montana	78	-	-	0	0	78
Nebraska	76	-	-	29	38	143
Nevada	0	-	-	0	91	91
New Hampshire	27	-	-	0	0	27
New Jersey	1,199	-	-	67	0	1,266
New Mexico	23,208	-	-	4,822	0	28,030
New York	929	-	-	65	0	994
North Carolina	87	-	-	26	0	113
North Dakota	281	-	-	0	0	281
Ohio	16,885	-	-	54,920	0	71,805
Oklahoma	10,451	-	-	425	122	10,998
Oregon	1,528	-	-	0	9	1,537
Pennsylvania	1,207	-	-	947	78	2,232
Rhode Island	57	-	-	0	0	57
South Carolina	55	-	-	25	0	80
South Dakota	0	-	-	0	0	0
Tennessee	135	-	-	272	284	691
Texas	29,559	-	-	4,033	0	33,592
Utah	8,748	-	-	0	25	8,773
Vermont	311	-	-	0	0	311
Virginia	61	-	-	27	0	88
Washington	2,759	-	-	148	12	2,919
West Virginia	0	-	-	471	0	471
Wisconsin	186	-	-	0	0	186
Wyoming	420	-	-	6	0	426
TOTAL U.S.:	234,425	-	-	128,296	2,769	365,490
CANADA						
Alberta	4,489	-	-	766	0	5,255
British Columbia	0	-	-	0	0	0
Manitoba	0	-	-	0	0	0
New Brunswick	0	-	-	0	0	0
Newfoundland	418	-	-	0	0	418
Nova Scotia	0	-	-	0	0	0
Ontario	7,181	-	-	2,783	226	10,190
Pr.Edw.Isle	0	-	-	0	0	0
Quebec	186	-	-	0	0	186
Saskatchewan	6,894	-	-	1,869	0	8,763
TOTAL CAN:	19,168	-	-	5,418	226	24,812
EXPORT SALES:	14,933	-	-	75,748	66	90,747
TOTAL NON-AG.....	268,526	-	-	209,462	3,061	481,049
GRAND TOTAL, AG AND NON-AG....	2,451,056	2,605,813	2,725,521	768,402	247,251	8,799,043

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POTASH & PHOSPHATE INSTITUTE

FERTILIZER YEAR POTASH REPORT SUMMARY

(Short Tons K2O)

	CANADIAN PRODUCERS			UNITED STATES PRODUCERS			TOTAL CANADIAN & U.S. PRODUCERS		
	85/86	84/85	Change	85/86	84/85	Change	85/86	84/85	Change
Beginning Inventory	2,049,854	1,925,491	-20.2%	300,800	305,561	8.9%	2,350,654	2,131,052	10.3%
(+) Production	7,186,703	8,023,559	-10.5%	1,210,084	1,553,835	-22.4%	8,396,787	9,587,394	-12.4%
(-) Ending Inventory	1,690,235	2,049,854	-17.5%	294,222	300,800	-2.2%	1,984,457	2,350,654	-15.6%
(=) Total Disappearance	7,546,322	7,804,196	-3.3%	1,216,662	1,563,596	-22.2%	8,762,984	9,367,792	-6.5%
(-) Exports	2,395,300	2,531,816	-5.4%	492,140	590,439	-16.6%	2,887,440	3,122,255	-7.5%
(=) Disappearance-Canada & United States	5,150,523	5,272,380	-2.3%	724,522	973,157	-25.5%	5,875,045	6,245,537	-5.9%

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
TOTAL BY U. S. AND CANADIAN PRODUCERS
(Short Tons K2O)

FERTILIZER YEAR JULY 1985 - JUNE 1986

	PRODUCTION		ENDING INVENTORY, JUNE 30			DISAPPEARANCE	
	85/86	84/85	1986	1985	1984	85/86	84/85
MURIATE							
Special Std.	243,514	218,287	38,259	28,208	35,063	238,463	225,142
Standard	2,052,675	2,662,559	544,432	525,427	374,967	2,033,670	2,512,099
Chemical	78,610	113,180	8,543	7,907	568	79,085	105,841
Coarse	2,254,736	2,750,712	596,827	914,462	921,440	2,572,371	2,757,690
Granular	2,786,690	2,713,190	570,869	640,667	612,135	2,856,438	2,684,653
Soluble	721,456	860,181	138,330	149,719	103,651	732,945	814,313
SULPHATES	254,106	269,285	88,307	84,264	83,028	250,563	268,049
TOTAL	8,396,787	9,587,394	1,985,567	2,350,654	2,131,052	8,762,934	9,367,792

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL SALES AG & NON-AG	
	U.S. & CANADA		*EXPORTS		U.S. & CANADA		*EXPORTS			
	1985/86	1984/85	1985/86	1984/85	85/86	84/85	85/86	84/85	1985/86	1984/85
MURIATE										
Special Std.	17,372	3,045	205,484	208,257	-	-	-	-	222,856	211,302
Standard	385,284	451,946	1,574,390	1,937,899	203,472	161,180	13,777	18,573	2,176,923	2,569,598
Chemical	-	-	-	-	50,121	102,252	1,156	1,477	51,277	103,729
Coarse	2,421,860	2,732,161	184,953	212,168	-	-	-	-	2,606,813	2,944,329
Granular	2,149,257	2,139,219	576,264	502,180	-	-	-	-	2,725,521	2,641,399
Soluble	433,345	500,397	125,595	91,819	133,714	156,452	75,748	82,139	768,402	830,807
SULPHATES	156,620	188,534	87,570	65,608	2,995	3,691	66	2,135	247,251	264,968
TOTAL	5,563,738	6,015,302	2,754,256	3,017,931	390,302	428,575	90,747	104,324	8,799,043	9,566,132

* Exports listed on reverse.

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY CANADIAN PRODUCERS
(Short Tons K2O)

FERTILIZER YEAR JULY 1985 - JUNE 1986

	PRODUCTION		ENDING INVENTORY, JUNE 30			DISAPPEARANCE	
	85/86	84/85	1986	1985	1984	85/86	84/85
MURIATE							
Special Std.	248,514	213,287	38,259	28,208	35,063	238,463	225,142
Standard	1,575,257	2,120,172	417,669	427,697	288,406	1,585,235	1,940,881
Chemical	61,810	85,140	5,292	4,216	544	61,845	81,466
Coarse	2,137,466	2,548,920	583,241	866,493	873,052	2,420,713	2,555,479
Granular	2,469,173	2,245,917	515,078	576,900	525,350	2,530,995	2,134,367
Soluble	694,483	810,123	131,806	146,340	103,076	705,017	766,851
TOTAL	7,186,703	8,023,559	1,691,345	2,049,854	1,825,491	7,546,322	7,704,186

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL SALES AG & NON-AG	
	U.S. & CANADA		*EXPORTS		U.S. & CANADA		*EXPORTS			
	1985/86	1984/85	1985/86	1984/85	85/86	84/85	85/86	84/85	1985/86	1984/85
MURIATE										
Special Std.	17,372	3,045	205,484	208,257	-	-	-	-	222,856	211,302
Standard	314,247	310,342	1,362,796	1,646,753	62,499	43,656	7,628	11,001	1,747,170	2,011,752
Chemical	-	-	-	-	49,221	78,210	1,156	1,129	50,377	79,339
Coarse	2,307,896	2,592,074	156,609	148,467	-	-	-	-	2,464,505	2,740,541
Granular	1,957,662	1,805,376	446,269	342,793	-	-	-	-	2,403,931	2,148,169
Soluble	425,684	486,283	125,595	91,440	122,348	123,701	75,403	81,976	749,030	783,400
TOTAL	5,022,861	5,197,120	2,296,753	2,437,710	234,068	245,567	84,187	94,106	7,637,869	7,974,503

*Exports listed on reverse.

POTASH & PHOSPHATE INSTITUTE
EXPORT SALES - CANADIAN PRODUCERS - (Short Tons K2O)
FERTILIZER YEAR 1985/86

AGRICULTURAL

COUNTRY	STANDARD	COARSE	GRANULAR	SOLUBLE	TOTAL
Australia	3,367	24,111	72,740	2,175	102,394
Bangladesh	32,179	0	0	0	32,179
Belgium	7,681	0	0	0	7,681
Brazil	106,824	46,691	236,045	0	389,561
Chile	35,218	0	0	0	35,218
China	99,013	0	0	0	99,013
Columbia	0	0	8,415	0	8,415
Costa Rica	11,162	5,331	0	0	16,493
Denmark	51,937	0	0	0	51,937
Dom. Republic	0	0	2,843	0	2,843
Ecuador	0	0	3,483	0	3,483
France	9,734	0	0	0	9,734
Guatemala	2,734	0	8,101	0	10,835
India	277,515	0	0	11,726	289,241
Indonesia	186,391	0	0	0	186,391
Ireland	0	0	11,561	0	11,561
Italy	9,953	0	0	0	9,953
Jamaica	0	4,622	1,836	0	6,458
Japan	127,162	68,184	39,283	104,505	339,134
Korea	173,803	0	0	7,154	180,957
Malaysia	153,768	0	0	0	153,768
Martinique	0	0	961	0	961
Mexico	18,255	0	0	34	18,289
New Zealand	24,021	3,383	0	0	27,404
Peru	6,535	0	0	0	6,535
Philippines	18,247	0	0	0	18,247
Puerto Rico	0	2,528	0	0	2,528
South Africa	10,384	1,759	12,071	0	24,214
Sri Lanka	20,955	0	0	0	20,955
Switzerland	109,288	0	21,825	0	131,113
Taiwan	48,798	0	0	0	48,798
Venezuela	23,356	0	27,104	0	50,460
TOTAL AG:	1,568,280	156,609	446,269	125,595	2,296,753

NON-AGRICULTURAL

COUNTRY	STANDARD	COARSE	GRANULAR	SOLUBLE	TOTAL
Australia	13	-	-	0	13
Italy	0	-	-	20,368	20,368
Japan	8,356	-	-	48,955	57,311
Korea	0	-	-	6,080	6,080
Pakistan	12	-	-	0	12
United Kingdom	403	-	-	0	403
TOTAL NON-AG:	8,784	-	-	75,403	84,187
TOTAL EXPORTS:	1,577,064	156,609	446,269	200,998	2,380,940

POTASH & PHOSPHATE INSTITUTE
POTASH SALES - CANADIAN PRODUCERS - (Short Tons K2O)
FERTILIZER YEAR 1985/86

AGRICULTURAL

UNITED STATES	STANDARD	COARSE	GRANULAR	SOLUBLE	TOTAL
Alabama	11,874	11,333	32,570	10,634	66,411
Alaska	0	0	182	0	182
Arizona	0	0	0	0	0
Arkansas	0	851	42,536	6,073	49,460
California	1,006	93	2,445	3,834	7,378
Colorado	371	0	555	385	1,311
Connecticut	0	1,806	2,530	251	4,587
Delaware	0	0	20,388	371	20,759
Florida	75,875	8,664	26,090	7,694	118,323
Georgia	31,428	3,171	70,122	17,142	121,863
Hawaii	0	4,960	1,995	2,478	9,433
Idaho	0	1,242	7,504	542	9,288
Illinois	31,909	539,280	70,430	74,338	715,957
Indiana	19,175	331,831	38,486	46,751	436,243
Iowa	24,669	247,035	121,056	79,256	472,016
Kansas	0	356	4,642	2,729	7,727
Kentucky	2,489	77,217	47,153	1,896	123,758
Louisiana	0	1,900	26,626	5,780	0
Maine	906	0	6,381	125	7,412
Maryland	0	862	23,671	8,037	32,570
Massachusetts	0	0	2,805	1,555	4,360
Michigan	8,091	168,310	52,167	3,844	232,412
Minnesota	2,409	110,578	205,192	15,509	333,688
Mississippi	0	6,768	12,211	9,079	28,058
Missouri	6,211	34,652	118,571	23,591	183,025
Montana	80	531	10,284	668	11,563
Nebraska	78	3,983	13,089	9,526	26,676
Nevada	0	0	0	0	0
New Hampshire	0	0	508	0	508
New Jersey	0	1,196	4,353	1,671	7,220
New Mexico	0	0	0	0	0
New York	4,838	17,423	41,685	5,422	69,368
North Carolina	8,039	20,116	51,314	14,195	93,664
North Dakota	271	4,577	18,969	382	24,199
Ohio	21,257	260,470	156,069	13,850	451,646
Oklahoma	0	460	911	63	1,434
Oregon	179	1,795	15,303	1,128	18,405
Pennsylvania	3,480	2,279	48,580	6,550	60,889
Rhode Island	0	58	1,094	377	1,529
South Carolina	14,446	7,156	78,203	3,855	103,665
South Dakota	0	4,481	7,444	1,632	13,557
Tennessee	3,801	15,029	111,581	9,906	140,317
Texas	0	116	2,565	801	3,482
Utah	11,016	19	129	124	11,288
Vermont	0	117	3,209	372	3,698
Virginia	19,562	7,324	94,542	12,977	134,405
Washington	6,555	5,378	22,720	1,768	36,521
West Virginia	0	2,130	853	374	3,357
Wisconsin	3,641	206,002	88,236	9,956	307,835
Wyoming	236	120	917	64	1,337
TOTAL U.S.:	313,992	2,111,659	1,708,874	417,545	4,552,080
CANADA					
Alberta	149	1,807	26,232	2,877	31,065
British Columbia	(50)	406	6,649	57	7,062
Manitoba	1	4,124	15,484	1,771	21,380
New Brunswick	0	2,543	12,126	65	14,734
Newfoundland	573	0	0	0	573
Nova Scotia	17	180	5,569	0	5,766
Ontario	300	159,522	69,099	3,016	231,937
Pr.Edw.Isle	0	896	8,973	0	9,869
Quebec	16,478	24,850	92,767	264	134,359
Saskatchewan	159	1,889	11,889	89	14,026
TOTAL CAN:	17,627	195,227	248,788	8,139	470,761
EXPORT SALES:	1,568,280	156,609	446,269	125,595	2,296,753
TOTAL AGRICULTURAL...	1,899,899	2,464,505	2,403,931	551,279	7,319,614

POTASH & PHOSPHATE INSTITUTE
POTASH SALES - CANADIAN PRODUCERS - (Short Tons K2O)
FERTILIZER YEAR 1985/86

NON-AGRICULTURAL

UNITED STATES	STANDARD	COARSE	GRANULAR	SOLUBLE	TOTAL
Alabama	25,238	-	-	57,806	83,044
Alaska	0	-	-	0	0
Arizona	0	-	-	0	0
Arkansas	0	-	-	0	0
California	0	-	-	0	0
Colorado	4,543	-	-	0	4,543
Connecticut	0	-	-	0	0
Delaware	29,490	-	-	0	29,490
Florida	2,036	-	-	26	2,062
Georgia	0	-	-	0	0
Hawaii	0	-	-	0	0
Idaho	0	-	-	0	0
Illinois	5,655	-	-	828	6,483
Indiana	0	-	-	14	14
Iowa	108	-	-	28	136
Kansas	483	-	-	0	483
Kentucky	0	-	-	189	189
Louisiana	249	-	-	98	347
Maine	387	-	-	0	387
Maryland	0	-	-	0	0
Massachusetts	0	-	-	0	0
Michigan	134	-	-	1,215	1,349
Minnesota	0	-	-	0	0
Mississippi	0	-	-	0	0
Missouri	2,607	-	-	39	2,646
Montana	78	-	-	0	78
Nebraska	62	-	-	29	91
Nevada	0	-	-	0	0
New Hampshire	27	-	-	0	27
New Jersey	1,023	-	-	67	1,090
New Mexico	0	-	-	0	0
New York	818	-	-	65	883
North Carolina	0	-	-	26	26
North Dakota	281	-	-	0	281
Ohio	16,755	-	-	54,871	71,626
Oklahoma	15	-	-	0	15
Oregon	1,507	-	-	0	1,507
Pennsylvania	79	-	-	897	976
Rhode Island	0	-	-	0	0
South Carolina	0	-	-	0	0
South Dakota	0	-	-	0	0
Tennessee	0	-	-	234	234
Texas	498	-	-	0	498
Utah	0	-	-	0	0
Vermont	0	-	-	0	0
Virginia	61	-	-	27	88
Washington	0	-	-	0	0
West Virginia	0	-	-	471	471
Wisconsin	29	-	-	0	29
Wyoming	389	-	-	0	389
TOTAL U.S.:	92,552	-	-	115,930	208,482
CANADA					
Alberta	4,489	-	-	766	5,255
British Columbia	0	-	-	0	0
Manitoba	0	-	-	0	0
New Brunswick	0	-	-	0	0
Newfoundland	418	-	-	0	418
Nova Scotia	0	-	-	0	0
Ontario	7,181	-	-	2,783	9,964
Pr.Edw.Isle	0	-	-	0	0
Quebec	186	-	-	0	186
Saskatchewan	6,894	-	-	1,869	8,763
TOTAL CAN:	19,168	-	-	5,418	24,586
EXPORT SALES:	8,784	-	-	75,403	84,187
TOTAL NON-AG.....	120,504	-	-	197,751	318,255
GRAND TOTAL, AG & NON-AG......	2,020,403	2,464,505	2,403,931	749,030	7,637,869

POTASH & PHOSPHATE INSTITUTE
EXPORT SALES - U. S. PRODUCERS - (Short Tons K2O)
FERTILIZER YEAR 1985/86

AGRICULTURAL

COUNTRY	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Argentina	0	1,714	427	0	0	2,141
Australia	0	3,499	4,248	0	1,744	9,491
Belgium	14,219	0	0	0	0	14,219
Brazil	28,030	12,687	96,676	0	1,407	138,800
Chile	0	0	0	0	7,895	7,895
Columbia	4,418	473	7,341	0	5,683	17,915
Costa Rica	1,041	0	3,940	0	4,175	9,156
Denmark	0	0	0	0	1,273	1,273
Dom. Republic	0	0	6,712	0	842	7,554
Ecuador	1,951	0	5,621	0	1,325	8,897
Guatemala	0	0	0	0	726	726
Haiti	0	0	666	0	0	666
Honduras	2,133	0	0	0	0	2,133
India	66,700	0	0	0	0	66,700
Japan	44,178	7,271	0	0	34,393	85,842
Korea	0	0	0	0	4,856	4,856
Malaysia	0	0	0	0	2,942	2,942
Martinique	0	0	3,472	0	764	4,236
Mexico	18,408	16	0	0	14,014	32,438
New Zealand	27,491	0	0	0	0	27,491
Panama	0	0	892	0	116	1,008
Peru	2,778	0	0	0	3,850	6,628
Philippines	0	0	0	0	310	310
Puerto Rico	0	1,830	0	0	287	2,117
Taiwan	0	0	0	0	117	117
Thailand	0	0	0	0	851	851
Uruquay	0	854	0	0	0	854
West Germany	247	0	0	0	0	247
TOTAL AG:	211,594	28,344	129,995	0	87,570	457,503

NON-AGRICULTURAL

COUNTRY	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Brazil	2,111	-	-	0	0	2,111
Jamaica	0	-	-	74	0	74
Japan	12	-	-	0	52	64
Mexico	3,465	-	-	271	14	3,750
Puerto Rico	3	-	-	0	0	3
Sweden	558	-	-	0	0	558
TOTAL NON-AG:	6,149	-	-	345	66	6,560
TOTAL EXPORTS:	217,743	28,344	129,995	345	87,636	464,063

POTASH & PHOSPHATE INSTITUTE
POTASH SALES - U. S. PRODUCERS - (Short Tons K2O)
FERTILIZER YEAR 1985/86

AGRICULTURAL

UNITED STATES	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Alabama	(2)	888	1,730	0	2,794	5,410
Alaska	0	0	0	0	0	0
Arizona	166	48	168	2	145	529
Arkansas	30	2,622	3,723	0	659	7,034
California	14,257	11,298	7,556	0	11,015	44,126
Colorado	1,196	171	3,446	33	629	5,475
Connecticut	0	0	0	0	583	583
Delaware	0	0	0	0	643	643
Florida	292	0	588	0	37,100	37,980
Georgia	2,002	0	60	15	13,824	15,901
Hawaii	61	2,780	0	0	336	3,177
Idaho	2,436	6,311	9,107	0	70	17,924
Illinois	1	32,758	2,758	0	2,254	37,771
Indiana	0	1,119	0	0	1,854	2,973
Iowa	212	3,616	5,880	0	1,231	10,939
Kansas	3,144	6,204	16,222	491	1,350	27,411
Kentucky	24	9	0	0	5,598	5,631
Louisiana	1,048	6,341	9,518	132	105	17,144
Maine	0	0	0	0	876	876
Maryland	0	0	0	0	778	778
Massachusetts	0	0	0	124	1,169	1,293
Michigan	57	0	0	0	2,119	2,176
Minnesota	1,334	15	610	7	3,407	5,373
Mississippi	29	170	103	13	395	710
Missouri	11,977	9,938	34,055	315	943	57,229
Montana	0	30	121	0	30	181
Nebraska	802	249	2,634	32	5,017	8,734
Nevada	0	22	0	0	351	373
New Hampshire	0	0	0	0	46	46
New Jersey	0	0	0	0	1,002	1,002
New Mexico	114	646	7,999	63	2,249	11,071
New York	0	0	0	0	2,376	2,376
North Carolina	121	0	0	0	6,815	6,936
North Dakota	0	0	0	0	13	13
Ohio	12	0	0	0	5,225	5,237
Oklahoma	861	3,521	13,417	442	832	19,073
Oregon	652	1,731	3,296	0	1,480	7,159
Pennsylvania	57	0	662	0	2,870	3,589
Rhode Island	0	0	0	0	105	105
South Carolina	59	0	0	0	5,199	5,258
South Dakota	0	0	48	0	6	54
Tennessee	0	0	0	14	2,041	2,055
Texas	28,123	22,928	66,596	5,977	9,295	132,919
Utah	303	200	773	0	99	1,375
Vermont	0	0	0	0	366	366
Virginia	0	0	0	0	1,545	1,545
Washington	1,530	230	380	0	1,886	4,026
West Virginia	0	0	0	0	22	22
Wisconsin	139	0	0	0	3,689	3,828
Wyoming	0	119	137	0	258	514
TOTAL U.S.:	71,037	113,954	191,592	7,661	142,699	526,953
CANADA						
Alberta	0	0	3	0	1	4
British Columbia	0	0	0	0	404	404
Manitoba	0	0	0	0	5	5
New Brunswick	0	0	0	0	598	598
Newfoundland	0	0	0	0	0	0
Nova Scotia	0	0	0	0	56	56
Ontario	0	0	0	0	6,936	6,936
Pr.Edw.Isle	0	0	0	0	591	591
Quebec	0	0	0	0	5,330	5,330
Saskatchewan	0	0	0	0	0	0
TOTAL CAN:	0	0	3	0	13,921	13,924
EXPORT SALES:	211,594	28,344	129,995	0	87,570	457,503
TOTAL AGRICULTURAL....	282,631	142,308	321,587	7,661	244,190	998,377

POTASH & PHOSPHATE INSTITUTE
POTASH SALES - U. S. PRODUCERS - (Short Tons K20)
FERTILIZER YEAR 1985/86

NON-AGRICULTURAL

UNITED STATES	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Alabama	3,964	-	-	548	0	4,512
Alaska	0	-	-	0	0	0
Arizona	85	-	-	0	26	111
Arkansas	0	-	-	237	127	364
California	8,106	-	-	163	686	8,955
Colorado	2,839	-	-	63	0	2,902
Connecticut	100	-	-	6	0	106
Delaware	4,984	-	-	0	0	4,984
Florida	537	-	-	0	22	559
Georgia	1,564	-	-	0	217	1,781
Hawaii	0	-	-	0	49	49
Idaho	30	-	-	0	12	42
Illinois	4,407	-	-	21	0	4,428
Indiana	36	-	-	0	1	37
Iowa	392	-	-	13	0	405
Kansas	623	-	-	111	111	845
Kentucky	25	-	-	27	0	52
Louisiana	550	-	-	400	10	960
Maine	14	-	-	0	0	14
Maryland	0	-	-	0	0	0
Massachusetts	377	-	-	31	64	472
Michigan	27	-	-	22	68	117
Minnesota	25	-	-	0	2	27
Mississippi	36,340	-	-	39	0	36,379
Missouri	223	-	-	89	715	1,027
Montana	0	-	-	0	0	0
Nebraska	14	-	-	0	38	52
Nevada	0	-	-	0	91	91
New Hampshire	0	-	-	0	0	0
New Jersey	176	-	-	0	0	176
New Mexico	23,208	-	-	4,822	0	28,030
New York	111	-	-	0	0	111
North Carolina	87	-	-	0	0	87
North Dakota	0	-	-	0	0	0
Ohio	130	-	-	49	0	179
Oklahoma	10,436	-	-	425	122	10,983
Oregon	21	-	-	0	9	30
Pennsylvania	1,128	-	-	50	78	1,256
Rhode Island	57	-	-	0	0	57
South Carolina	55	-	-	25	0	80
South Dakota	0	-	-	0	0	0
Tennessee	135	-	-	38	284	457
Texas	29,061	-	-	4,033	0	33,094
Utah	8,748	-	-	0	25	8,773
Vermont	311	-	-	0	0	311
Virginia	0	-	-	0	0	0
Washington	2,759	-	-	148	12	2,919
West Virginia	0	-	-	0	0	0
Wisconsin	157	-	-	0	0	157
Wyoming	31	-	-	6	0	37
TOTAL U.S.:	141,873	-	-	11,356	2,759	156,008
CANADA						
Alberta	0	-	-	0	0	0
British Columbia	0	-	-	0	0	0
Manitoba	0	-	-	0	0	0
New Brunswick	0	-	-	0	0	0
Newfoundland	0	-	-	0	0	0
Nova Scotia	0	-	-	0	0	0
Ontario	0	-	-	0	226	226
Pr.Edw.Isle	0	-	-	0	0	0
Quebec	0	-	-	0	0	0
Saskatchewan	0	-	-	0	0	0
TOTAL CAN:	0	-	-	0	226	226
EXPORT SALES:	6,149	-	-	345	66	6,560
TOTAL NON-AG....	148,022	-	-	11,711	3,061	162,794
GRAND TOTAL, AG & NON-AG.....	430,653	142,308	321,587	19,372	247,251	1,161,174

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY U. S. PRODUCERS
(Short Tons K2O)

FERTILIZER YEAR JULY 1985 - JUNE 1986

	PRODUCTION		ENDING INVENTORY, JUNE 30			DISAPPEARANCE	
	85/86	84/85	1986	1985	1984	85/86	84/85
MURIATE							
Standard	477,418	542,387	126,763	97,730	86,561	448,385	531,213
Chemical	16,800	28,040	3,251	3,691	24	17,240	24,373
Coarse	117,270	201,792	13,586	47,969	43,388	151,653	202,211
Granular	317,517	467,273	55,791	63,767	86,785	325,493	490,291
Soluble	26,973	50,058	6,524	3,379	775	23,828	47,454
SULPHATES	254,106	269,235	88,307	84,264	83,028	250,063	268,049
TOTAL	1,210,084	1,558,835	294,222	300,800	305,561	1,216,662	1,563,596

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL SALES AG & NON-AG	
	U.S. & CANADA		*EXPORTS		U.S. & CANADA		*EXPORTS			
	1985/86	1984/85	1985/86	1984/85	85/86	84/85	85/86	84/85	1985/86	1984/85
MURIATE										
Standard	71,037	141,604	211,594	291,146	140,973	117,524	6,149	7,572	429,753	557,846
Chemical	-	-	-	-	900	24,042	-	348	900	24,390
Coarse	113,964	140,037	28,344	63,701	-	-	-	-	142,308	203,788
Granular	191,595	333,843	129,995	159,387	-	-	-	-	321,590	493,230
Soluble	7,661	14,114	-	379	11,366	32,751	345	163	19,372	47,407
SULPHATES	156,620	188,534	87,570	65,608	2,995	8,691	66	2,135	247,251	264,969
TOTAL	540,277	818,182	457,503	580,221	156,234	183,008	6,560	10,218	1,161,174	1,591,629

*Exports listed on reverse.

POTASH & PHOSPHATE INSTITUTE
QUARTERLY EXPORT SALES - U.S. AND CANADIAN PRODUCERS
(Short Tons K2O)

Apr - May - Jun 1986

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Argentina	0	1,714	0	0	0	1,714
Australia	0	11,221	11,601	2,176	1,433	26,431
Belgium	14,956	0	0	0	0	14,956
Brazil	55,226	45,439	128,703	0	242	229,610
Chile	14,059	0	0	0	0	14,059
China	99,013	0	0	0	0	99,013
Columbia	4,418	473	1,801	0	2,192	8,384
Costa Rica	0	1,817	1,944	0	1,033	4,794
Denmark	8,175	0	0	0	1,273	9,448
Dom. Republic	0	0	5,488	0	0	5,488
Ecuador	1,961	0	3,463	0	525	5,959
France	9,734	0	0	0	0	9,734
Guatemala	0	0	0	0	726	726
Honduras	1,058	0	0	0	0	1,058
India	123,378	0	0	0	0	123,378
Indonesia	46,808	0	0	0	0	46,808
Jamaica	0	4,622	0	0	0	4,622
Japan	52,234	10,464	0	24,841	3,081	90,620
Korea	33,409	0	0	7,154	0	40,563
Malaysia	49,825	0	0	0	0	49,825
Mexico	19,213	0	0	0	267	19,480
New Zealand	7,181	0	0	0	0	7,181
Panama	0	0	892	0	2	894
Peru	5,123	0	0	0	1,701	6,824
Philippines	0	0	0	0	73	73
Puerto Rico	0	2,528	0	0	0	2,528
South Africa	0	1,759	4,044	0	0	5,803
Switzerland	30,787	0	14,373	0	0	45,160
Taiwan	2,217	0	0	0	0	2,217
Thailand	0	0	0	0	851	851
Venezuela	7,036	0	10,537	0	0	17,573
West Germany	247	0	0	0	0	247
TOTAL AG:	586,548	80,037	182,866	34,171	13,399	897,021
NON-AGRICULTURAL						
Australia	13	-	-	0	0	13
Brazil	2,111	-	-	0	0	2,111
Japan	7,766	-	-	7,557	52	15,375
Mexico	706	-	-	0	14	720
Pakistan	12	-	-	0	0	12
Sweden	210	-	-	0	0	210
United Kingdom	150	-	-	0	0	150
TOTAL NON-AG:	10,968	-	-	7,557	66	18,591
TOTAL EXPORTS:	597,516	80,037	182,866	41,728	13,465	915,612

POTASH & PHOSPHATE INSTITUTE
QUARTERLY EXPORT SALES - CANADIAN PRODUCERS
(Short Tons K_2O)

Apr - May - Jun 1985

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	TOTAL
Australia	0	8,797	9,934	2,176	20,957
Belgium	7,681	0	0	0	7,681
Brazil	55,226	42,040	94,399	0	191,665
Chile	14,059	0	0	0	14,059
China	99,013	0	0	0	99,013
Costa Rica	0	1,817	0	0	1,817
Denmark	8,175	0	0	0	8,175
Dom. Republic	0	0	2,343	0	2,343
Ecuador	0	0	3,483	0	3,483
France	9,734	0	0	0	9,734
India	85,187	0	0	0	85,187
Indonesia	46,808	0	0	0	46,808
Jamaica	0	4,622	0	0	4,622
Japan	49,368	8,819	0	24,341	82,528
Korea	33,409	0	0	7,154	40,563
Malaysia	49,825	0	0	0	49,825
Mexico	18,255	0	0	0	18,255
New Zealand	7,061	0	0	0	7,061
Peru	5,123	0	0	0	5,123
Puerto Rico	0	2,528	0	0	2,528
South Africa	0	1,759	4,044	0	5,803
Switzerland	30,787	0	14,373	0	45,160
Taiwan	2,217	0	0	0	2,217
Venezuela	7,036	0	10,537	0	17,573
TOTAL AG:	528,464	70,332	139,663	34,171	772,630
NON-AGRICULTURAL					
Australia	13	-	-	0	13
Japan	7,766	-	-	7,557	15,323
Pakistan	12	-	-	0	12
United Kingdom	150	-	-	0	150
TOTAL NON-AG:	7,941	-	-	7,557	15,498
TOTAL EXPORTS:	536,405	70,332	139,663	41,728	788,173

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POTASH & PHOSPHATE INSTITUTE

QUARTERLY POTASH REPORT SUMMARY

(Short Tons K20)

APRIL - JUNE

	CANADIAN PRODUCERS			UNITED STATES PRODUCERS			TOTAL CANADIAN & U.S. PRODUCERS		
	1986	1985	Change %	1986	1985	Change %	1986	1985	Change %
Beginning Inventory	1,945,902	2,068,366	-5.9%	255,815	335,590	-23.8%	2,201,717	2,403,956	-8.4%
(+) Production	2,011,054	1,894,558	6.1%	359,493	337,576	6.5%	2,370,547	2,232,134	6.2%
(-) Ending Inventory	1,690,235	2,049,854	-17.5%	294,222	300,800	-2.2%	1,984,457	2,350,654	-15.6%
(=) Total Disappearance	2,266,721	1,913,070	18.5%	321,086	372,366	-13.8%	2,587,807	2,285,436	13.2%
(-) Exports	788,178	619,593	27.2%	127,434	138,325	-7.9%	915,612	757,918	20.8%
(=) Disappearance-Canada & United States	1,478,543	1,293,477	14.3%	193,652	234,041	-17.3%	1,672,195	1,527,518	9.5%

POTASH & PHOSPHATE INSTITUTE
QUARTERLY REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
TOTAL BY U. S. AND CANADIAN PRODUCERS
(Short Tons K2O)

April-June Quarter, 1986 & 1985

	PRODUCTION		ENDING INVENTORY, JUNE 30				DISAPPEARANCE	
	1986 APR-JUN	1985	MINE SITE	OFFSITE	1986	1985	1986 APR-JUN	1985
Special Std. Muriate	31,640	52,896	18,816	19,443	39,259	28,203	86,024	50,435
Standard Muriate	562,471	480,068	421,822	122,610	544,432	525,427	625,737	548,557
Chemical Muriate	14,684	28,022	7,276	156	7,432	7,907	17,191	34,337
Coarse Muriate	617,695	670,823	230,259	366,558	596,827	914,462	675,137	582,756
Granular Muriate	837,294	755,995	251,296	319,573	570,869	640,667	909,522	770,405
Soluble Muriate	199,260	187,786	57,878	80,452	138,330	149,719	219,732	238,041
Sulphates	57,503	56,544	67,819	20,398	88,307	84,264	54,465	60,505
TOTAL	2,370,547	2,232,134	1,055,276	929,181	1,984,457	2,350,654	2,587,808	2,285,436

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES APRIL-JUNE	
	U.S. & CANADA		*EXPORTS		U.S. & CANADA		*EXPORTS			
	1986 APR-JUN	1985	1986 APR-JUN	1985	1986 APR-JUN	1985	1986 APR-JUN	1985	1986	1985
Special Std.	17	-	82,499	37,463	-	-	-	-	82,516	37,463
Standard	91,109	98,314	504,049	445,562	45,665	45,316	10,447	12,033	651,270	601,225
Chemical	-	-	-	-	17,074	28,801	521	251	17,595	21,052
Coarse	651,860	624,487	80,037	39,783	-	-	-	-	731,897	664,270
Granular	668,805	734,179	182,866	138,822	-	-	-	-	851,671	873,001
Soluble	150,224	150,625	34,171	33,971	25,366	43,690	7,557	36,066	217,318	264,352
Sulphates	48,017	40,605	13,399	12,246	778	5,903	66	1,721	62,260	60,475
TOTAL	1,610,032	1,648,210	897,021	707,247	88,883	123,710	18,591	50,071	2,614,527	2,529,838

* Exports listed on reverse.

POTASH & PHOSPHATE INSTITUTE
QUARTERLY REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES BY CANADIAN PRODUCERS
(Short Tons K2O)

April-June Quarter, 1986 & 1985

	PRODUCTION		ENDING INVENTORY, JUNE 30				DISAPPEARANCE	
	1986 APR-JUN	1985	MINE SITE	OFFSITE	1986	1985	1986 APR-JUN	1985
Special Std. Muriate	81,640	52,896	18,816	19,443	38,259	28,208	86,024	50,435
Standard Muriate	435,868	372,750	298,631	119,038	417,669	427,697	505,360	449,679
Chemical Muriate	12,819	18,892	4,025	156	4,181	4,216	14,116	27,321
Coarse Muriate	583,243	637,883	216,683	366,558	583,241	866,493	635,169	545,490
Granular Muriate	705,034	637,118	197,887	317,191	515,078	575,900	813,002	618,176
Soluble Muriate	192,450	175,014	51,354	80,452	131,806	146,340	213,051	221,969
TOTAL	2,011,054	1,894,558	787,396	902,839	1,690,235	2,049,854	2,266,722	1,913,070

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA		*EXPORTS		U.S. & CANADA		*EXPORTS		APRIL-JUNE	
	1986 APR-JUN	1985	1986 APR-JUN	1985	1986 APR-JUN	1985	1986 APR-JUN	1985	1986	1985
Spec. Std.	17	-	82,499	37,463	-	-	-	-	82,516	37,463
Standard	71,620	68,781	445,965	389,247	23,130	11,127	7,629	10,790	548,344	479,945
Chemical	-	-	-	-	13,753	21,783	312	251	14,065	22,034
Coarse	623,606	598,160	70,382	23,722	-	-	-	-	693,988	621,882
Granular	612,628	630,937	139,663	88,246	-	-	-	-	752,291	719,183
Soluble	147,009	145,557	34,171	33,971	24,064	32,865	7,557	35,903	212,801	248,296
TOTAL	1,454,880	1,443,435	772,680	572,649	60,947	65,775	15,498	46,944	2,304,005	2,128,803

*Exports listed on reverse.

POTASH & PHOSPHATE INSTITUTE
QUARTERLY REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY U. S. PRODUCERS
(Short Tons K2O)

April-June Quarter, 1986 & 1985

	PRODUCTION		ENDING INVENTORY, JUNE 30				DISAPPEARANCE	
	1986 APR-JUN	1985	MINE SITE	OFFSITE	1986	1985	1986 APR-JUN	1985
Standard Muriate	126,603	107,318	123,191	3,572	126,763	97,730	120,377	99,278
Chemical Muriate	1,865	9,130	3,251	-	3,251	3,691	3,075	7,016
Coarse Muriate	34,452	32,935	13,586	-	13,586	47,969	39,968	37,266
Granular Muriate	132,260	118,877	53,409	2,382	55,791	63,767	96,520	152,229
Soluble Muriate	6,810	12,772	6,524	-	6,524	3,379	6,681	16,072
Sulphates	57,503	56,544	67,919	20,388	88,307	84,264	54,465	60,505
TOTAL	359,493	337,576	267,880	26,342	294,222	300,800	321,086	372,366

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA		*EXPORTS		U.S. & CANADA		*EXPORTS		APRIL-JUNE	
	1986 APR-JUN	1985	1986 APR-JUN	1985	1986 APR-JUN	1985	1986 APR-JUN	1985	1986	1985
Standard	19,489	29,533	58,084	56,315	22,535	34,189	2,818	1,243	102,926	121,280
Chemical	-	-	-	-	3,321	7,018	209	-	3,530	7,018
Coarse	28,254	26,327	9,655	16,061	-	-	-	-	37,909	42,388
Granular	56,177	103,242	43,203	50,576	-	-	-	-	99,380	153,818
Soluble	3,215	5,068	-	-	1,302	10,825	-	163	4,517	16,056
Sulphates	48,017	40,605	13,399	12,246	778	5,903	66	1,721	62,260	60,475
TOTAL	155,152	204,775	124,341	135,198	27,936	57,935	3,093	3,127	310,522	401,035

*Exports listed on reverse.

POTASH & PHOSPHATE INSTITUTE
QUARTERLY EXPORT SALES - U. S. PRODUCERS
(Short Tons K20)

Apr - May - Jun 1986

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Argentina	0	1,714	0	0	0	1,714
Australia	0	2,424	1,617	0	1,433	5,474
Belgium	7,275	0	0	0	0	7,275
Brazil	0	3,399	34,304	0	242	37,945
Columbia	4,418	473	1,801	0	2,192	8,884
Costa Rica	0	0	1,944	0	1,033	2,977
Denmark	0	0	0	0	1,273	1,273
Dom. Republic	0	0	2,645	0	0	2,645
Ecuador	1,951	0	0	0	525	2,476
Guatemala	0	0	0	0	726	726
Honduras	1,058	0	0	0	0	1,058
India	38,691	0	0	0	0	38,691
Japan	3,366	1,645	0	0	3,081	8,092
Mexico	958	0	0	0	267	1,225
New Zealand	120	0	0	0	0	120
Panama	0	0	892	0	2	894
Peru	0	0	0	0	1,701	1,701
Philippines	0	0	0	0	73	73
Thailand	0	0	0	0	851	851
West Germany	247	0	0	0	0	247
TOTAL AG:	58,084	9,655	43,203	0	13,399	124,341
NON-AGRICULTURAL						
Brazil	2,111	-	-	0	0	2,111
Japan	0	-	-	0	52	52
Mexico	706	-	-	0	14	720
Sweden	210	-	-	0	0	210
TOTAL NON-AG:	3,027	-	-	0	66	3,093
TOTAL EXPORTS:	61,111	9,655	43,203	0	13,465	127,434

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POTASH & PHOSPHATE INSTITUTE
POTASH REPORT SUMMARY
(Short Tons K20)

PR 786
September 10, 1986

JULY

	CANADIAN PRODUCERS			UNITED STATES PRODUCERS			TOTAL CANADIAN & U.S. PRODUCERS		
	1986	1985	Change %	1986	1985	Change %	1986	1985	Change %
Beginning Inventory	1,689,576	2,049,354	-17.6%	294,222	300,800	-2.2%	1,983,798	2,350,654	-15.6%
(+) Production	300,770	346,754	-13.3%	121,335	84,775	43.1%	422,105	431,529	-2.2%
(-) Ending Inventory	1,590,079	1,913,119	-16.9%	294,881	273,106	8.0%	1,884,960	2,186,225	-13.8%
(=) Total Disappearance	400,267	453,439	-17.2%	120,676	112,469	7.3%	520,943	595,958	-12.6%
(-) Exports	284,781	125,443	127.0%	96,823	61,513	57.4%	381,604	186,956	104.1%
(=) Disappearance-Canada & United States	115,486	358,046	-67.7%	23,853	50,956	-53.2%	139,339	409,002	-65.9%

MONTH-END INVENTORIES - CANADIAN AND U.S. PRODUCERS

	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN
FY 1986/87	1,885											
FY 1985/86	2,186	2,077	2,037	2,205	2,452	2,304	2,063	1,998	2,202	1,854	1,805	1,984

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
TOTAL BY U. S. AND CANADIAN PRODUCERS
(Short Tons K20)

July, 1986

	PRODUCTION		ENDING INVENTORY, JULY 31				DISAPPEARANCE	
	1986 JULY	1985	MINE SITE	OFFSITE	1986	1985	1986 JULY	1985
MURIATE								
Special Standard	8,540	8,263	17,984	8,377	26,361	33,406	20,438	3,065
Standard	101,663	113,245	296,542	96,797	393,339	519,594	252,215	119,078
Chemical	3,385	5,385	5,369	174	5,543	3,911	5,274	9,381
Coarse	100,501	118,848	222,623	407,783	630,406	864,705	66,721	169,505
Granular	154,951	122,843	263,470	320,137	583,607	510,951	142,186	252,559
Soluble	31,719	43,792	76,182	85,092	161,274	179,035	8,386	14,476
SULPHATES	21,346	19,153	67,307	17,123	84,430	74,623	25,223	28,794
TOTAL	422,105	431,529	949,477	935,483	1,884,960	2,186,225	520,443	595,953

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS		JULY	
	1986 JULY	1985	1986 JULY	1985	1986 JULY	1985	1986 JULY	1985	1986	1985
MURIATE										
Special Std.	-	16	10,686	2,362	-	-	-	-	10,686	2,378
Standard	27,022	16,725	236,724	94,450	8,512	13,288	216	307	272,474	124,771
Chemical	133	-	41	-	5,491	8,865	137	214	5,942	9,079
Coarse	56,521	74,873	25,033	6,130	39	-	-	-	81,593	81,003
Granular	49,120	91,051	86,738	57,933	3,725	-	-	-	139,583	148,984
Soluble	3,360	8,036	-	3,586	7,223	7,466	3,433	1,884	14,016	21,022
SULPHATES	6,982	7,529	18,582	20,090	185	121	14	-	25,753	27,740
TOTAL	143,138	198,221	377,804	184,551	25,165	29,740	3,800	2,405	549,957	414,977

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY CANADIAN PRODUCERS
(Short Tons K2O)

July, 1986

	PRODUCTION 1986	JULY 1985	ENDING INVENTORY, JULY 30 MINE SITE	OFFSITE	1986	1985	DISAPPEARANCE 1986	JULY 1985
MURIATE								
Special Standard	[illegible],540	8,263	17,974	8,377	26,351	33,406	20,453	3,065
Standard	54,814	61,444	185,267	96,239	281,506	417,024	200,435	81,317
Chemical	2,522	5,385	2,928	174	3,102	3,232	4,001	6,369
Coarse	90,335	112,057	204,384	407,783	612,167	814,065	61,208	164,465
Granular	103,535	96,667	196,581	317,780	514,361	467,135	104,225	206,432
Soluble	30,624	42,126	67,490	85,092	152,582	176,657	9,359	11,921
TOTAL	300,770	346,754	674,634	915,445	1,590,079	1,913,11[illegible]	400,267	483,49[illegible]

	AGRICULTURAL SALES U.S. & CANADA 1986	JULY 1985	EXPORTS 1986	JULY 1985	NON-AGRICULTURAL SALES U.S. & CANADA 1986	JULY 1985	EXPORTS 1986	JULY 1985	TOTAL AG & NON-AG SALES JULY 1986	1985
MURIATE										
Special Std.	-	16	10,686	2,362	-	-	-	-	10,6[illegible]	2,378
Standard	19,5[illegible]	12,295	195,500	83,413	830	3,050	-	-	215,919	98,758
Chemical	183	-	-	-	3,658	5,853	137	214	3,978	6,067
Coarse	54,420	68,884	20,315	6,130	3[illegible]	-	-	-	74,734	75,014
Granular	41,910	78,739	54,710	27,962	3,725	-	-	-	100,345	106,701
Soluble	2,459	7,720	-	3,586	7,223	5,294	3,433	1,776	13,112	18,376
TOTAL	119,568	167,652	281,211	123,453	15,475	14,197	3,570	1,990	419,824	307,292

POTASH & PHOSPHATE INSTITUTE

REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES

BY U. S. PRODUCERS

(Short Tons K2O)

July, 1986

	PRODUCTION		ENDING INVENTORY, JULY 30				DISAPPEARANCE	
	1986 JULY	1985	MINE SITE	OFFSITE	1986	1985	1986 JULY	1985
MURIATE								
Standard	36,543	31,901	111,275	558	111,833	101,770	51,773	27,761
Chemical	453	-	2,441	-	2,441	679	1,273	3,012
Coarse	10,166	5,991	18,239	-	18,239	49,840	5,513	4,120
Granular	51,416	26,176	66,889	2,357	69,246	43,816	37,961	46,127
Soluble	1,095	1,654	8,692	-	8,692	2,378	-1,073	2,655
SULPHATES	21,346	19,153	67,307	17,123	84,430	74,623	25,223	28,794
TOTAL	121,335	54,775	274,843	20,038	294,881	273,106	120,676	112,469

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS		JULY	
	1986 JULY	1985	1986 JULY	1985	1986 JULY	1985	1986 JULY	1985	1986	1985
MURIATE										
Standard	7,433	4,433	41,224	11,037	7,682	10,239	216	307	56,555	26,015
Chemical	-	-	41	-	1,823	3,012	-	-	1,864	3,012
Coarse	2,091	5,983	4,718	-	-	-	-	-	6,809	5,988
Granular	7,210	12,312	32,028	29,971	-	-	-	-	39,238	42,283
Soluble	904	366	-	-	-	2,172	-	108	904	2,646
SULPHATES	6,582	7,529	18,582	20,090	185	121	14	-	25,763	27,740
TOTAL	24,520	30,629	96,593	61,098	9,690	15,543	230	415	131,133	107,685

10/14/86 A8720-2

POTASH & PHOSPHATE INSTITUTE
POTASH REPORT SUMMARY
(Short Tons K20)

PR 886
October 7, 1986

AUGUST

	CANADIAN PRODUCERS			UNITED STATES PRODUCERS			TOTAL CANADIAN & U.S. PRODUCERS		
	1986	1985	Change %	1986	1985	Change %	1986	1985	Change %
Beginning Inventory	1,590,079	1,913,119	-16.9%	294,881	273,106	8.0%	1,884,960	2,186,225	-13.8%
(+) Production	513,924	372,577	37.9%	114,589	126,721	-9.6%	628,513	499,298	25.9%
(-) Ending Inventory	1,618,269	1,749,303	-7.5%	302,352	327,349	-7.6%	1,920,621	2,076,652	-7.5%
(=) Total Disappearance	485,734	536,393	-9.4%	107,118	72,478	47.8%	592,852	608,871	-2.6%
(-) Exports	161,156	181,391	-11.2%	49,254	16,295	202.3%	210,410	197,686	6.4%
(=) Disappearance-Canada & United States	324,578	355,002	-8.6%	57,864	56,183	3.0%	382,442	411,185	-7.0%

TWO MONTHS (JULY-AUGUST) OF THE FERTILIZER YEAR

	CANADIAN PRODUCERS			UNITED STATES PRODUCERS			TOTAL CANADIAN & U.S. PRODUCERS		
	1986/87	'85/86	Change	1986/87	'85/86	Change	1986/87	'85/86	Change
Beginning Inventory	1,689,576	2,049,854	-17.6%	294,222	300,800	-2.2%	1,983,798	2,350,654	-15.6%
(+) Production	814,694	719,331	13.3%	235,924	211,496	11.6%	1,050,618	930,827	12.9%
(-) Ending Inventory	1,618,269	1,749,303	-7.5%	302,352	327,349	-7.6%	1,920,621	2,076,652	-7.5%
(=) Total Disappearance	836,001	1,019,882	-13.1%	227,794	184,947	23.2%	1,113,795	1,204,829	-7.6%
(-) Exports	433,321	305,828	41.7%	136,202	77,927	74.8%	569,523	383,755	48.4%
(=) Disappearance-Canada & United States	452,680	714,054	-36.6%	91,592	107,020	-14.4%	544,272	821,074	-33.7%

MONTH-END INVENTORIES - CANADIAN AND U.S. PRODUCERS
(000's Short Tons K20)

	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN
FY 1986/87	1,885	1,921										
FY 1985/86	2,186	2,077	2,037	2,205	2,452	2,304	2,068	1,998	2,202	1,894	1,805	1,984

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
TOTAL BY U. S. AND CANADIAN PRODUCERS
(Short Tons K20)

August, 1986

	PRODUCTION		ENDING INVENTORY, AUGUST 31				DISAPPEARANCE	
	1986 AUG	1985	MINE SITE	OFFSITE	1986	1985	1986 AUG	1985
MURIATE								
Special Std.	19,709	19,122	19,098	9,850	28,948	39,444	17,122	13,084
Standard	198,877	87,301	356,335	115,306	471,641	476,203	120,575	130,692
Chemical	6,168	7,836	4,822	178	5,000	6,468	6,711	5,279
Coarse	144,760	145,789	124,647	457,715	582,362	764,367	192,804	246,127
Granular	191,071	163,036	203,676	364,221	567,897	483,766	206,781	190,221
Soluble	50,374	51,208	72,157	101,720	173,877	222,532	37,771	7,711
SULPHATES	17,554	25,006	74,311	16,585	90,896	83,872	11,088	15,757
TOTAL	628,513	499,298	855,046	1,065,575	1,920,621	2,076,652	592,852	608,871

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES AUGUST	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS			
	1986 AUG	1985	1986 AUG	1985	1986 AUG	1985	1986 AUG	1985	1986	1985
MURIATE										
Special Std	19	-	17,148	10,991	-	-	-	-	17,167	10,991
Standard	26,944	21,606	86,986	93,476	8,817	19,727	270	253	123,017	135,062
Chemical	-	-	-	-	5,402	4,975	162	114	5,564	5,089
Coarse	183,146	286,416	12,668	15,184	9	-	-	-	195,823	301,600
Granular	113,957	158,248	75,663	55,130	4,971	-	-	-	194,591	213,378
Soluble	11,392	25,034	13,652	11,191	7,320	12,481	-	6,200	32,364	54,906
SULPHATES	7,207	9,313	3,861	5,147	167	-	-	-	11,235	14,460
TOTAL	342,665	500,617	209,978	191,119	26,686	37,183	432	6,567	579,761	735,486

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY CANADIAN PRODUCERS
(Short Tons K2O)

August, 1986

	PRODUCTION		ENDING INVENTORY, AUGUST 31				DISAPPEARANCE	
	1986 AUG	1985	MINE SITE	OFFSITE	1986	1985	1986 AUG	1985
MURIATE								
Special Standard	19,709	19,122	19,098	9,850	28,948	39,444	17,122	13,084
Standard	159,416	44,863	242,152	114,670	356,822	353,414	84,100	109,273
Chemical	4,868	4,093	3,822	178	4,000	4,316	3,970	3,009
Coarse	137,686	124,460	110,073	457,715	567,788	710,142	182,065	229,183
Granular	143,871	132,235	129,945	361,889	491,834	423,576	166,398	175,794
Soluble	48,374	47,804	67,157	101,720	168,877	218,411	32,079	6,050
TOTAL	513,924	372,577	572,247	1,046,022	1,618,269	1,749,303	485,734	536,393

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS		AUGUST	
	1986 AUG	1985	1986 AUG	1985	1986 AUG	1985	1986 AUG	1985	1986	1985
MURIATE										
Special Std	19	-	17,148	10,991	-	-	-	-	17,167	10,991
Standard	21,653	15,295	64,854	88,823	1,215	6,529	-	-	87,722	110,647
Chemical	-	-	-	-	3,845	2,706	162	114	4,007	2,820
Coarse	180,052	269,417	12,186	15,184	9	-	-	-	192,247	284,601
Granular	98,504	148,625	53,154	49,052	4,971	-	-	-	156,629	197,677
Soluble	10,192	24,554	13,652	11,191	7,320	11,464	-	6,036	31,164	53,245
TOTAL	310,420	457,891	160,994	175,241	17,360	20,699	162	6,150	488,936	659,981

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	PRODUCTION AUG		ENDING INVENTORY, AUGUST 31				DISAPPEARANCE AUG	
	1986	1985	MINE SITE	OFFSITE	1986	1985	1986	1985
MURIATE								
Standard	39,461	42,438	114,183	636	114,819	122,789	36,475	21,419
Chemical	1,300	3,743	1,000	-	1,000	2,152	2,741	2,270
Coarse	7,074	21,329	14,574	-	14,574	54,225	10,739	16,944
Granular	47,200	30,801	73,731	2,332	76,063	60,190	40,383	14,427
Soluble	2,000	3,404	5,000	-	5,000	4,121	5,692	1,661
SULPHATES	17,554	25,006	74,311	16,585	90,896	83,872	11,088	15,757
TOTAL	114,589	126,721	282,799	19,553	302,352	327,349	107,118	72,478

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES AUGUST	
	U.S. & CANADA AUG		EXPORTS AUG		U.S. & CANADA AUG		EXPORTS AUG			
	1986	1985	1986	1985	1986	1985	1986	1985	1986	1985
MURIATE										
Standard	5,291	6,311	22,132	4,653	7,602	13,198	270	253	35,295	24,515
Chemical	-	-	-	-	1,557	2,269	-	-	1,557	2,269
Coarse	3,094	16,999	482	-	-	-	-	-	3,576	16,999
Granular	15,453	9,623	22,509	6,078	-	-	-	-	37,962	15,701
Soluble	1,200	480	-	-	-	1,017	-	164	1,200	1,661
SULPHATES	7,207	9,313	3,861	5,147	167	-		-	11,235	14,460
TOTAL	32,245	42,726	48,984	15,878	9,326	16,484	270	417	90,825	75,605